ACHA Certificate Holder's Luncheon

Welcome



Experienced, Certified, Preferred

Recognition

- Candidates
- New Certificants
- Board of Regents
- ACHA Committee Members

ACHA Vision:

Transforming healthcare through better built environments

ACHA Mission:

To distinguish healthcare architects through certification, experience, and rigorous standards

Thank You

Stryker[®]

Featured Speaker

Michael Dandorph

President & CEO
Rush University Medical Center

Make Plans now for the ACHA Luncheon at HCD.16 - Sunday, Nov. 13 Houston, TX

Thank You To

Stryker[®]

Transforming the Academic Medical Center

AIA AAH ACHA Summer Leadership Summit 2016

Michael Dandorph
President
Rush University Medical Center



Rush is a not-for-profit health care, education and research enterprise comprising Rush University Medical Center, Rush University, Rush Oak Park Hospital and Rush Health.

Rush at a Glance



Rush has been a part of the Chicago landscape for more than 170 years. Rush includes:

- 689-staffed-bed academic medical center serving adults and children
- Health sciences university with more than 2,500 students and \$131 million in annual research expenditures among four distinct colleges (College of Nursing, College of Health Sciences, Rush Medical College and The Graduate College)
- Rush University Medical Group with 489 employed physicians
- 655 medical residents
- Single governance structure
- Rush Health, a clinically integrated network of physicians and hospitals
- The Rush System including Rush Oak Park Hospital, Rush-Copley Medical Center in Aurora and Riverside Medical Center in Kankakee.



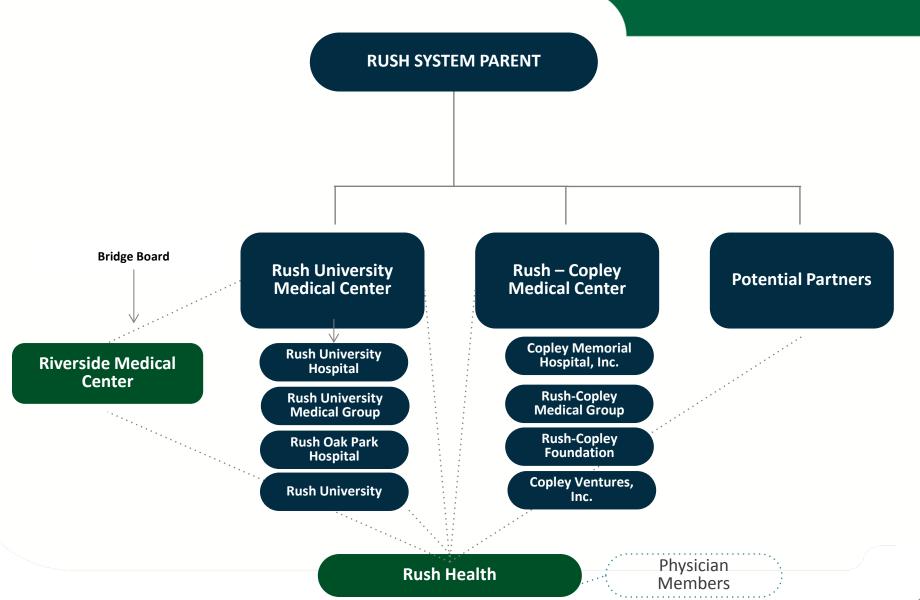






Rush System Org Chart





Rush Governance

ORUSH

Rush has a **single governance structure** with strong leadership at the Board level and a stable, seasoned executive leadership team.



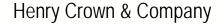
William Blair













MAYER * BROWN







Keller Group, Inc.







SEGAI

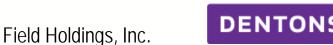
Family Foundation





















Mission, Vision & Values



Mission:

The mission of RUSH is to <u>improve the health</u> of the individuals and diverse communities we serve through the <u>integration</u> of outstanding patient care, education, research, and community partnerships.

Vision:

RUSH will be the leading academic <u>health system</u> in the region and nationally recognized for <u>transforming</u> health care.

Values:

- Innovation
- Collaboration
- Accountability
- Respect
- Excellence



A Decade of Success

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Rush Obligated Group: By the Numbers



51,242 **ADMISSIONS**

46,043 **SURGERIES**

177,994 **ED VISITS**

406,556 **OUTPATIENT VISITS**

TOTAL ASSETS

TOTAL OPERATION REVENUE



Employed Physicians



TOTAL 10,665 111111

12.1 % **4.4** % OPERATING CASH **OPERATING** FLOW MARGIN MARGIN













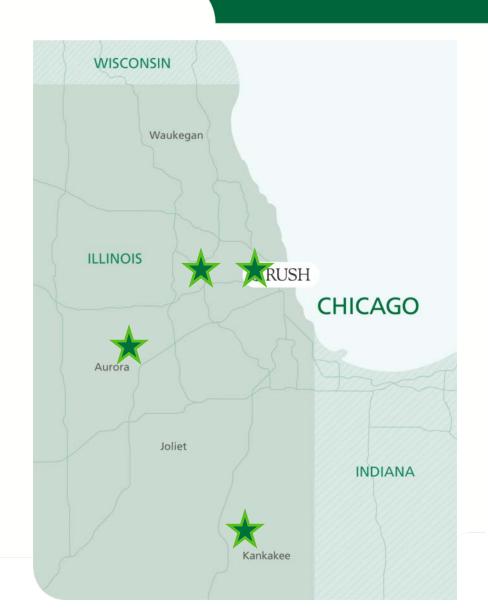
\$102 ANNUAL RESEARCH REVENUE

Only 4 Star System in Chicago

TRUSH

- New CMS ratings reflect patients' opinions about their experience while receiving care
- Every hospital in the Rush System received four-star rating
- No hospital in the area received five stars





USNWR "Best Hospitals" Issue





Rush ranked in NINE clinical specialties

Orthopedics **Neurology & Neurosurgery** Nephrology Gynecology Urology Cancer Ear, Nose, Throat Endocrinology Geriatrics

2015 UHC Quality Leadership Ranking





Bernard A. Birnbaum, MD, Quality Leadership Award Recipients

- 1. NYU Langone Medical Center
- 2. Rush University Medical Center
- 3. Mayo Clinic Hospital Rochester
- 4. Emory University Hospital
- 5. Froedtert & the Medical College of Wisconsin Froedtert Hospital

Rush and the Market

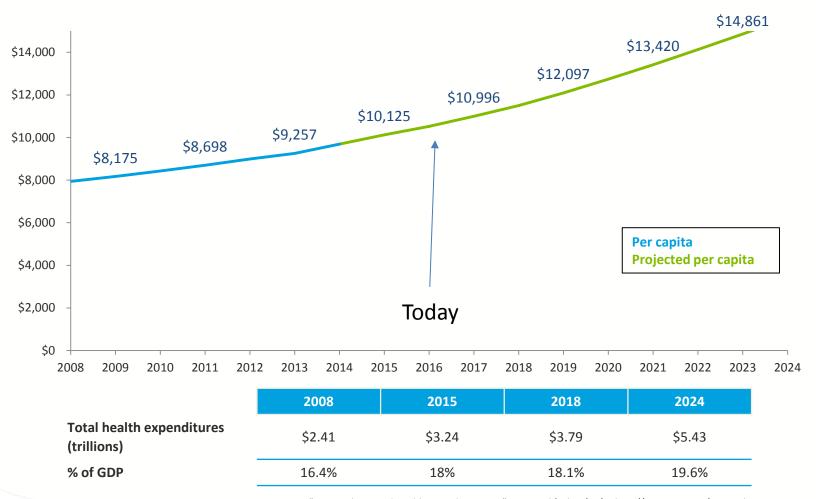


Over time, Rush has demonstrated an ability to be nimble and respond proactively to market challenges through innovative approaches to delivery of care and developing strong partnerships in the communities we serve, along with generating solid operating performance.

- Increased market share despite overall market decline and a competitive marketplace
- Developed or enhanced key strategic affiliations to strengthen regionally
- Continued favorable operating performance due to growth and clinical resource management initiatives
- Prudently managed the balance sheet and improved days cash on hand
- Recruited talented senior leaders in Clinical Affairs, Finance, Human Resources and Legal Affairs to further strengthen the management team



Health care costs is currently at about 18% of US GDP and is expected to continue rising.



Source: CMS, "Projected National Health Expenditure Data", Last modified 07/30/15 http://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/NationalHealthExpendData/NationalHealthAccountsProjected.html. Table 1 in NHE Projections 2014-2024 - Tables [ZIP, 302KB]

TRUSH

Where Health Care Stands Today





Economic constraints



Providers are straddling two canoes

- Downward pressure on rates
- Risk sharing
- Accountability for coordinating care
- More quality and outcomes measures
- Increased access
- Better patient experience and engagement



Clinical innovation

Future - Value



and Employer expectations

- Increasingly price sensitive
- Diminishing provider loyalty
- Desire convenient access
- Seeking cost relief
- Forcing new solutions
- Engaging with providers



Becoming Lean: reducing waste and opportunities for medical cost savings

34 cents of every dollar spent on health care in the US is wasted

Types of Waste (and percentage of waste)

Not the right care (14%)

Not evidence-based, harmful, preventive care not delivered, etc.

Uncoordinated care (4%)

Readmissions, complications, loss of function, etc.

Overtreatment (21%)

Motivated by something other than optimal outcome for patients e.g. provider revenue or defensive medicine

Pricing failures (14%)

Imperfect market allows monopolistic pricing, e.g. cost of MRI scan is much greater than cost of performing scan

Administrative complexity (27%)

Complex administrative procedures e.g. billing

Fraud (19%)

Cost of fraud and of policing fraud



Changes coming down the pipeline

Michael Leavitt on value-based payments: Ignore signals 'at your own peril'

Tells ACHE16 attendees the trend is happening at different rates and those that fight it, won't survive

March 15, 2016 | By Ilene MacDonald

Obama Says Enrollment in Affordable Care Act Reaches 20 Million

By GARDINER HARRIS MARCH 3, 2016

MACRA's impact is coming sooner than you think

Matthew Fusan | Government | Industry | 02/25/2016

Aetna to buy rival health insurer Humana for \$37 billion

by Sophia Yan @sophia_yan © July 3, 2015: 3:29 AM ET



Anthem to acquire Cigna, leaving only 3 big insurance companies

by Aaron Smith @AaronSmithCNN

(D) July 24, 2015; 12:26 PM ET



Key Industry Trends - Local



Market consolidation and provider network development is accelerating

Narrow networks are gaining traction as insurance products

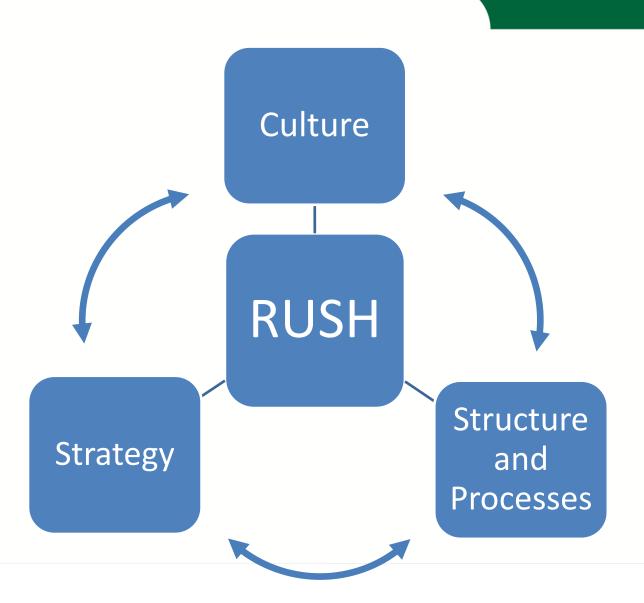
Multiple stakeholders are moving towards value-based payments and condition-specific bundles

Significant 'innovator' focus on consumer engagement, experience, and empowerment

- Advocate, NorthShore merger
- Advocate-Walgreens exclusive partnership
- DMG continues to exert influence in suburbs
- United launched 'Harken Health' (insurance with its own medical clinics)
- Aetna's Whole Health limited network (Rush & Advocate)
- Some looking to cut high cost providers out of networks
- Wider participation in ACO and CMS pilots
- Payers investing in population health enablement
- Focused population health company alternatives emerging (eg. Oak Street, Iora Health) enter Chicago
- Increasing interest in employer direct-to-provider contracting (e.g., RUSH-United Airlines)
- 'Concierge' primary care (e.g. One Medical)
- New convenient / affordable access points
- Retailers serving as potential health management hubs
- Innovator accelerators in healthcare emerging (e.g., Healthbox, AVIA, Matter)

Positioning Rush for Success





4 Mutually Reinforcing Strategic Priorities



Create a distinctive environment of learning and innovation, allowing RUSH to develop the workforce of the future that will have the greatest impact on transforming healthcare

Extend and expand
the RUSH enterprise
through innovative
platforms and
partnerships to
accelerate our ability
to transform
healthcare in Chicago
and nationally



Organize a uniquely integrated approach to care and research that sets a new standard for value locally and nationally

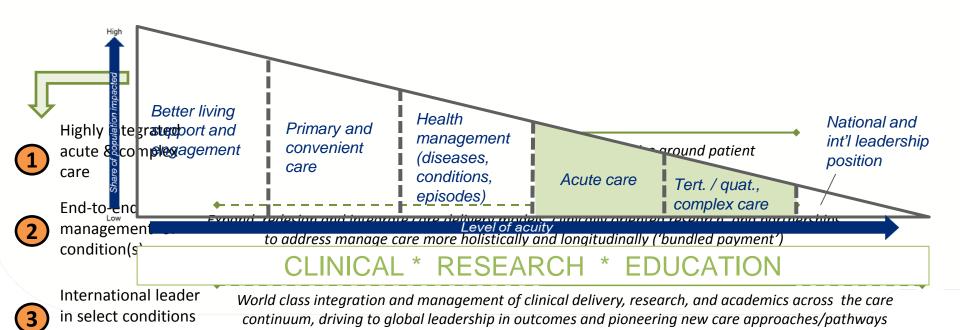
Become an <u>anchor for</u> <u>community health</u> <u>and vitality</u>

Our Patients





Ambition: Organize a uniquely <u>integrated</u> approach to <u>discovery</u> and care <u>delivery</u> that sets a new standard for <u>value</u> locally and nationally



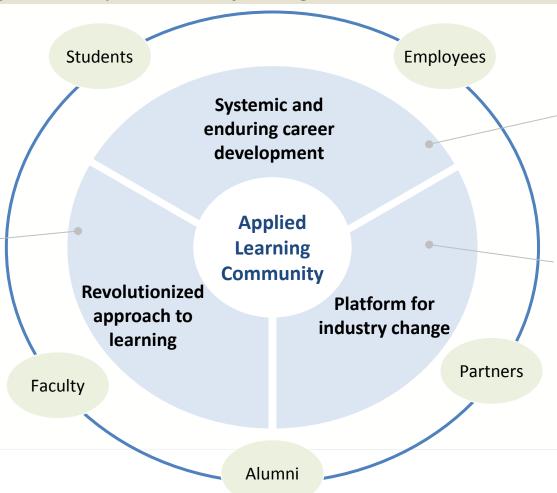
Our People





Ambition: Create a distinctive environment of <u>learning and innovation</u>, allowing RUSH to develop the <u>workforce of the future</u> that will have the greatest impact on transforming healthcare

Create a unique learning environment— the way people build acumen, the experiential models, and the content itself to become a global standard in health science education



Create tools and systems for career / student development, access to continuing education, training, and mentorship as a benefit of joining the RUSH family

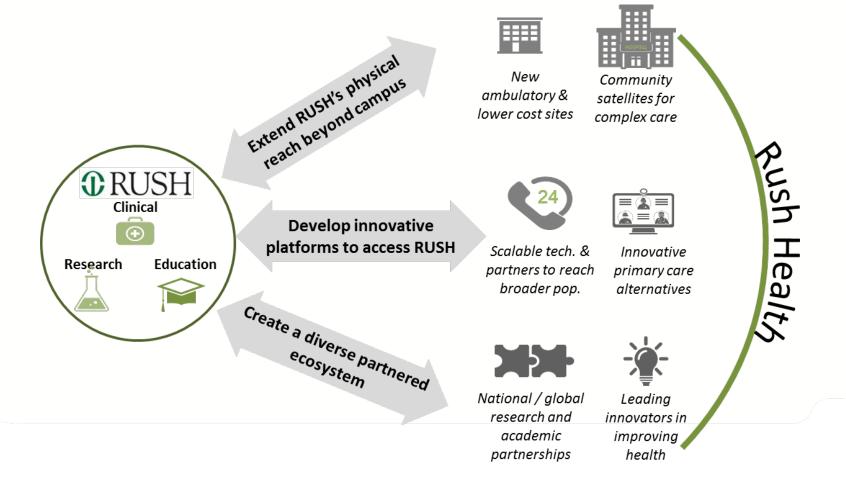
Enable current
workforce and
students to adapt and
succeed as the
industry shifts
towards value-based,
patient / consumercentric, and
information / insight enabled care

Our Network Partners

ORUSH



Ambition: Extend and expand RUSH through innovative platforms and partnerships to accelerate our ability to transform healthcare in Chicago and nationally



Our Community





Ambition: Become an <u>anchor for community health and vitality</u>



- 1. Target communities in Chicago with high chardship as a starting point for a development focused renewal effort that may be scaled as success is achieved
- 2. Forge a vibrant network of partnerships committed to our communities ('synergy' effect)
- 3. Coordinate the deployment of resources, capital, and programs to address the major structural and social determinants of community prosperity

If executed successfully, "all boats will rise" and industry will continue to move to West side, elevating the economy and decreasing disparities even further

Value of Strategy to Key Stakeholders





Profound re-orientation of experience and improved outcomes though exceptional integration of care delivery and discovery



Improved financial and mission success from extending expertise, scale, and brand in innovative ways



Second to none learning experience leading to early career success and a lifelong relationship with an extended RUSH community of partnerships



Healthier, economically vibrant, and more sustainable communities as a direct result of "anchor partnerships"



Heightened career effectiveness, job satisfaction, and personal success via access to career development support that is unavailable elsewhere



Expanded access to integrated system leads to accelerated learning, discovery and care delivery innovations



Greater returns from a shifted focus to longitudinal value and lower total cost of care – with RUSH and its partners – rather than only unit cost reduction



Clear impact of transformative impact of philanthropy and benefits to all stakeholder groups

Expanding Our Footprint

ORUSH

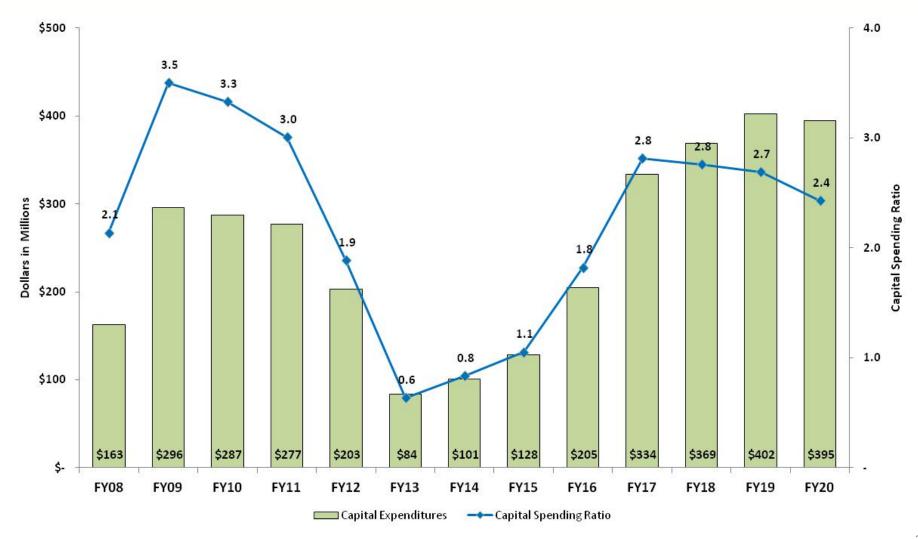


Long Term Strategic Plan



Rush is in the initial stages of a long-term strategic plan.

Key investments are planned to be made both on and off campus.



Strategic Investments



<u>Includes completed and ongoing projects</u>

- On Campus Planning
 - Master Facility Plan
 - Malcolm X College land purchase
 - Rush Center for Advanced Health Care
- Off Campus Planning
 - River North development
 - Rush Oak Park development
 - Oak Brook development
 - South Loop development
 - Rush Copley development

Our Challenges



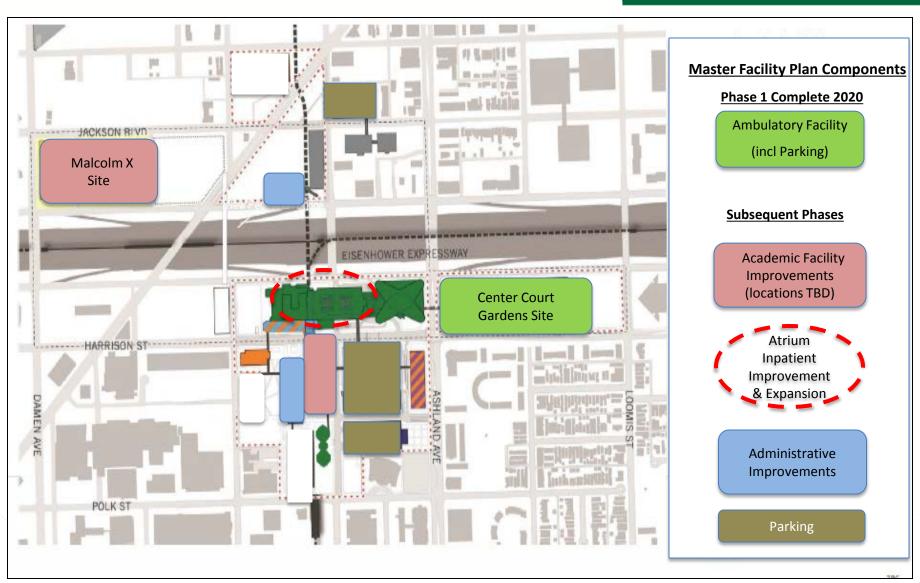
Present State – Growth Cannot Be Sustained

- Medical group visits have grown approximately 5% year over year for the past 5 years
 - As of FY 16, RUMG had ~500,000 visits
- This growth, however, <u>cannot</u> be sustained in the current space occupied by these practices due to physical plant limitations:
 - Disjointed / disconnected practices
 - Landlocked practices that cannot grow
- Our patient experience needs improvement:
 - Fragmented services requiring multiple stops throughout campus
 - Building layout is not patient friendly (patient must know which elevator to take)
 - Inconsistency among practices causes frustration
 - Parking garage distance to the clinics is too far and hard for patients to navigate all the up and down ramps

Master Facility Plan (2016 – 2025)

ORUSH

Current focus is Phase 1; Subsequent phases are preliminary



Master Facility Plan (2016 – 2025)

ORUSH

Rush University Medical Center and neighborhood





Planning Assumed Goals



The **Rush Center for Advanced Healthcare** will transform the delivery of ambulatory care at Rush by:

- Creating a reliable and highly engaging <u>patient centered</u> experience
- Operating under a new care team delivery team organized around <u>clinical</u>
 <u>neighborhoods</u> that best meets the needs of our patients
- Providing space that allows our providers to grow and <u>expand their clinical</u> <u>programs</u>
- Allowing for a <u>high tech</u> visit for the Gen X and Millennial populations along with <u>high touch</u> for others so patients can appropriately customize their experience
- Providing a means to better manage operating expenses while <u>growing the</u>
 <u>business</u> through shared resources
- Improving the <u>experience for our faculty, staff and students</u> who work in the building
- Better integrating <u>research and education</u> into our care processes

Rush Center for Advanced Health Care

TRUSH



Concept:

- Consolidate ambulatory services to one building, improving patient experience through the campus transformation
- Convenient one stop location
- Proximity to parking
- Unified check-in and registration
- Adoption of innovative wayfinding technology
- Consistent, high quality experience across physician practices
- Collaboration and resource sharing

Site Specifics:

- Corner of Ashland/Harrison, east of the Tower
- Approximately 600,000 square feet
- Projected to open in FY2020

Clinical Organizing Model



Clinical Neighborhoods

12 organizational groupings are currently under discussion, and a preliminary draft description follows:

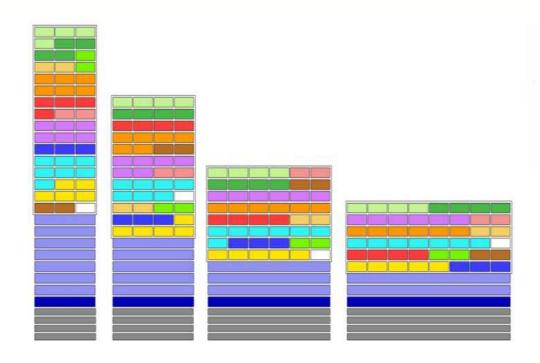
- Cancer Center
- Children's Services
- Digestive and Metabolic
- Cardio Pulmonary
- Neuroscience
- Eye Center

- Women's
- Transplant
- Musculo Skeletal
- Medical Specialties / Day Hospital
- Surgical Specialties
- Primary Care

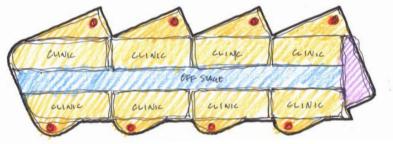
Each neighborhood is supported by a full suites of ambulatory imaging services, ambulatory surgical capabilities, laboratory and pharmacy services.

RCAHC Building Layout

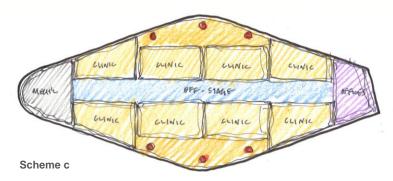
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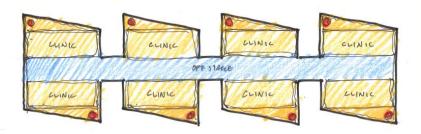


block/stack



Scheme b

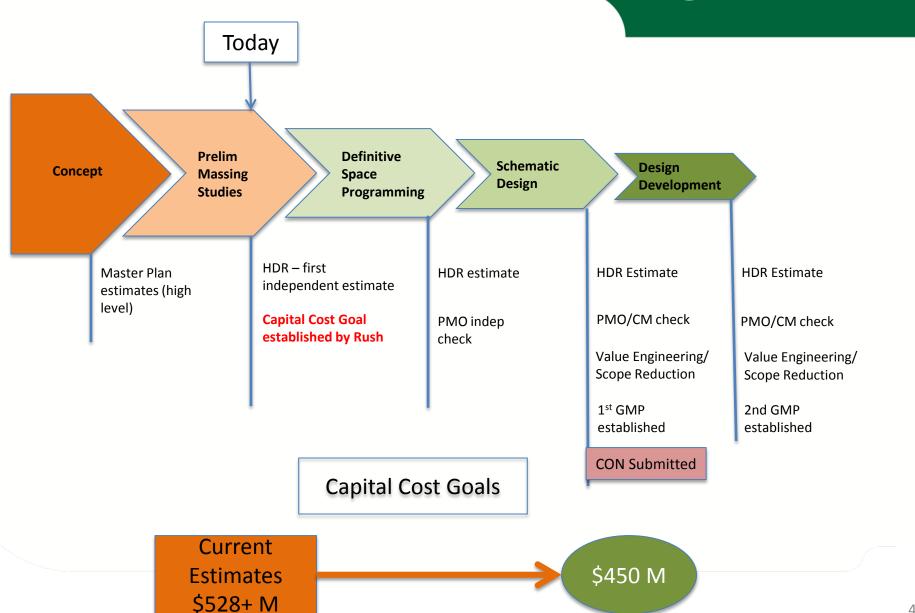




Scheme e

Cost Estimating/Budgeting Process





Cost & Schedule Timeline





Stars represent potential decision/gates/pause points

