





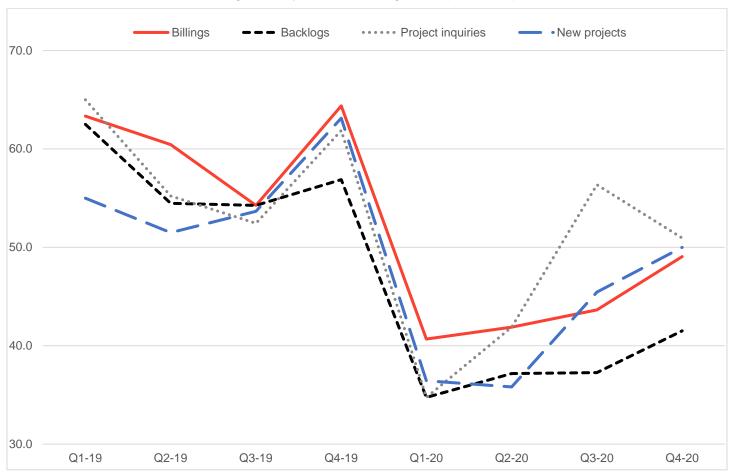




## Global Architecture Billings Index: Q4 2020 Charts

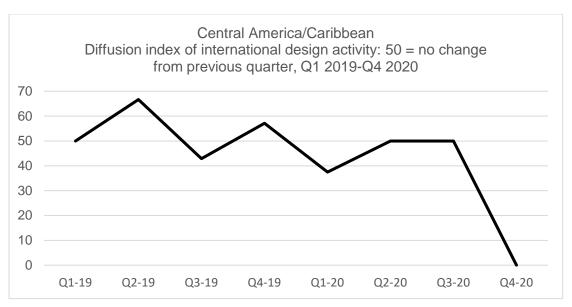
These charts and tables supplement the GABI Q4 2020 report. Any comments or suggestions should be sent to economics@aia.org.

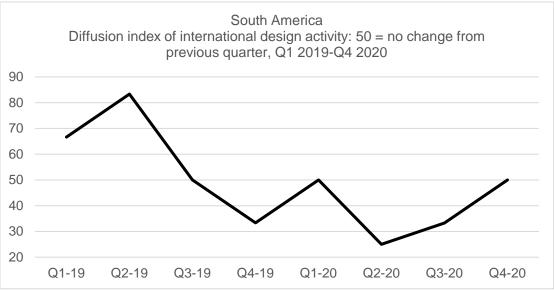
Diffusion index of international design activity: 50 = no change from previous quarter, Q1 2019–Q4 2020

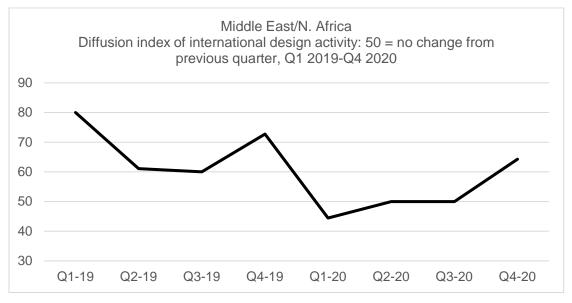


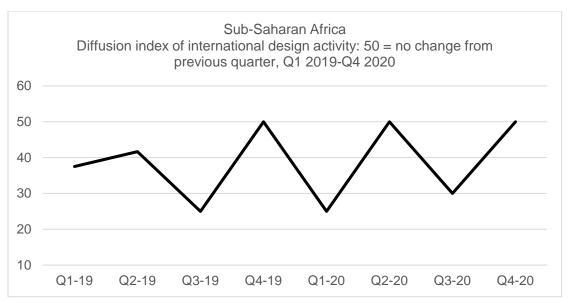
## Summary of business trends at architecture firms by country or region

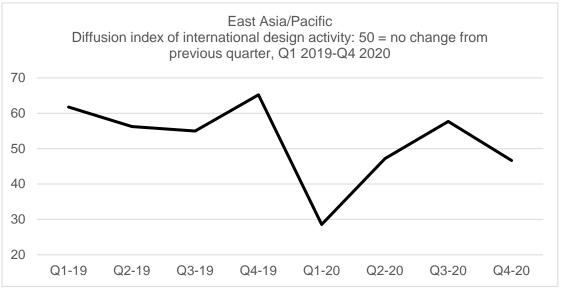
There were 53 responses to the GABI Q4-2020 survey (5 for Canada; 6 for China; 3 for Korea; 3 for Mexico; 4 for India; 9 for US; 4 for South America; 4 for Sub-Saharan Africa, 7 for Middle East/N. Africa; 6 for East Asia/Pacific (excluding China and Korea); 2 from other areas). Comparisons with prior quarterly surveys are not adjusted for seasonal fluctuation.

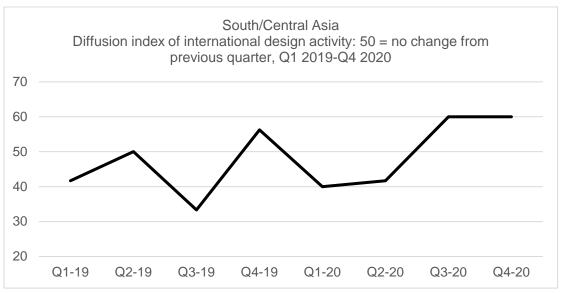


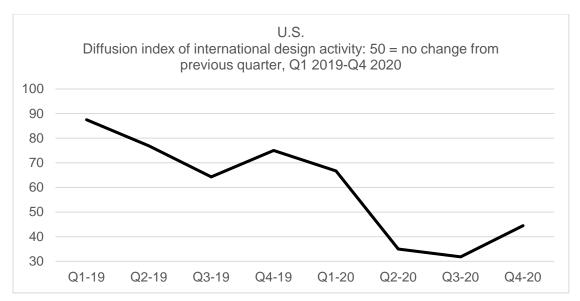


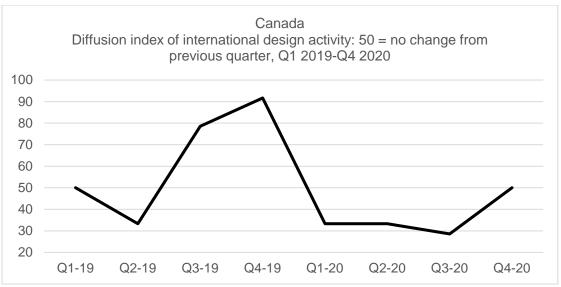












## Billings

| Percent of responses                  | Increased | Same | Decreased |
|---------------------------------------|-----------|------|-----------|
| Canada                                | 20%       | 60%  | 20%       |
| U.S.                                  | 22%       | 44%  | 33%       |
| Mexico                                | 0%        | 0%   | 100%      |
| South America                         | 0%        | 100% | 0%        |
| Middle East/N. Africa                 | 43%       | 43%  | 14%       |
| Sub-Saharan Africa                    | 25%       | 50%  | 25%       |
| East Asia/Pacific (exc. China, Korea) | 33%       | 50%  | 17%       |
| China                                 | 33%       | 33%  | 33%       |
| Korea                                 | 0%        | 33%  | 67%       |
| India                                 | 50%       | 50%  | 0%        |

**Project inquiries** 

| Percent of responses                  | Increased | Same | Decreased |
|---------------------------------------|-----------|------|-----------|
| Canada                                | 0%        | 60%  | 40%       |
| U.S.                                  | 22%       | 56%  | 22%       |
| Mexico                                | 0%        | 33%  | 67%       |
| South America                         | 0%        | 100% | 0%        |
| Middle East/N. Africa                 | 57%       | 0%   | 43%       |
| Sub-Saharan Africa                    | 0%        | 50%  | 50%       |
| East Asia/Pacific (exc. China, Korea) | 33%       | 67%  | 0%        |
| China                                 | 67%       | 17%  | 17%       |
| Korea                                 | 50%       | 0%   | 50%       |
| India                                 | 25%       | 75%  | 0%        |

New projects

| Percent of responses                  | Increased | Same | Decreased |
|---------------------------------------|-----------|------|-----------|
| Canada                                | 0%        | 60%  | 40%       |
| U.S.                                  | 33%       | 56%  | 11%       |
| Mexico                                | 0%        | 67%  | 33%       |
| South America                         | 25%       | 75%  | 0%        |
| Middle East/N. Africa                 | 43%       | 14%  | 43%       |
| Sub-Saharan Africa                    | 25%       | 50%  | 25%       |
| East Asia/Pacific (exc. China, Korea) | 17%       | 50%  | 33%       |
| China                                 | 50%       | 17%  | 33%       |
| Korea                                 | 33%       | 0%   | 67%       |
| India                                 | 25%       | 75%  | 0%        |

**Backlogs** 

| Percent of responses                  | Increased | Same | Decreased<br>5 to 9% | Decreased<br>10 to 24% | Decreased 25% or more |
|---------------------------------------|-----------|------|----------------------|------------------------|-----------------------|
| Canada                                | 20%       | 40%  | 0%                   | 20%                    | 20%                   |
| U.S.                                  | 22%       | 56%  | 11%                  | 11%                    | 0%                    |
| Mexico                                | 0%        | 0%   | 67%                  | 33%                    | 0%                    |
| South America                         | 0%        | 100% | 0%                   | 0%                     | 0%                    |
| Middle East/N. Africa                 | 29%       | 29%  | 43%                  | 0%                     | 0%                    |
| Sub-Saharan Africa                    | 25%       | 50%  | 25%                  | 0%                     | 0%                    |
| East Asia/Pacific (exc. China, Korea) | 33%       | 50%  | 0%                   | 17%                    | 0%                    |
| China                                 | 33%       | 33%  | 17%                  | 0%                     | 17%                   |
| Korea                                 | 0%        | 33%  | 33%                  | 33%                    | 0%                    |
| India                                 | 0%        | 75%  | 25%                  | 0%                     | 0%                    |

Billings index per quarter

|                                       | Q1 19 | Q2 19 | Q3 19 | Q4 19 | Q1 20 | Q2 20 | Q3 20 | Q4 20 |
|---------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Canada                                | 50.0  | 33.3  | 78.6  | 91.7  | 33.3  | 33.3  | 28.6  | 50.0  |
| U.S.                                  | 87.5  | 76.9  | 64.3  | 75.0  | 66.7  | 35.0  | 31.8  | 44.4  |
| Mexico                                |       |       | 50.0  | 50.0  |       | 60.0  | 66.7  | 0.0   |
| South America                         | 66.7  | 83.3  | 50.0  | 33.3  | 50.0  | 25.0  | 33.3  | 50.0  |
| Middle East/N. Africa                 | 80.0  | 61.1  | 60.0  | 72.7  | 44.4  | 50.0  | 50.0  | 64.3  |
| Sub-Saharan Africa                    | 37.5  | 41.7  | 25.0  | 50.0  | 25.0  | 50.0  | 30.0  | 50.0  |
| East Asia/Pacific (exc. China, Korea) | 57.1  | 50.0  | 50.0  | 58.3  | 33.3  | 50.0  | 70.0  | 58.3  |
| China                                 | 64.3  | 66.7  | 50.0  | 71.4  | 25.0  | 50.0  | 50.0  | 50.0  |
| Korea                                 | 66.7  | 50.0  | 83.3  | 75.0  |       |       | 50.0  | 16.7  |
| India                                 | 37.5  | 50.0  | 40.0  | 66.7  | 37.5  | 40.0  | 66.7  | 75.0  |