**International Buyers at Discover Global Markets\*

Valerio Group (Nicaragua)** Is a family owned design-build, and development group who has been working on the local market for more than 25 years. Valerio is seeking partnerships with Metal Building Suppliers Hotels Construction Companies Design Companies Material Suppliers

**GAMA Industry (Turkey)** provides worldwide **construction and installation** work of thermal/hydroelectric power and petrochemical plants, petroleum refineries, cement plants, pipelines, residential and commercial compounds, tourism projects, health facilities and underground transportation systems. GAMA is seeking EPC contracting partners or technology providers, to work together in Turkey or 3rd countries

**U.S.-China Design Innovation Center (China)** A service platform/industry association dedicated to assist small and medium enterprises in US and China to establish cooperation and partnership in design and advanced technology related to Architecture, Engineering, Construction, Urban planning & renovation, smart/green building. Seeking Start-ups, small and medium enterprises engaged in design service or technology related to Architecture, Engineering, Construction, Urban planning & renovation, small/green building in US interested in exploring opportunities in China market

**New Century International (Nicaragua)** Largest Affordable Housing Developer in Nicaragua is seeking firms for partnerships in Central America.

**KCC Engineering (Kuwait)** is seeking Design Firms in Oil & Gas and Construction companies for Joint Ventures in Kuwait and GCC region

**Interoceanic Corridor (Guatemala)** seeking U.S. Project Management Partner with expertise in large infrastructure projects including: Ports – Container Terminals, Railroad: Including Tunnels, Crude Oil and LNG Port Terminals, Oil & Gas

**PNA ARCHITECTS & PROJECT MANAGERS (Zambia**) As Architects & Project managers, we are positioned to identify suitable sites and opportunities in property development sector, especially in affordable housing. In our current economic environment, we require suitable developers to help finance and actualize projects. We are seeking suppliers of cost effective building materials and technologies like containerized housing. As our Government seeks to provide basic health & social infrastructure in remote areas, these initiatives would find good ground in our communities.

These technologies are also applicable in newly identified tourism hubs as they may offer low cost entry into the market.

**Guangzhou Ding Li Chuang Tou Garments Co., Ltd. (China)** A company specialized in design, production and sales of apparels. We have made an investment in a local creative industrial park in Guangzhou to establish a 60,000 square meters of incubator for apparel designers, production studios, residential apartments, warehouse, showroom, product design center, R&D center. Seeking Design firms that have the expertise to help them plan and design an incubator and related facilities

**Roberto Gil Mora y Arquitectos (Nicaragua) Design firm for the top companies in Nicaragua. Architects for privately owned big scale projects and Luxury Vacation Homes in world-class resorts and residential communities located on the Pacific coast of Nicaragua. Seeking:** prefabricated building supplier, techniques or products; innovative products applicable for tropical climate; cost effective products for storm water infiltration; pervious concrete; fast and cost effective building techniques; ocean breeze resistant building structure (not wood); pvc structure; cost effective roofing material; expanding foam; insulation material; small building machinery and equipment

 **Beijing Fanrui Asset Management LLC (China)** The company is focused on the developed cities high-tech industrial park. Holding 16,0000 square meters in Beijing. Fanrui as a new and open-minded developer, also create own bookstore, café and bar which is quite different to traditional real estate developers. The most famous example is Fanshi·ITOWN industrial park ，based in Sihui business district next to Beijing CBD. Seeking Design companies with articulate vision and innovation that have the ability to grasp the latest market trends, but also understand how to incorporate arts to interior design generate interest among young generation.

**INNICSA (Nicaragua)** an established developer of residential, commercial and tourist projects is seeking Project Management Companies, Design consultants (Architectural, structural, Electromechanical) and glazing companies Steel structures AC companies

**FEKA (Turkey)** FEKA’s expertise spans the whole construction industry spectrum. The primary fields FEKA is specialized include: energy projects, power generation projects, industrial facilities, buildings, road & infrastructure projects, defense projects as well as operation & maintenance projects. We are currently active in Turkey, Afghanistan, Kosovo, Libya and Iraq. FEKA is seeking partnership with US design & construction companies for construction projects in Africa, Middle East, East Europe and Asia.

**Cermont Arquitectos (Nicaragua)** a Developer/Construction Firm in Nicaragua. Seeking **vendors to supply our needs in the Construction Business and if possible distributorship agreements for these products locally and regionally.**

**NDILILA ASSOCIATES, ARCHITECTS & PROJECT MANAGERS (Zambia)is** a Design firm engaged in supervision and project management mainly for education and health projects. Seeking Insulated wall panel construction with concrete blasted wall finishes, general prefab buildings.

**SAGA Arquitectos (Nicaragua)** Design, construction management and development company with 27 years experience and a strong environmental sustainability commitment. We develop housing, commercial and hospitality projects. Seeking Pre- fab housing, Innovative sustainable products that want to be represented in Central America.Also seeking **Financial services: trust funds and other investment companies willing to attend the Nicaragua market.**

**Prime One Group General Trading and Contracting Co (Kuwait**) A trusted service provider in the field of construction sector with an extensive portfolio of projects throughout Kuwait. Our principal areas of operation are Design/Construction and services related to Construction Management. Seeking Partnerships in Structural & Architectural works involving Concrete and Steel structures, Engineering & Construction: Infrastructure Projects, Complete Electro-Mechanical works for Buildings / Power Plants, turnkey Interiors (Design & Execution)

**Wheelock Industries (Nicaragua)** Developer /Design-Building group undertaking projects in residential/commercial serving the Nicaraguan market.Seeking **material reps looking for local partners, and new building systems.**

**Tekfen Engineering (Turkey)** Tekfen Engineering was founded in 1984 to handle the engineering side of the EPC triangle for turnkey projects. Tekfen Engineering is known for its experience in industrial plants and infrastructure projects. Seeking cooperation in Turkey and 3rd countries with US companies and U.S. investment efforts. Learn more about Tekfen at the following link. <http://fileshare.tekfenmuhendislik.com/?ShareToken=5C8A3A96187C3A7FAAE65C15FC35AC890EB96F51>

 **LLANSA Ingenieros (Nicaragua)** construction company with over 40 years of experience on vertical and horizontal projects. Seeking Prefab Construction. New design methods. Sustainability. \*Expected but subject to change