The American Institute of Architects 2014 a/e ProNet David W. Lakamp AIA Scholarship

General Information and Instructions

THE PROGRAM

This scholarship was initiated in 1990 by a/e ProNet, a group of insurance professionals providing risk management services to architects and engineers. In 1999, the scholarship was renamed for David W. Lakamp. Mr. Lakamp was a founder of a/e ProNet and a trusted advisor to the profession. He left behind a legacy of professionalism and integrity that set new standards in the field of insurance services. Two students, who best demonstrate strong interest in practice management, will each receive a \$5,000 award.

ELIGIBILITY

Eligible applicants are:

Fourth year students in an NAAB degree program, or

Fourth year students of a four-year pre-professional degree program in architecture accepted for direct entry to a two-year NAAB M.Arch/D.Arch program, or

First year students in an NAAB MArch/DArch degree program for students with undergraduate degrees in another discipline.

SUBMISSION REQUIREMENTS

The following materials must be received by May 16, 2014.

A transcript from each academic institution attended since high school; minimum cumulative GPA: 3.0

Two letters of recommendation, one of which is from a department faculty member verifying applicant eligibility

Demonstration of an IDP NCARB council record (optional)

An essay on the Case Study topic

Materials can be sent via e-mail to **pmkc@aia.org** in PDF format. Alternatively, a hard copy of the application and supporting materials can be sent by postal mail. All materials should be placed in one envelope and sent to:

AIA Scholarships, ATTN: Lynnea Garrett The American Institute of Architects 1735 New York Avenue, NW Washington, DC 20006-5292.

AWARDS

Two \$5,000 scholarships will be awarded toward the students' university tuition and fees. The award check will be mailed directly to the university; it may not be deferred for use later or transferred to another individual.

Results will be announced in mid June 2014.

SELECTION

The recipient will be selected by a sub-committee of AIA members serving on the Practice Management Knowledge Community Advisory Group and a representative from the a/e Pronet organization. Applications and supporting material become the property of the American Institute of Architects.

QUESTIONS

Questions and inquiries can be directed to pmkc@aia.org.



The American Institute of Architects 2014 a/e ProNet David W. Lakamp AIA Scholarship

Application

Be sure your name appears on all attachments.

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| Name | | Male/Female | | | | | | |
|--|--------------------|-------------------------------|--------------------------|----------------|--|--|--|--|
| Permanent Address | Street | City | State | Zip | | | | |
| Current Address (where results of scholarship can be sent) | Street | City | State | Zip | | | | |
| Telephone (where you can be reached if additional information | is needed) | E-mail address | E-mail address | | | | | |
| A C A D E MI C R E C O R D | | | | | | | | |
| List the academic institutions you have a Send a transcript from each school listed academic record is contained in a single | d, including the i | nstitution in which you are c | urrently enrolled. If yo | ur complete | | | | |
| 1. Name of school | | Date attended/degree | | | | | | |
| 2. Name of school | | Dates attended/degree |) | | | | | |
| 3. Name of school | | Dates attended/degree |) | | | | | |
| Identify the school you plan to attend du please make a note of that. | ring the Fall 2014 | 4 semester. If different from | where you are current | tly attending, | | | | |
| School | | Current year in program | n | | | | | |
| Degree anticipated | | Anticipated graduation | date | | | | | |
| Type of degree program (check one) □ B.Arch □ M.Arch □ D | .Arch □ 0 | Other: | | | | | | |

CASE STUDY TOPIC

Resolving a Practice Management Dilemma

Write a response, 300 words or less, on how you would manage the following practice management situation to a favorable conclusion:

One thing that the downturn of the economy has shown the architectural profession is that firms must always keep a focused eye on the future and a game plan for likely scenarios that may arise. One issue that is often overlooked is firm leadership potential and growth encouragement of employees.

You are one of three partners in a design firm of currently 50 employees. Over the last year, your firm's project workload has increased and your firm has grown from 40. Your backlog of projects is projecting a healthy 2014 and a steady growth in 2015. However, as you plan for the increased workload and take stock of your firm's leadership, project managers, project architects and project designers, you realize that during the economic downturn you and your fellow partners had to let go of several project leaders and now the leadership pool is looking slim and may not be sustainable for your projected future workload. Being proactive, the partners have put you in charge of developing an internal effort to recognize and grow leaders within the firm in order to address future needs.

What type of program would you develop? How would you identify the potential new leaders and encourage all staff to step up and improve their skill sets to become future practice leaders? In addition, how do you inspire existing firm leaders to encourage and help promising staff gain the necessary skills and confidence to become new leaders?