

Optimizing for Success:

*Processes, Tools and Tactics to Help
Architects Achieve Their Goals*



Project Delivery

an **AIA** Knowledge Community

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Questions related to specific materials, methods, and services will be addressed at the conclusion of this presentation.



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Learning objectives

- Identify the factors that enhance an architect's ability to achieve design intent during design, documentation and construction phases.
- Quantify the impact of factors outside the reasonable control or influence of the design/construct team can have an impact on achieving design intent.
- Present ways to convert waste into higher value for the owner and how buildings can **now** be planned and designed toward more certain outcomes – and in a fraction of the time and effort that traditional design/delivery methods take.
- Demonstrate new tools toward fully-integrated, highly-automated building development to deliver a capital project.

Agenda

- New research by Dodge Data & Analytics
- Rethinking Construction by Building Catalyst

Dodge research

- Overview of research
- Frequency of achieving design intent
- Design phase activities
- Documentation phase activities
- Construction phase activities
- Factors outside control of design/construct team
- Major drivers and obstacles

Design Intent

Every building design project regardless of how modest or grand, simple or complex, has a design intent relevant to its functional and aesthetic objectives and its budget and logistical constraints.

Achieving or exceeding the design intent is a high priority for architects, but design and construction is a complex process with many variables that can impact satisfactory achievement of design intent.

Design
Intent

What can architects do during the design and construction of a building project to optimize the achievement of design intent?

Design
Intent

Online survey:

- *212 Architects (USA) in December 2019*
- *Annual revenue for architectural services including interior design but excluding engineering construction or other services of at least \$500,000*

Design Intent

The purpose of this study is to:

- *Identify factors, conditions, practices and behaviors that have the most impact on successful achievement of design intent.*

For this study “design intent” is:

- *The state of your expectation for scope, quality, cost, aesthetics and function of a building project at the point you consider the design to be complete and approved, even if construction started before that point for schedule acceleration reasons.*

Design Intent

If design must be changed during construction:

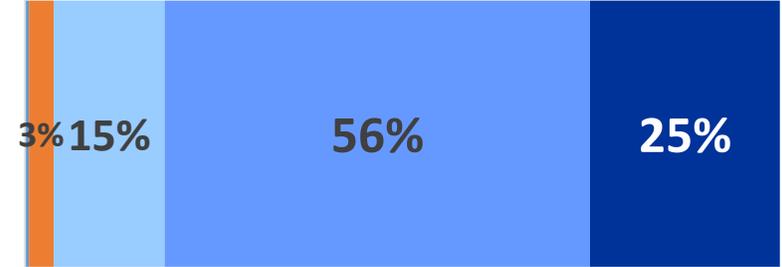
- *If it caused by factors legitimately outside the control of the design and construction team (e.g., unforeseen site conditions, significant changes in market conditions, client-directed changes) consider that modified design to be what you evaluate for achieving design intent.*
- *If caused by factors that could/should reasonably have been avoided (e.g., design, construction, coordination, supplier or owner-related errors, omissions, miscommunications, etc.) considered as impediments to achieving design intent and not legitimate modifications to the design intent.*

Dodge research

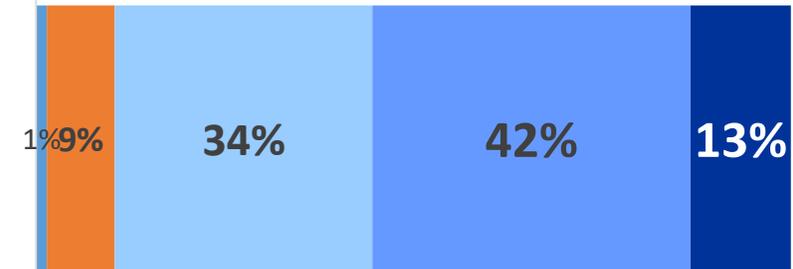
- Overview of research
- Achieving design intent
- Design phase activities
- Documentation phase activities
- Construction phase activities
- Factors outside control of design/construct team
- Major drivers and obstacles

On what percentage of your projects are you satisfied that your design team has developed a design intent with the client that is...?

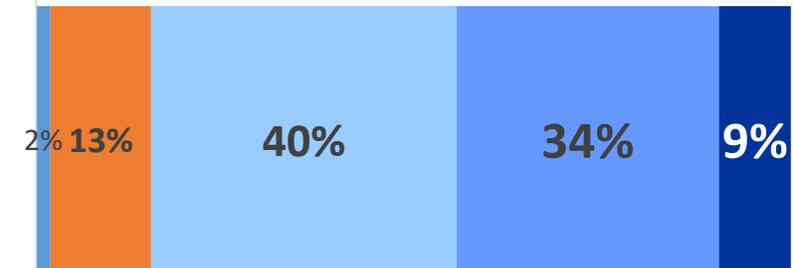
GOOD FOR THE CLIENT: Meets the client's needs as well as possible within the given constraints of the project



GOOD FOR YOUR FIRM: Satisfies your firm's approach, priorities and reputation for design solutions



GOOD FOR THE CONTRACTOR: Effectively conveys the design intent to the contractors and is reasonably constructible within the given constraints of the project



■ 25-49% ■ 50-74% ■ 75-89% ■ 90-99% ■ 100%

How important is each phase to achieving design intent?

DESIGN PHASE ACTIVITIES – Working effectively with the client and other design team members to develop the approved design intent



DOCUMENTATION PHASE ACTIVITIES – Working effectively with the design team to adequately document the design intent for bidding, procurement and construction purposes



CONSTRUCTION PHASE ACTIVITIES – Working effectively with all project team members to maintain the design intent during construction, including clarifying the design intent for contractors, resolving issues, evaluating alternatives as necessary, modifying t



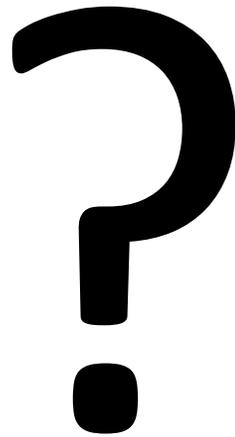
■ Low Importance ■ Medium Importance ■ High Importance ■ Very High Importance

Dodge research

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- Major drivers and obstacles

DESIGN PHASE

Rate the *impact* of each of these factors on your ability to successfully develop the design intent with the client

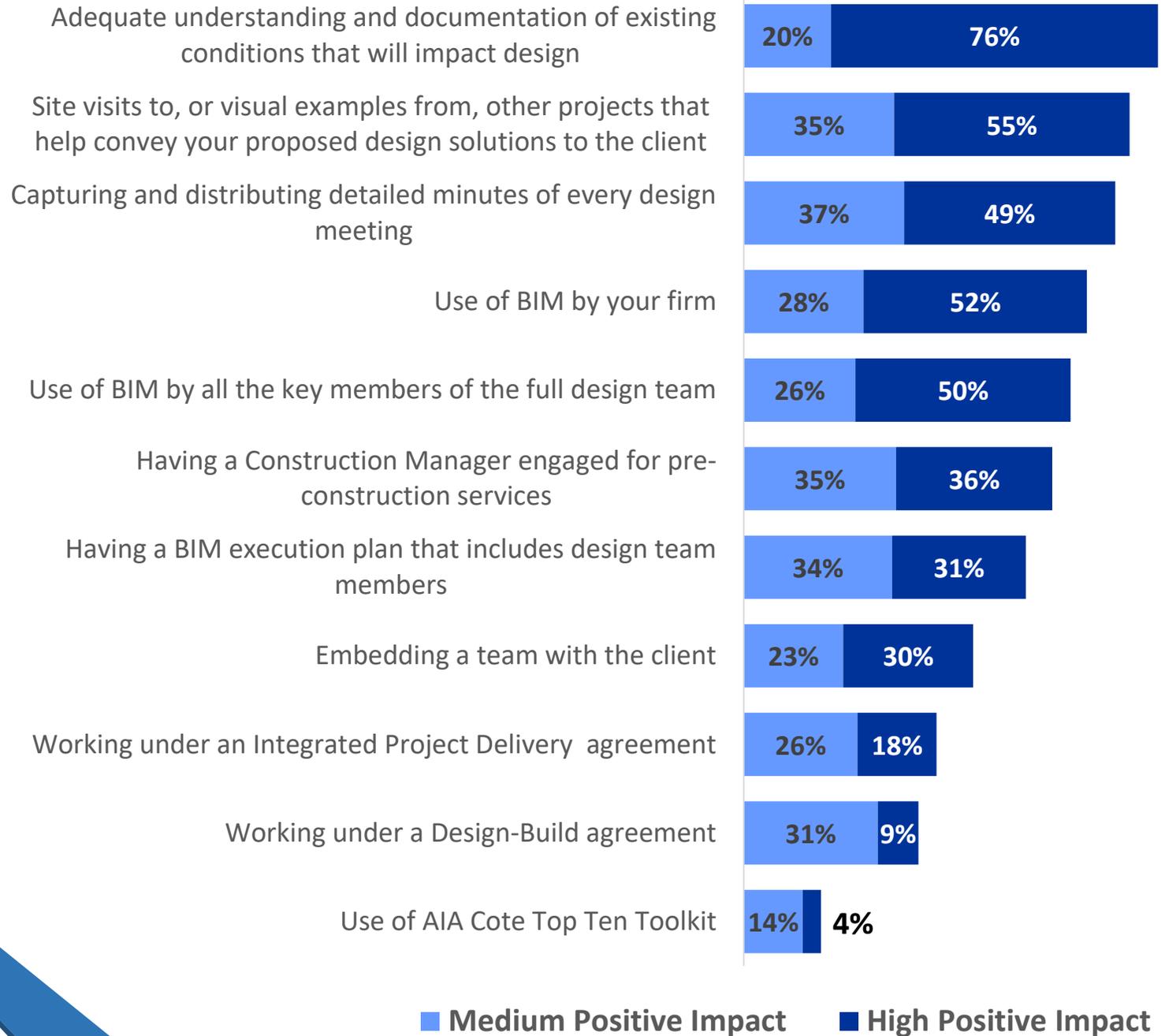


FACTORS SURVEYED (Shown alphabetically)

1. Adequate understanding and documentation of existing conditions that will impact design
2. Capturing and distributing detailed minutes of every design meeting
3. Embedding a team with the client
4. Having a BIM execution plan that includes key members of the design team
5. Having a Construction Manager engaged for pre-construction services
6. Site visits to, or visual examples from, other projects that help convey your proposed design solutions to the client
7. Use of AIA COTE Top Ten Toolkit
8. Use of BIM by all the key members of the full design team
9. Use of BIM by your firm
10. Working under a Design-build agreement
11. Working under an Integrated Project Delivery agreement

DESIGN PHASE

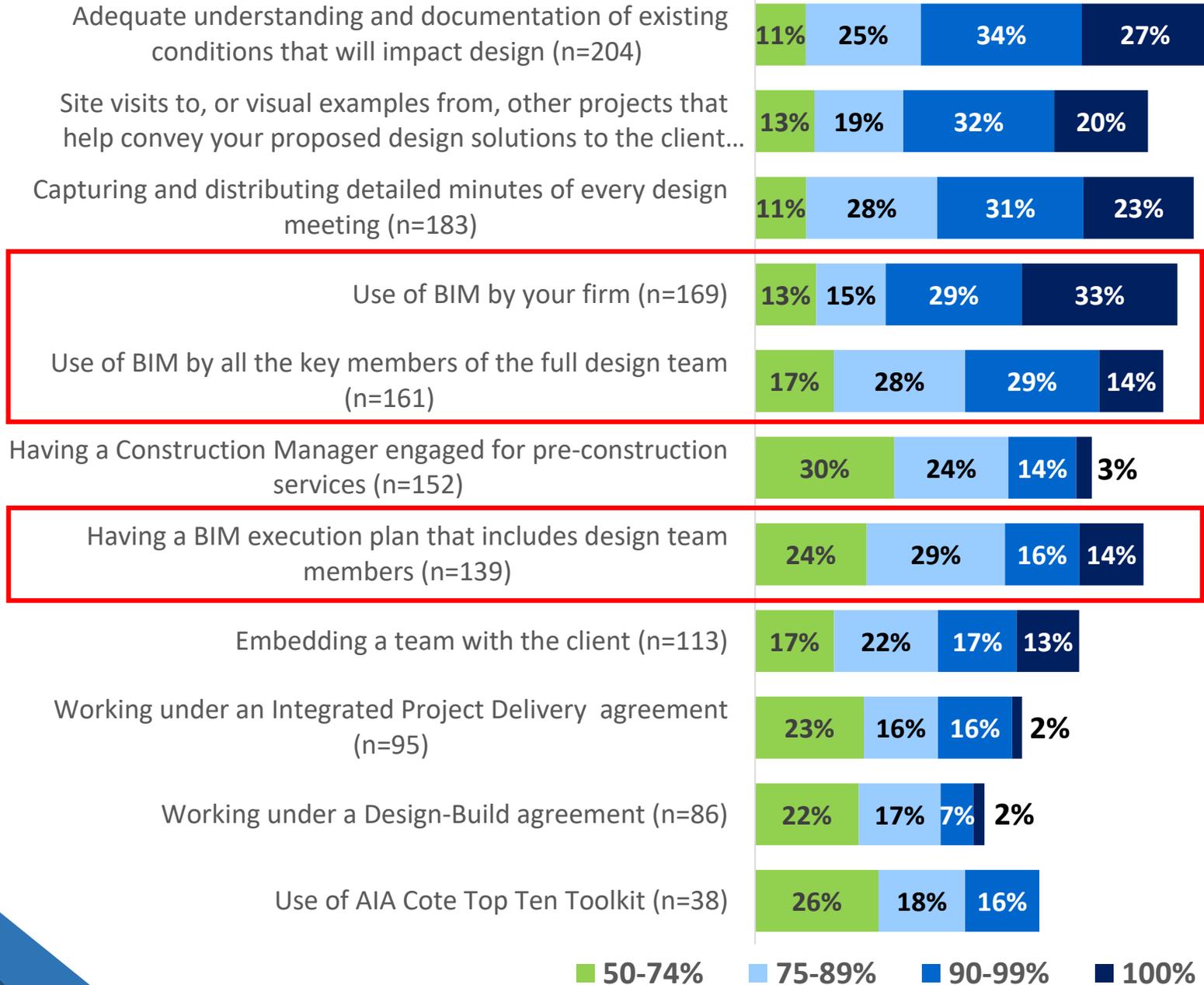
Rate the *impact* of each of these factors on your ability to successfully develop the design intent with the client



DESIGN PHASE

Frequency of the factors that help to successfully develop the design intent with the client

(In same order)



50-74% 75-89% 90-99% 100%

BIM IN THE DESIGN PHASE

How valuable are each of these BIM-related activities during design? (before contract documents)

Virtual coordination between design disciplines during design



High resolution renderings for client engagement



Animations for client engagement



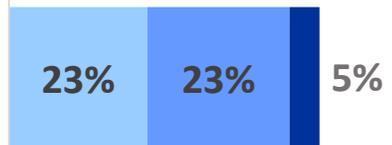
Energy modeling during design



Cost modeling during design (i.e. 5D)



Schedule modeling during design (i.e. 4D)



■ Medium Value ■ High Value ■ Very High Value

Dodge research

- Overview of research
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DOCUMENTS PHASE

On what percentage of your projects are you satisfied that your design team has documented the design intent in its contract documents?

50-74%

6%

75-89%

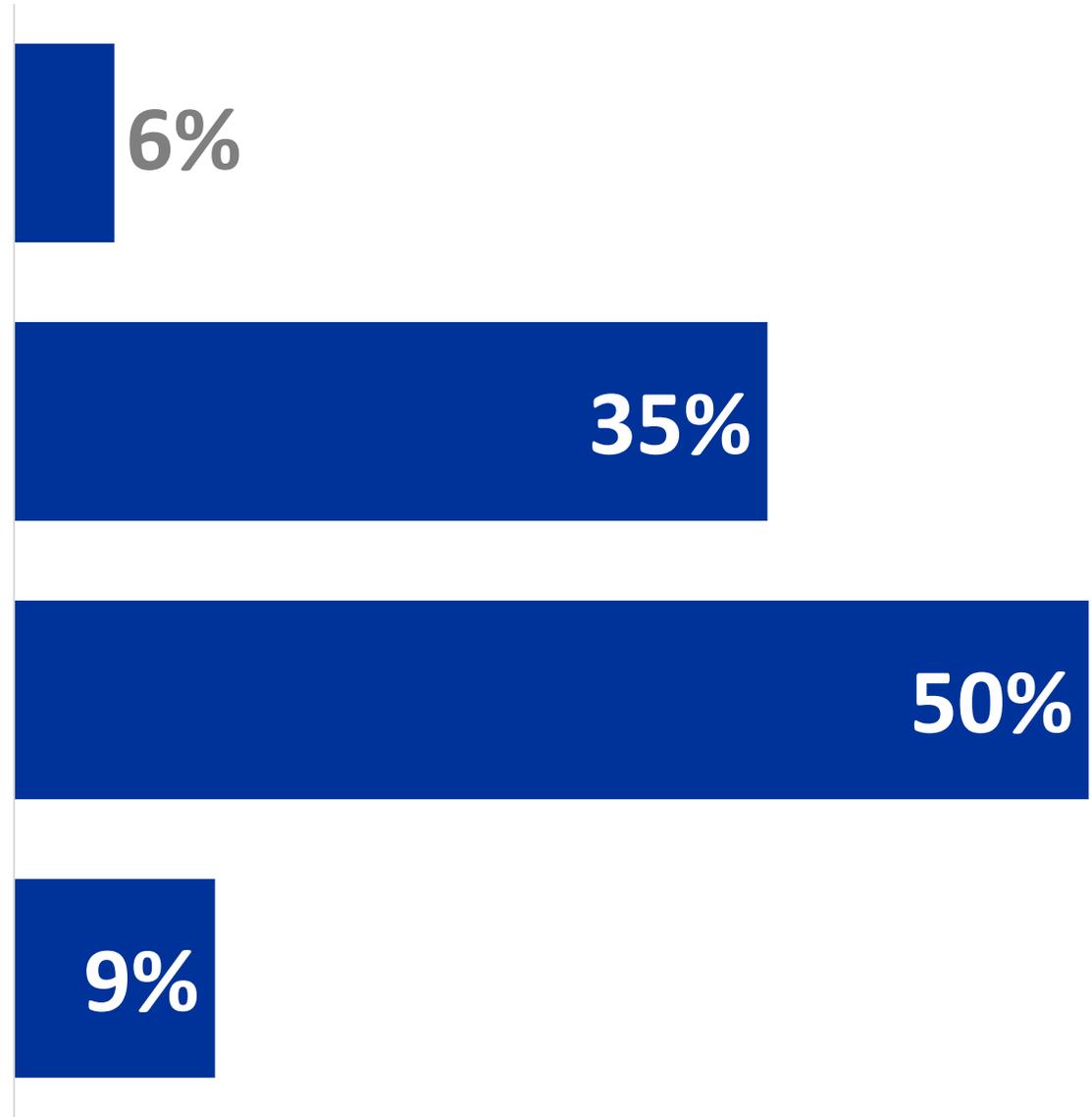
35%

90-99%

50%

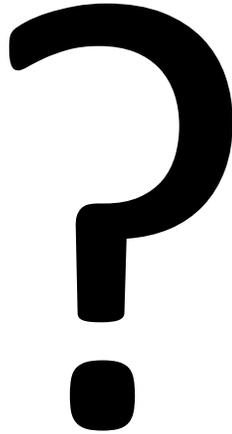
100%

9%



DOCUMENTS PHASE

Rate the *impact* of each of these factors on your ability to successfully document the design intent in your contract documents

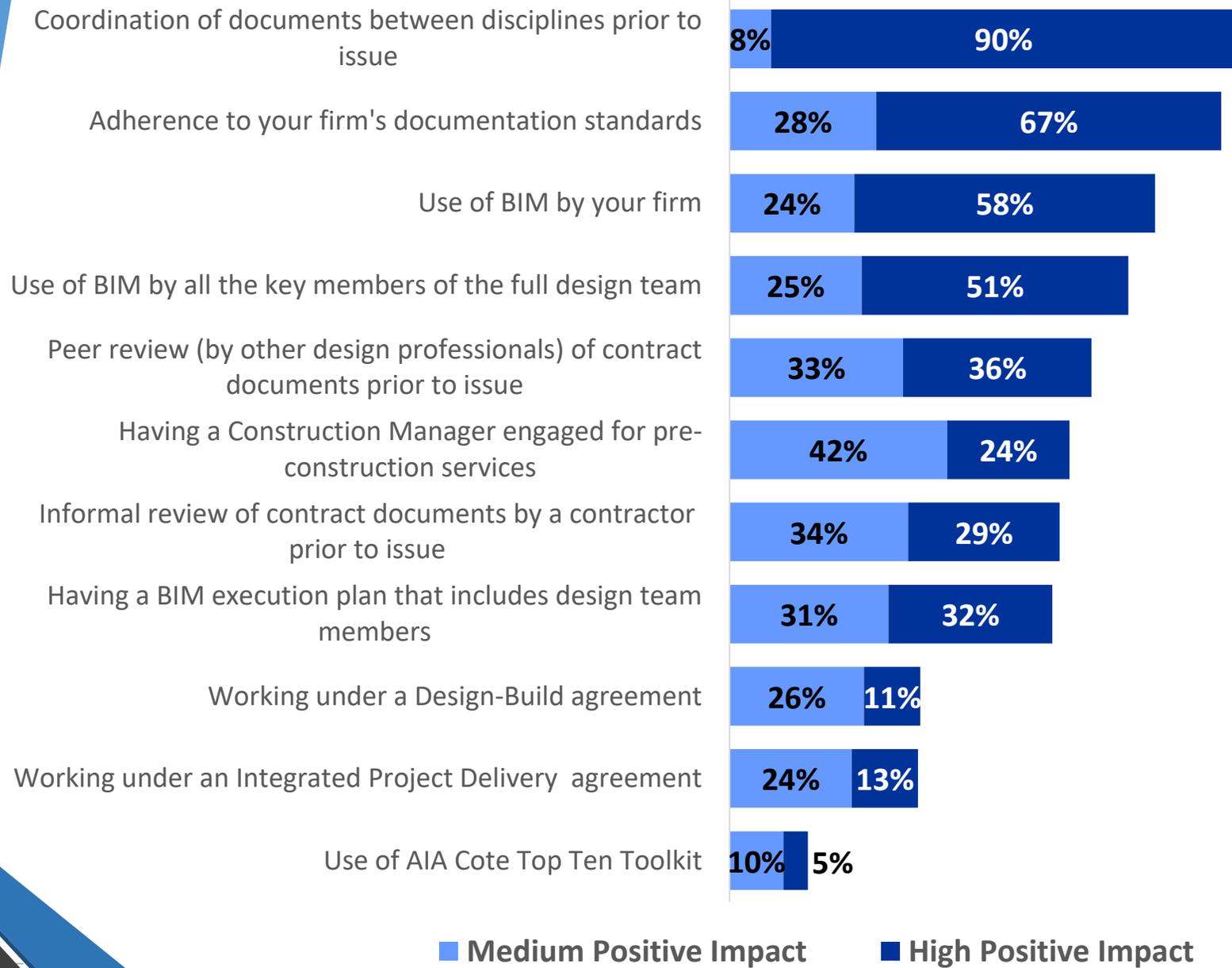


FACTORS SURVEYED (Shown alphabetically)

1. Adherence to your firm's documentation standards
2. Coordination of documents between disciplines prior to issue
3. Having a BIM execution plan that includes design team members
4. Having a Construction Manager engaged for pre-construction services
5. Informal review of contract documents by a contractor prior to issue (when there is not a contractor on the project for pre-construction services)
6. Peer review (by other design professionals) of contract documents prior to issue
7. Use of AIA COTE Top Ten Toolkit
8. Use of BIM by all the key members of the full design team
9. Use of BIM by your firm
10. Working under a Design-build agreement
11. Working under an Integrated Project Delivery agreement

DOCUMENTS PHASE

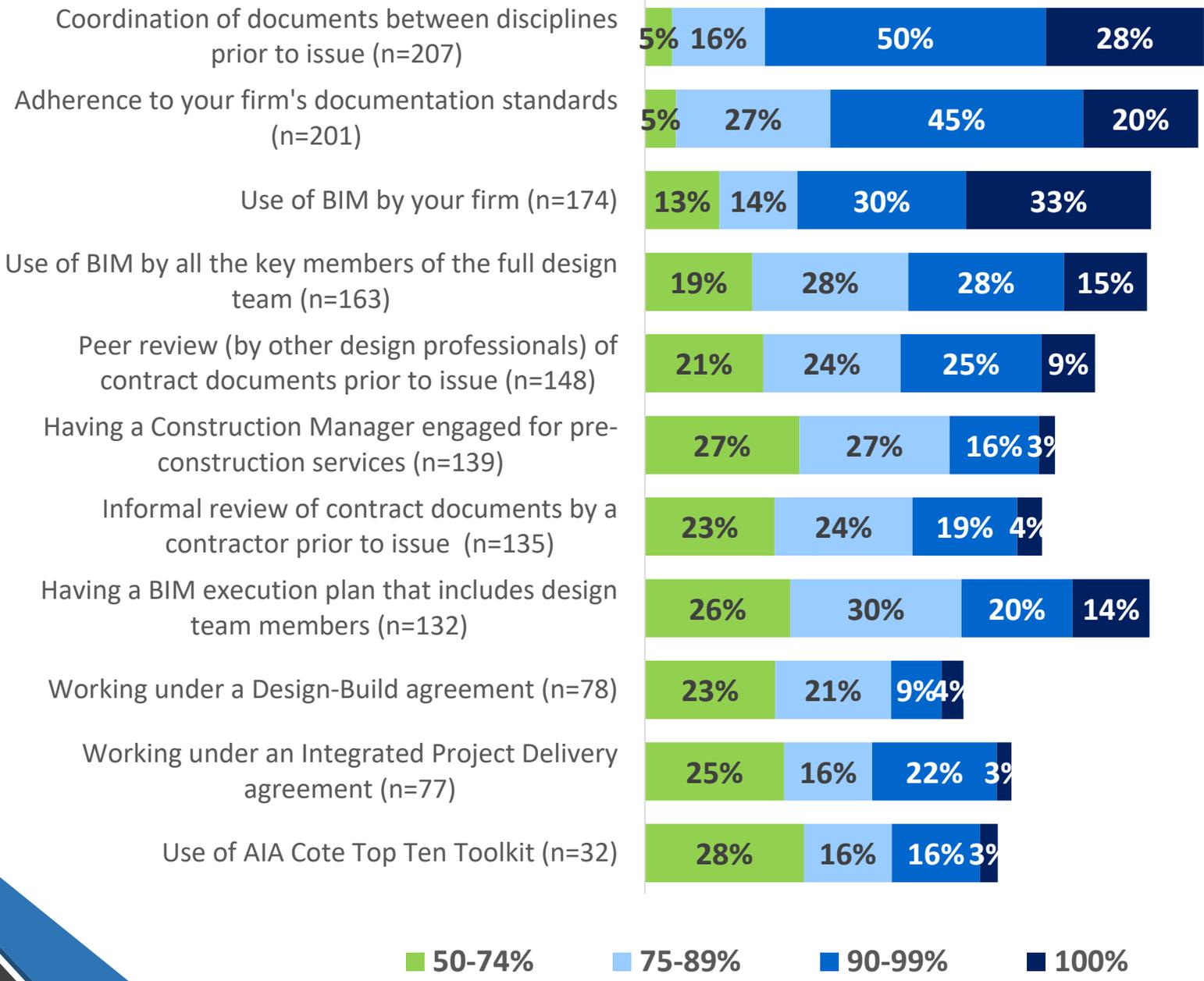
Rate the *impact* of each of these factors on your ability to successfully document the design intent in your contract documents



DOCUMENTS PHASE

Frequency of the factors that help to successfully document the design intent in your contract documents

(In same order)



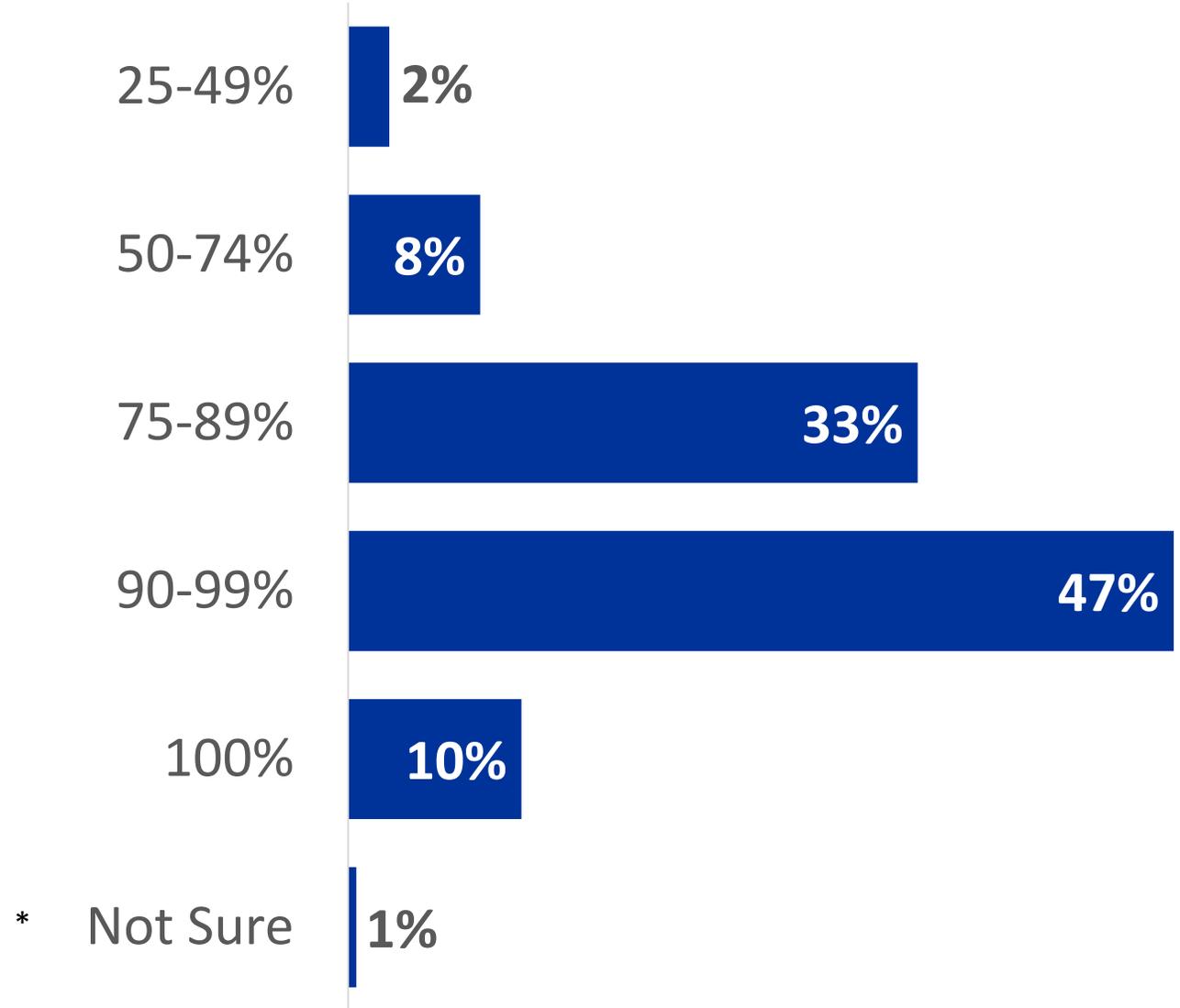
50-74% 75-89% 90-99% 100%

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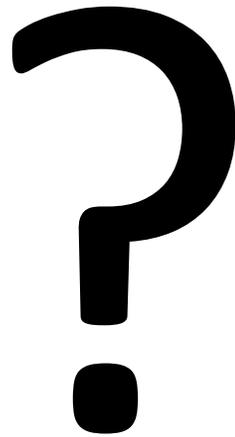
BUILD PHASE

On what percentage of your projects are you satisfied that your design team has worked effectively with the owner and/or owner's representative to maintain the design intent during construction?



BUILD PHASE

Rate the impact of each of these factors on your ability to successfully maintain the design intent during construction

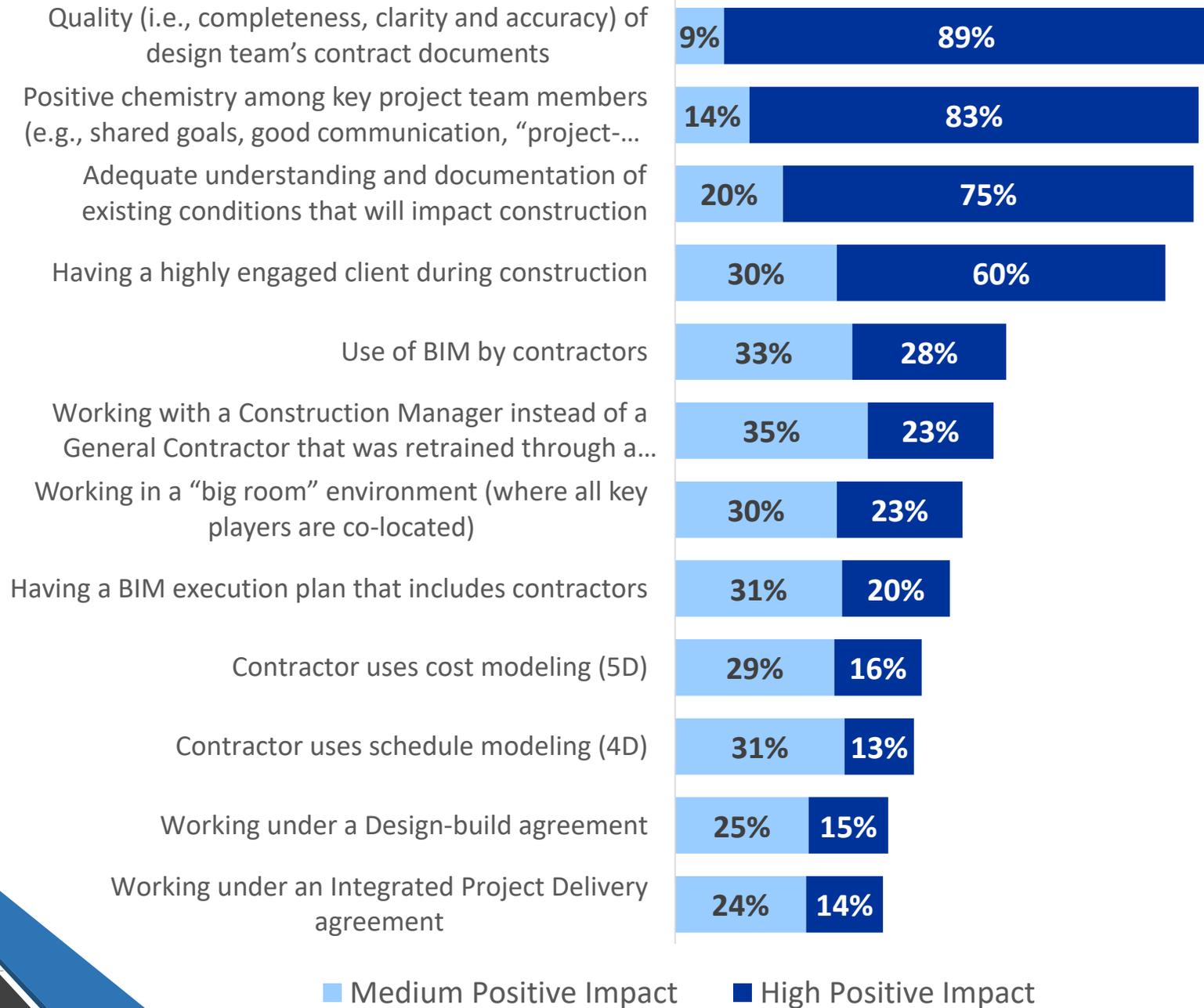


FACTORS SURVEYED (Shown alphabetically)

1. Adequate understanding and documentation of existing conditions that will impact construction
2. Contractor uses cost modeling (5D)
3. Contractor uses schedule modeling (4D)
4. Having a BIM execution plan that includes contractors
5. Having a highly engaged client during construction
6. Positive chemistry among key project team members (e.g., shared goals, good communication, “project-first” attitude)
7. Quality (i.e., completeness, clarity and accuracy) of design team’s contract documents
8. Use of BIM by contractors
9. Working in a “big room” environment (where all key players are co-located)
10. Working under a Design-build agreement
11. Working under an Integrated Project Delivery agreement
12. Working with a Construction Manager (instead of a General Contractor that was retained through a design-bid-build process)

BUILD PHASE

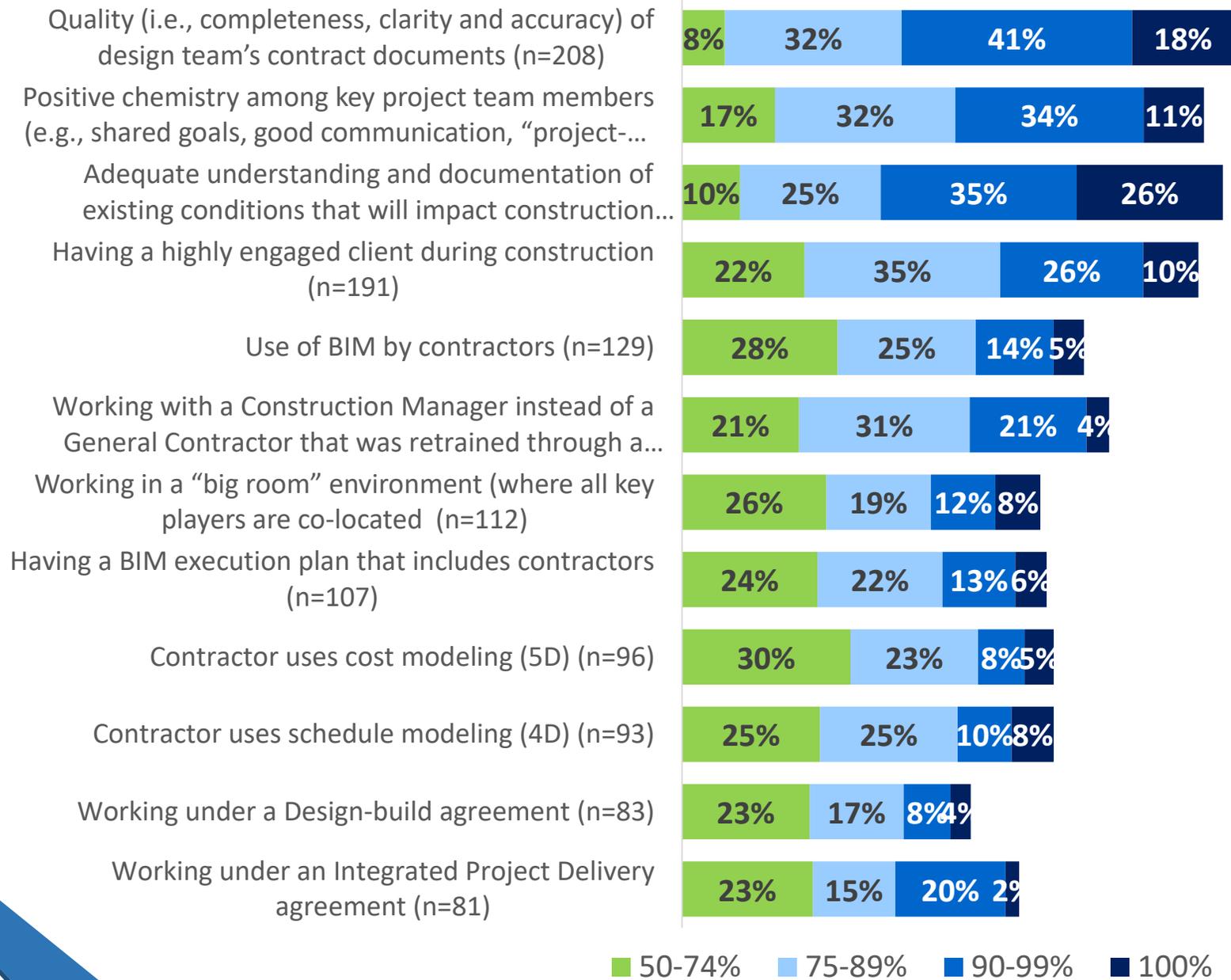
Rate the *impact* of each of these factors on your ability to successfully *maintain the design intent during construction*



BUILD PHASE

Frequency of the factors that help to successfully maintain the design intent during construction

(In same order)



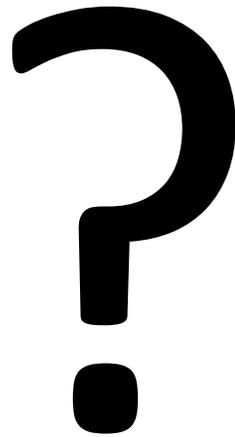
50-74% 75-89% 90-99% 100%

Dodge research

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OTHER FACTORS THAT IMPEDE ACHIEVING DESIGN INTENT

How much do
you agree or
disagree with
each of these
statements?

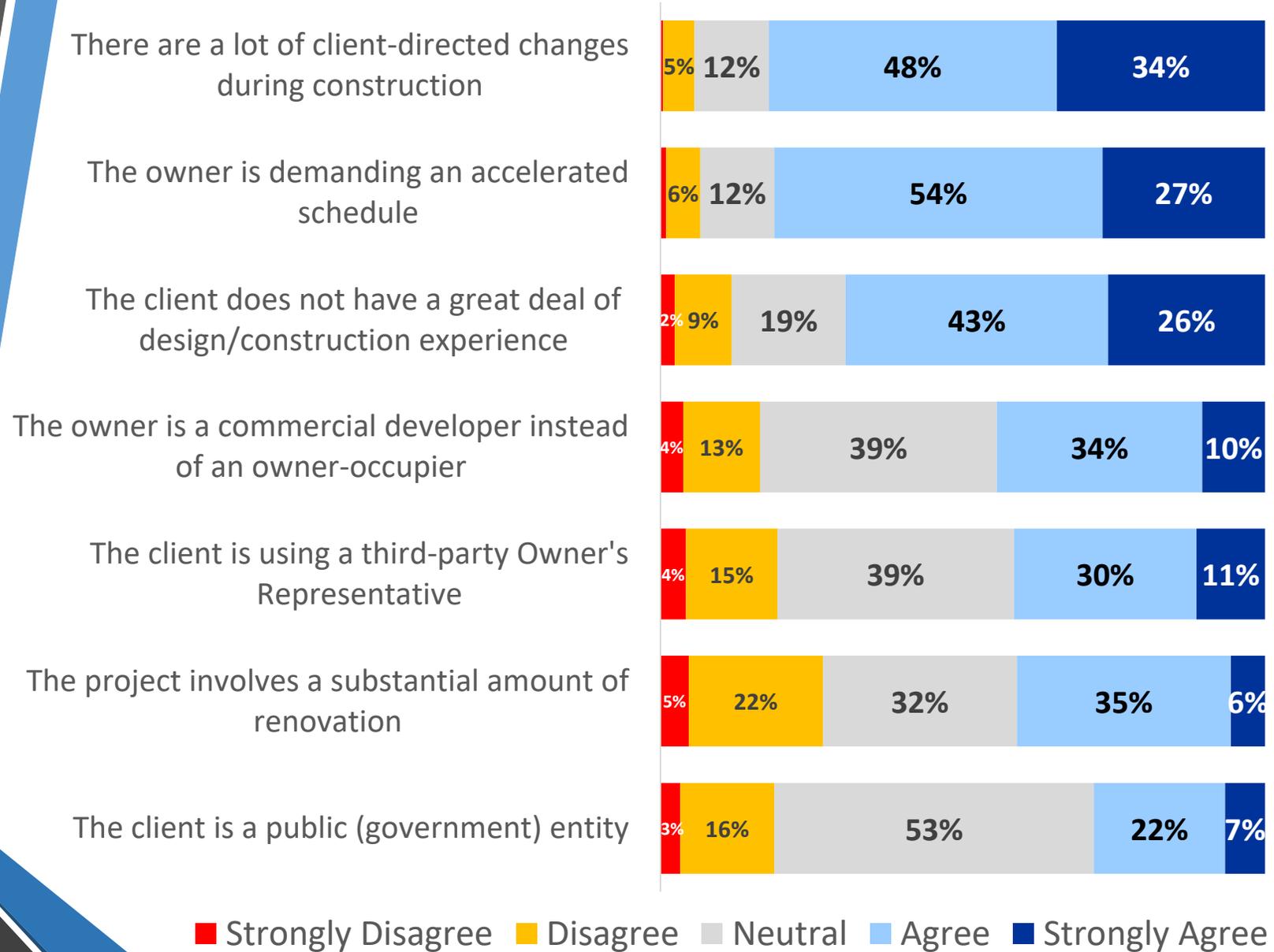


FACTORS SURVEYED (Shown alphabetically)

- 1. Client does not have a great deal of design/construction experience**
- 2. Client is a public (government) entity**
- 3. Client is using a third-party Owner's Representative**
- 4. Owner is a commercial developer instead of an owner-occupier**
- 5. Owner is demanding an accelerated schedule**
- 6. Project involves a substantial amount of renovation**
- 7. There are a lot of client-directed changes during construction**

OTHER FACTORS THAT IMPEDE ACHIEVING DESIGN INTENT

How much do you agree or disagree with each of these statements?



OTHER FACTORS THAT IMPEDE ACHIEVING DESIGN INTENT

How much impact do the Authorities Having Jurisdiction (i.e. local building officials) have on your ability to achieve design intent?

Very high impact

5%

High impact

11%

Medium impact

27%

Some impact

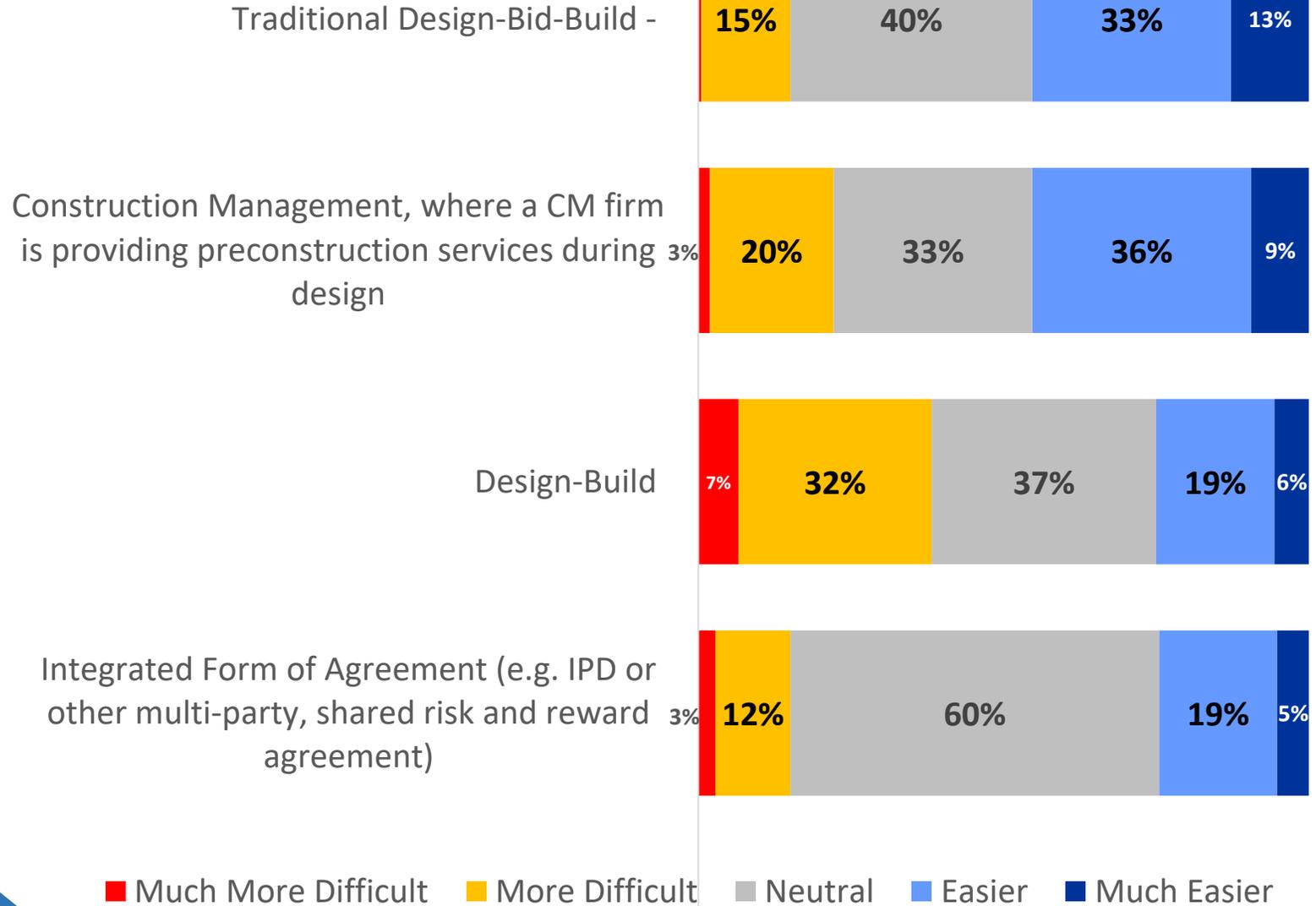
48%

No impact

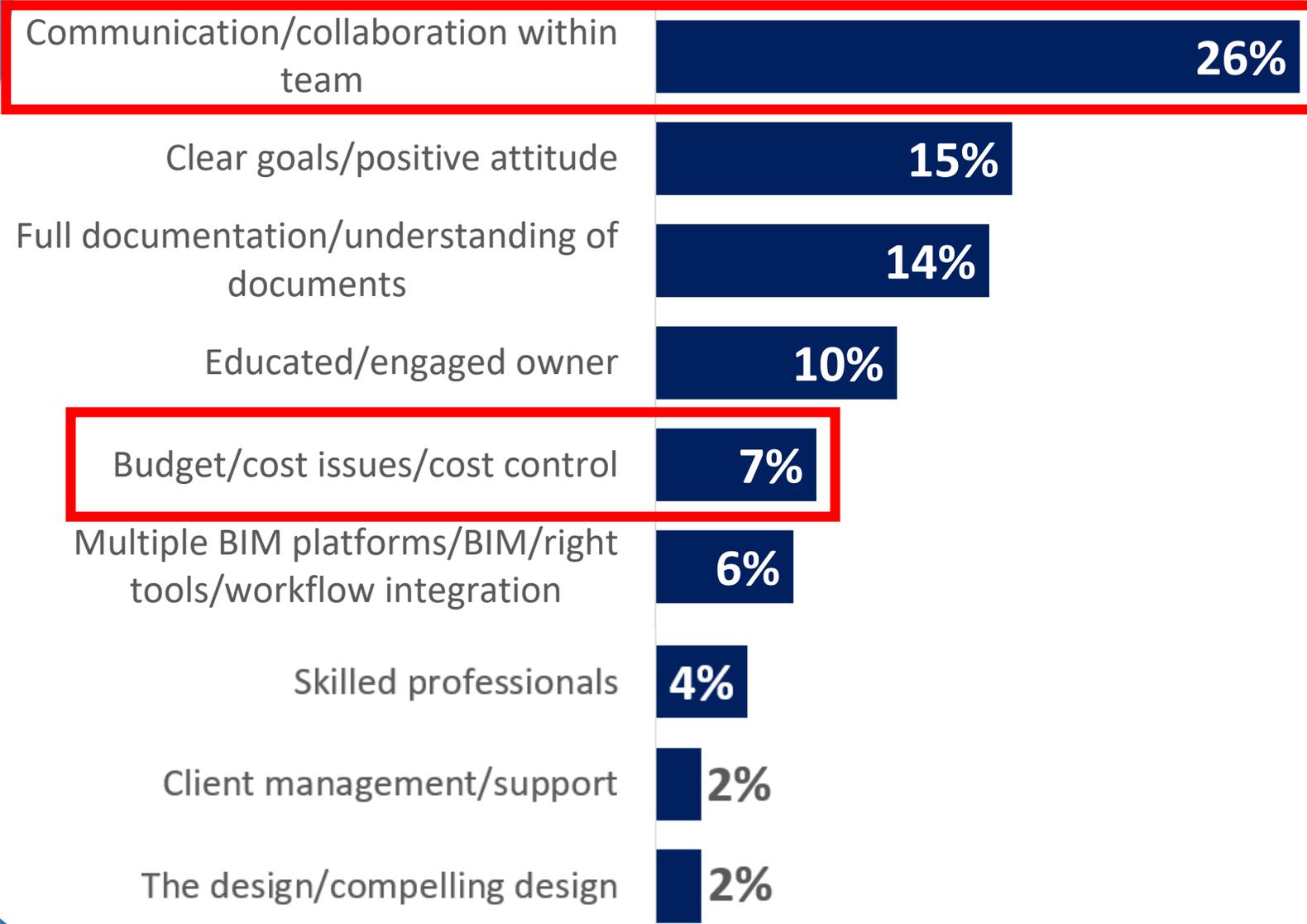
9%

OTHER FACTORS THAT IMPEDE ACHIEVING DESIGN INTENT

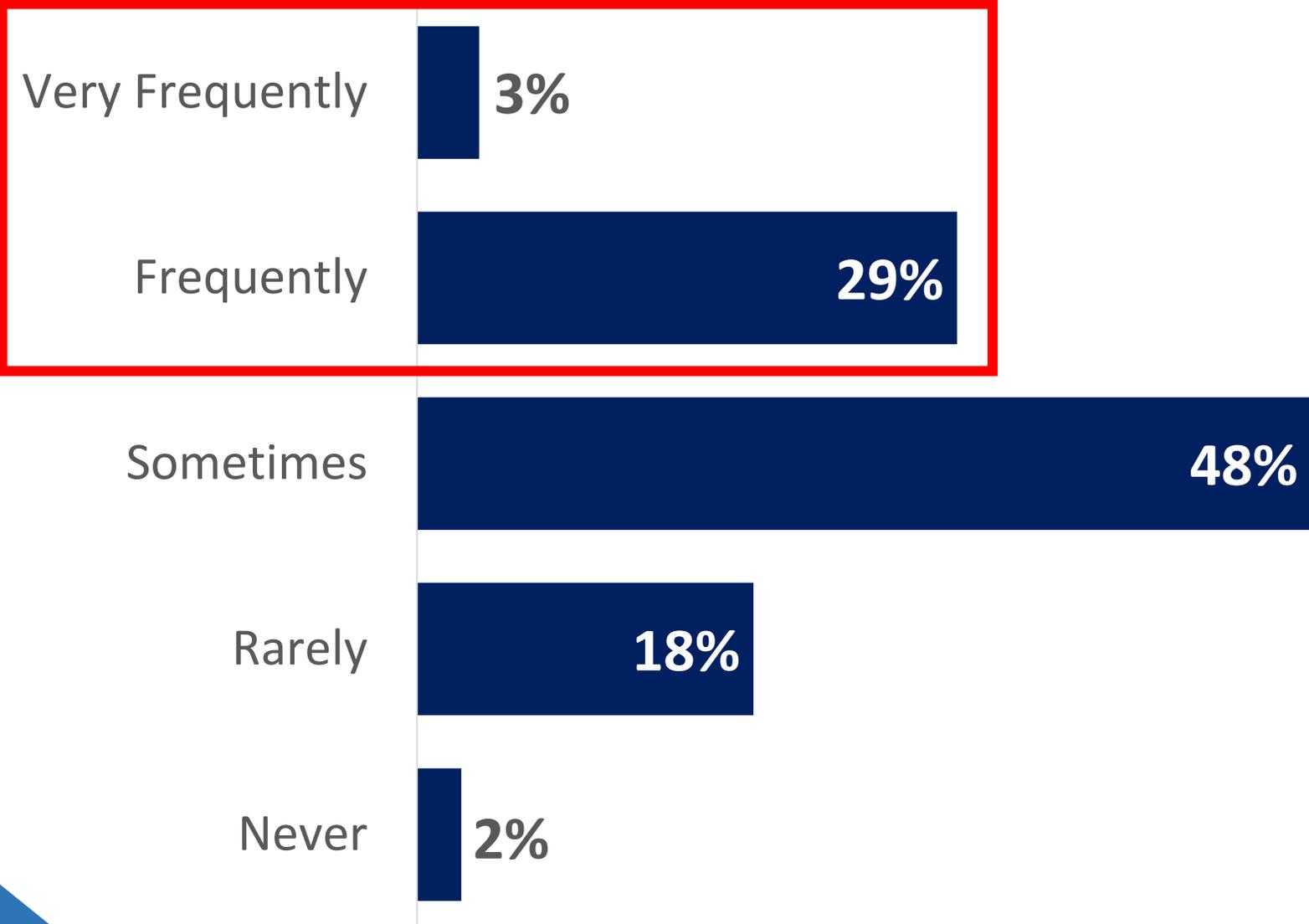
How much impact does the Project Delivery Model have on your ability to achieve design intent?



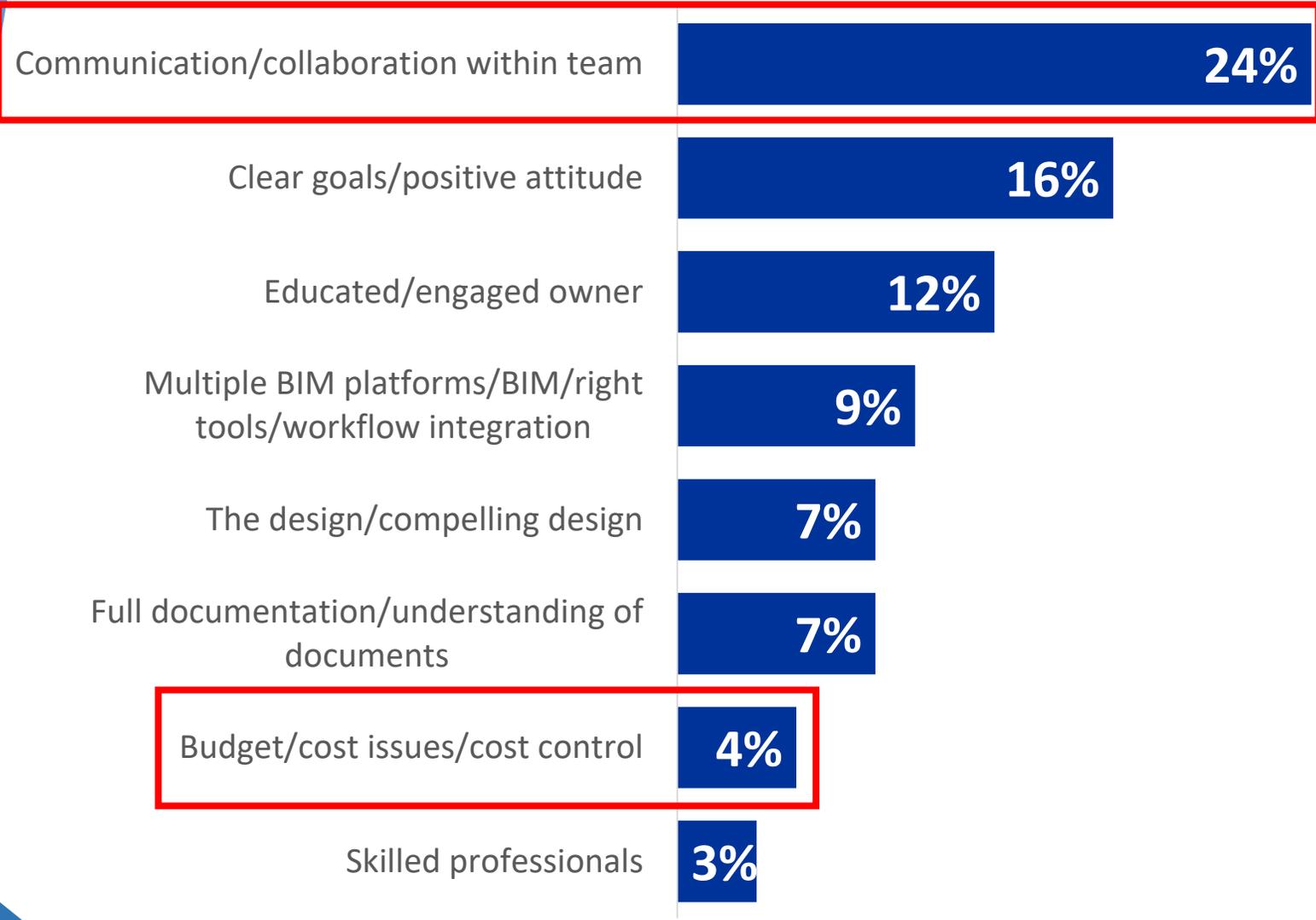
BIGGEST CONTRIBUTOR TO ACHIEVING DESIGN INTENT
(“in a few words” open text responses)



FREQUENCY OF EXCEEDING DESIGN INTENT



BIGGEST CONTRIBUTOR TO EXCEEDING DESIGN INTENT
(“in a few words” open text responses)



■ Frequently or Very Frequently Exceed Design Intent (n=67)

Agenda

- New research by Dodge Data & Analytics
- Rethinking Construction by Building Catalyst

Reinventing Construction

*Starting with
Knowledge-based BIM
(Modeling, Measuring and Management)*



BOLDT[®]

case
technologies
inc

 **EOS**
GROUP

 **Mortenson**[®]

re:play

 **RYAN**

 **SHAWMUT**


UMSTOT SOLUTIONS



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The Team



Bruce Carlson
Building Catalyst
Software Development



Tom Case
Replay Destinations
VP Construction



Jayme Couchene
The Boldt Company
Development Director



Mark Dietrick, AIA
Case Technologies
BIM Technology



Doug Heinrich
Mortenson Company
Estimating Director



Scott Jasperse
Building Catalyst
Software Development



Sue Klawans
Consultant
Lean Process



Nick Papadopoulos
Eos Group
President



Mark Sands, PE
Building Catalyst
Data Analysis/Research



Jourdan Trice
Shawmut D and C
Cost Tech Integration



Dave Umstot
Umstot Solutions
Lean Process



Scott Warren
Ryan Companies
VP Preconstruction



The Problem

2017 Report - McKinsey Global Institute



... construction appears to be in a time warp. In the United States since 1945, productivity in manufacturing...has grown as much as 1500 percent; productivity in construction has barely increased at all...

Building cost escalation continues to grow two to three times faster than the national inflation rate.



Reinventing Construction

Rethinking Planning to Production

5 Major Shifts

Shift 1 – Front End, Knowledge-based BIM (Model, Measure & Manage)

What is BIM?

National BIM Standard

A BIM is a digital representation of physical and functional characteristics of a facility.

BIM serves as a shared *knowledge resource* for information about a facility forming a reliable *basis for decisions* during its lifecycle from *inception* onward.

Shift 1 – Front End, Knowledge-based BIM (Model, Measure & Manage)

BIM serves as a shared *knowledge resource* for information about a facility forming a reliable *basis for decisions* during its lifecycle from *inception* onward.

Knowledge-based BIM

A BIM is a digital representation of physical and functional characteristics of a facility.

Design-based BIM



Shift 1 – Front End, Knowledge-based BIM (Model, Measure & Manage)

Current State

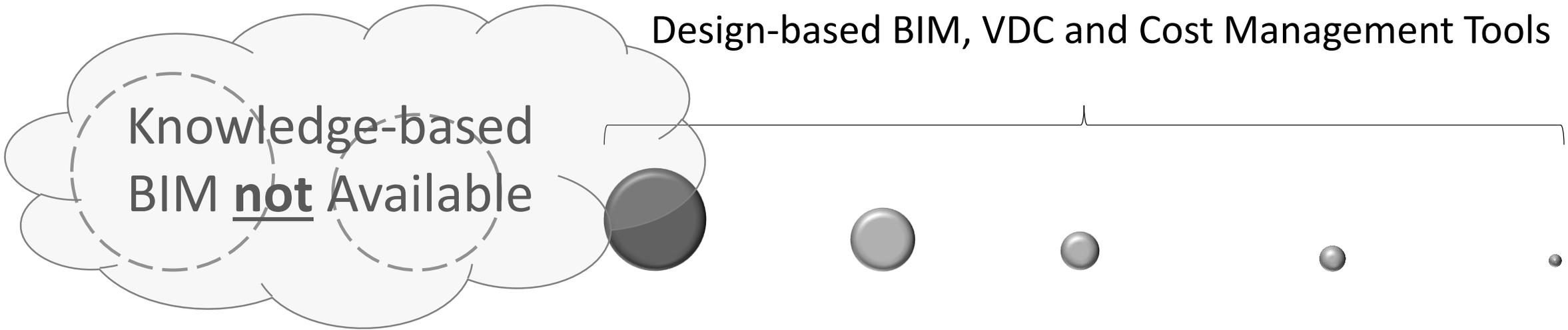


Business Case

Due Diligence



Design-based BIM, VDC and Cost Management Tools



Relative Magnitude of Decisions Impacting Outcomes



Shift 1 – Front End, Knowledge-based BIM (Model, Measure & Manage)



Business Case

Due Diligence

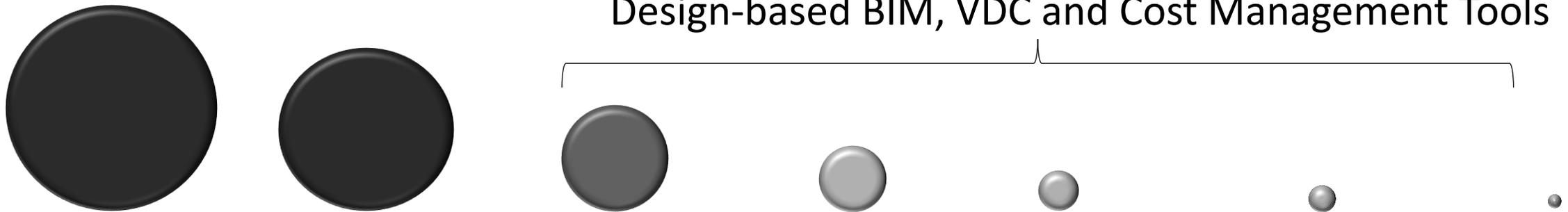


Proposed State

Knowledge-based BIM



Design-based BIM, VDC and Cost Management Tools



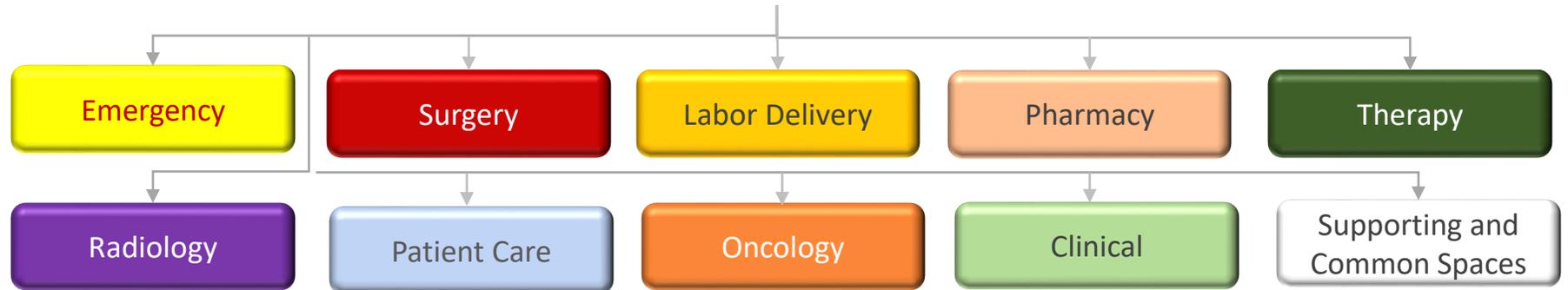
Relative Magnitude of Decisions Impacting Outcomes

Shift 2 – Purpose-driven (AKA Owners Business Case) Planning and Execution

Principle Purpose



Departments

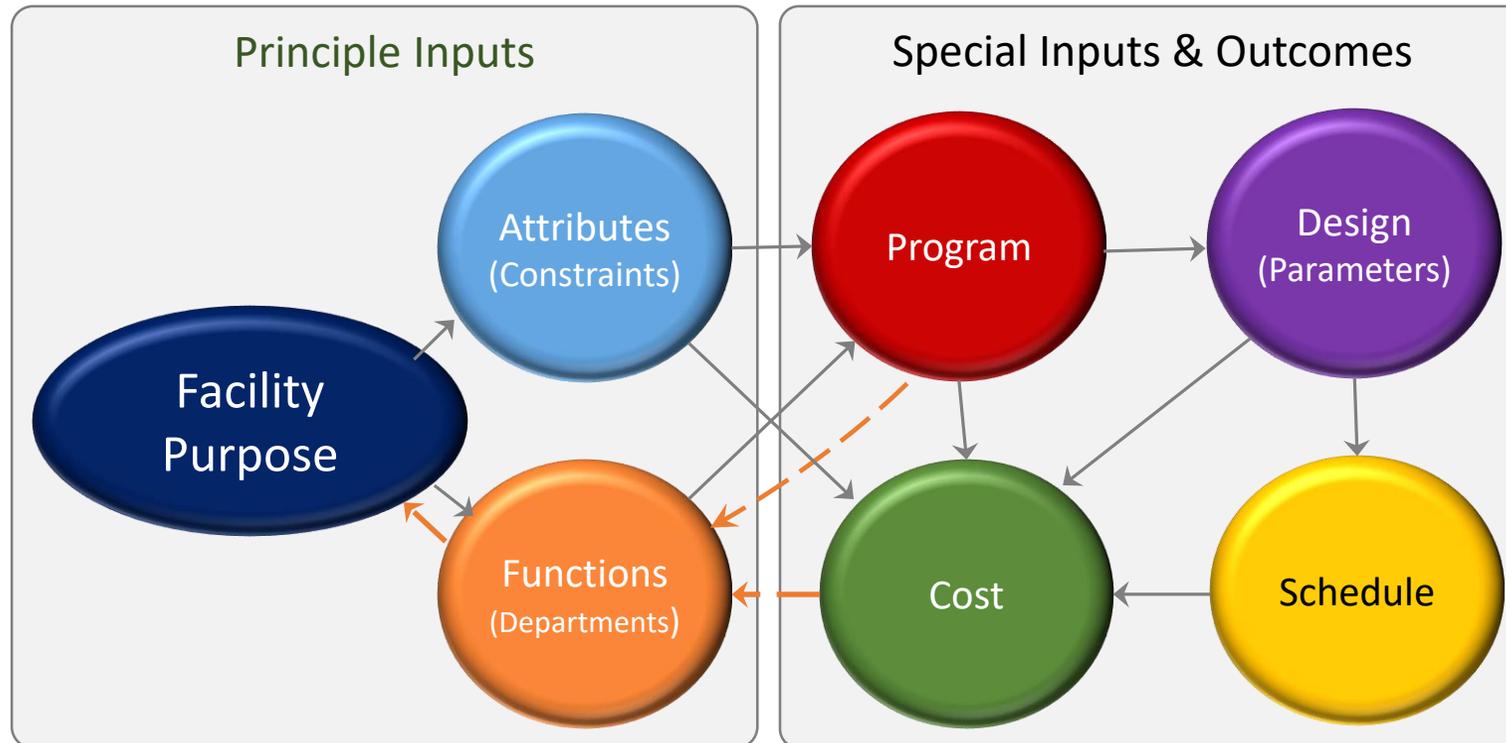


Functions



Shift 3 – Simple Systems-driven Planning and Execution

Integrated Project Data – then Delivery



Integrated System of Critical Data

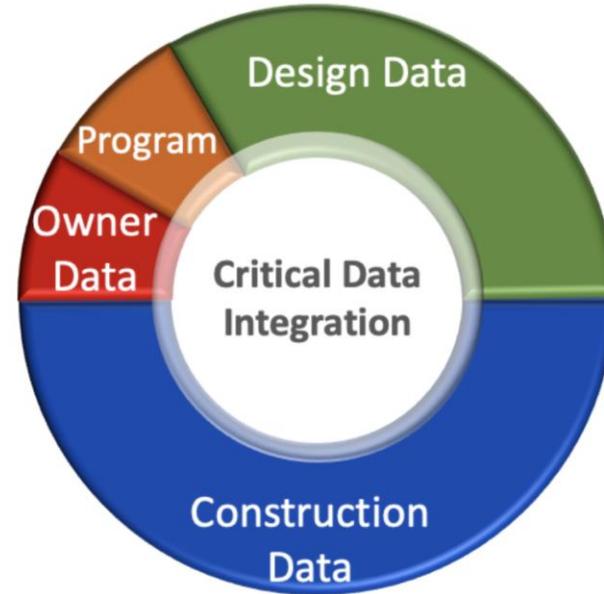
Shift 3 – Simple Systems-driven Planning and Design

Current State

Myriads of insular and disconnected data sources



Reinventing the Wheel
On Every Project



Optimal State

Fully integrated system of critical data

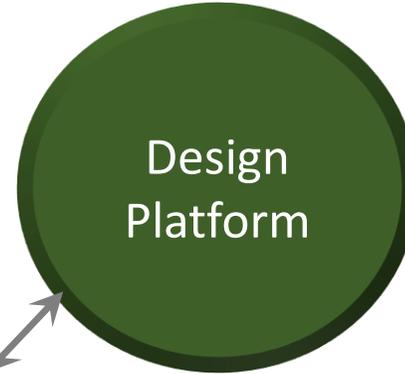
Invent Many Wheels, Drive Trains...
One Time... Apply On Many Projects

Shift 3 – Simple Systems-driven Planning, Design and Cost Management

Building
CATALYST
Knowledge-based BIM

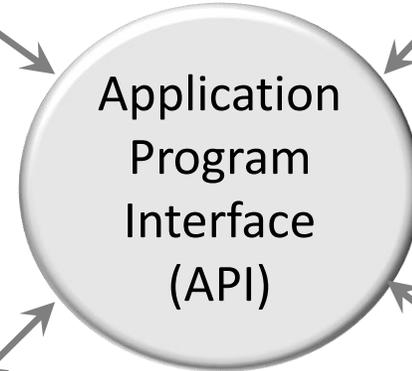


AUTODESK®
FORGE



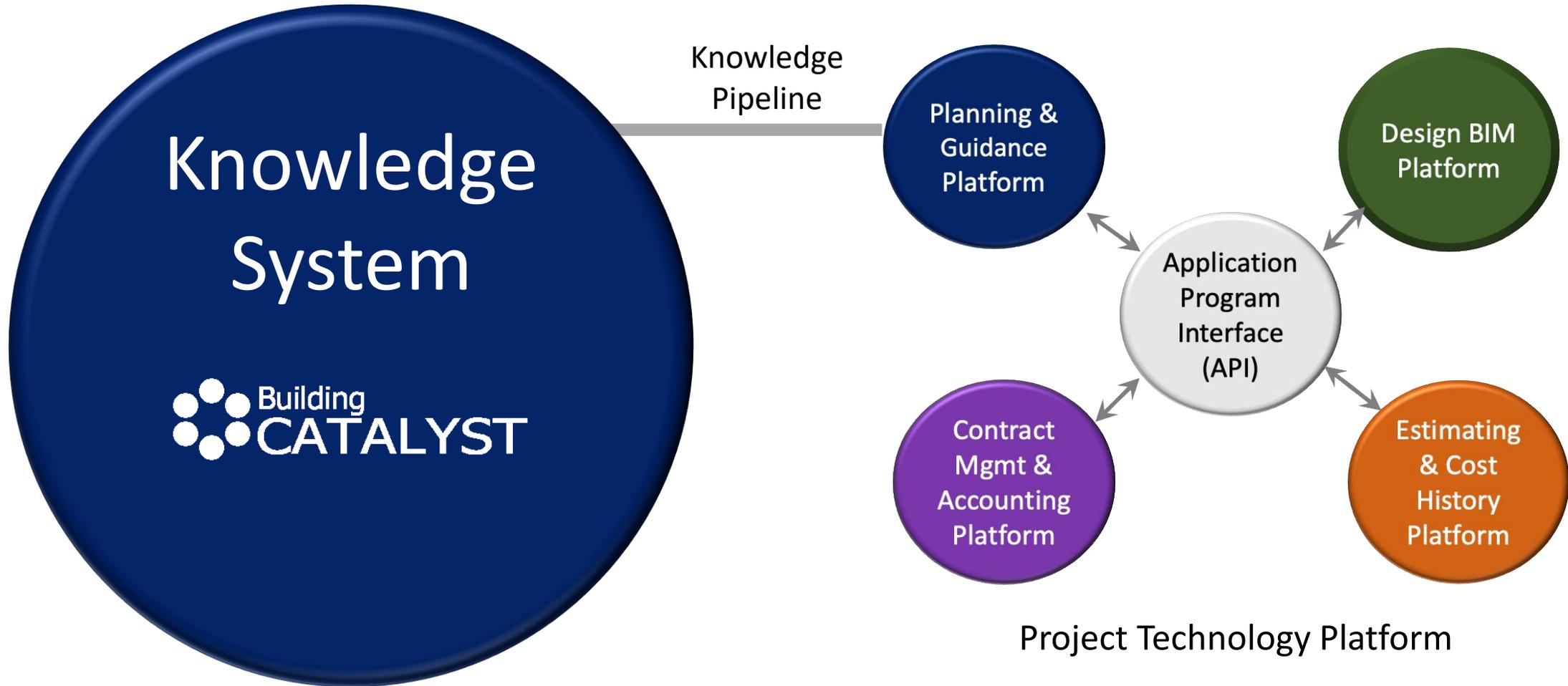
AUTODESK®
REVIT®

Design-based BIM



Project Technology Platform

Shift 4 – Industry-wide Knowledge (Big Data) System



Shift 4 – Industry-wide Knowledge (Big Data) System

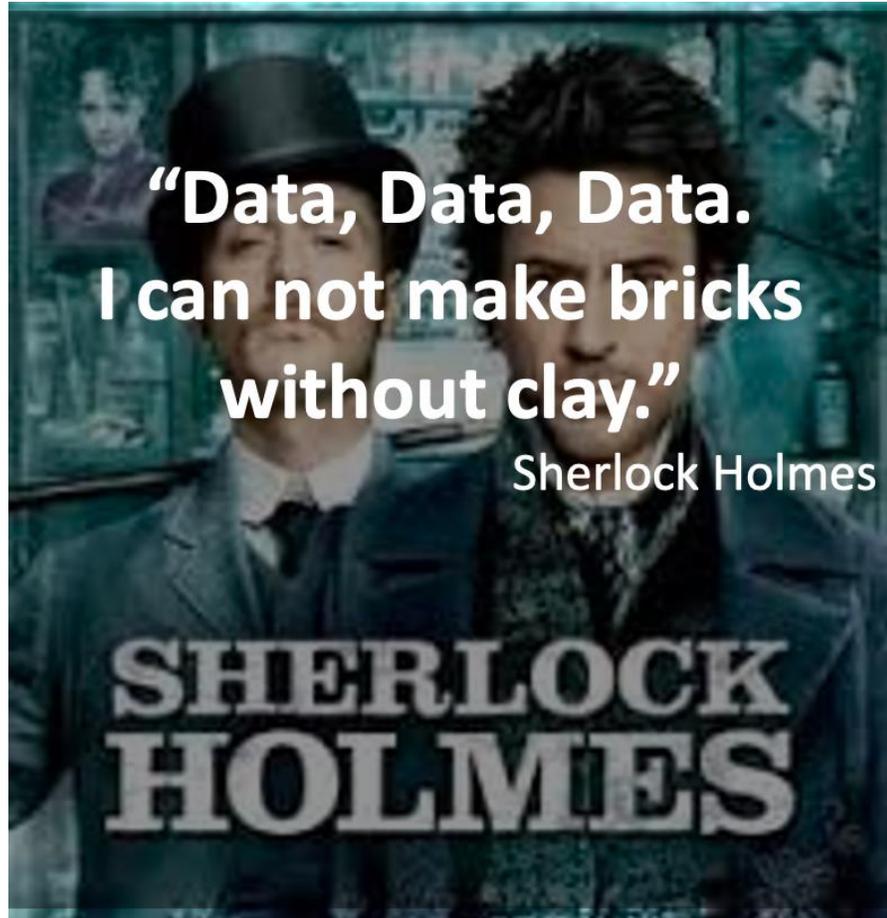
What is Big Data?

Big data is high-volume, high-velocity and/or high-variety information assets

that demand cost-effective, innovative forms of information processing

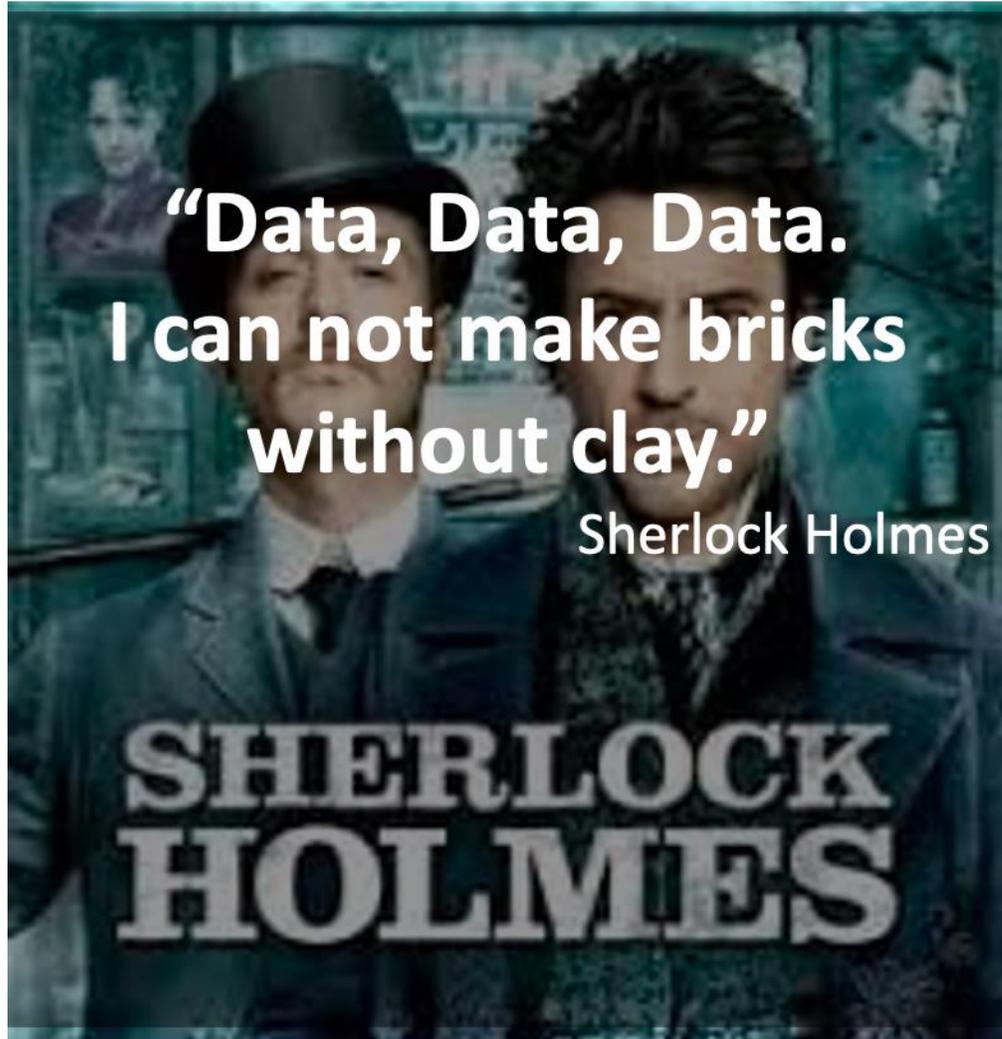
that enable enhanced insight, decision making, and process automation.

Shift 4 – Industry-wide Knowledge (Big Data) System



What does Big Data do for us?

- Project outcomes can be known prior to design
- Rapid, multi-scenario prototypes now inform decision-making and target setting
- A project guidance system insures more certain and optimal results
- A platform for measurement-based process improvement is established



100 Project Data Research Study

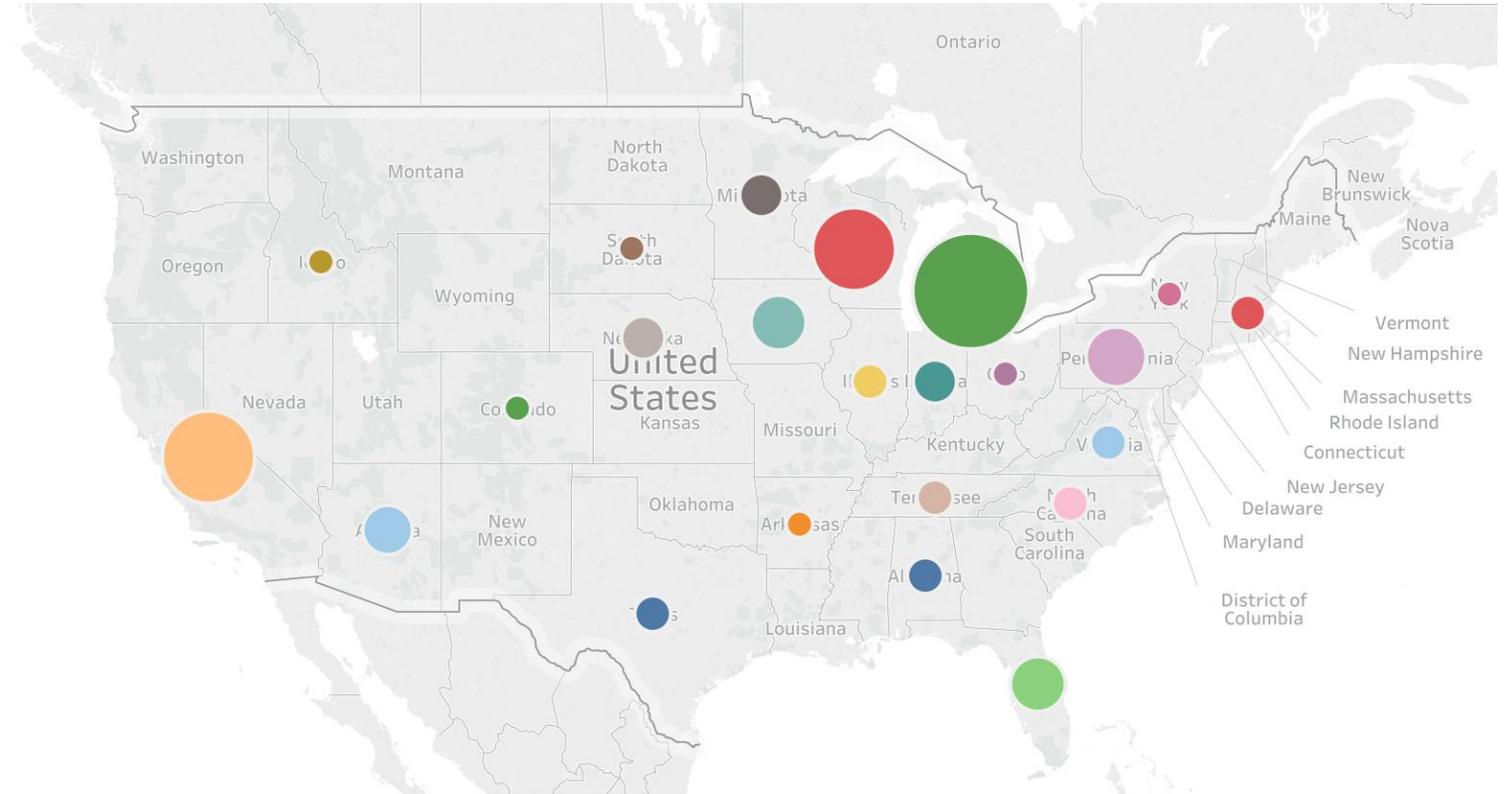
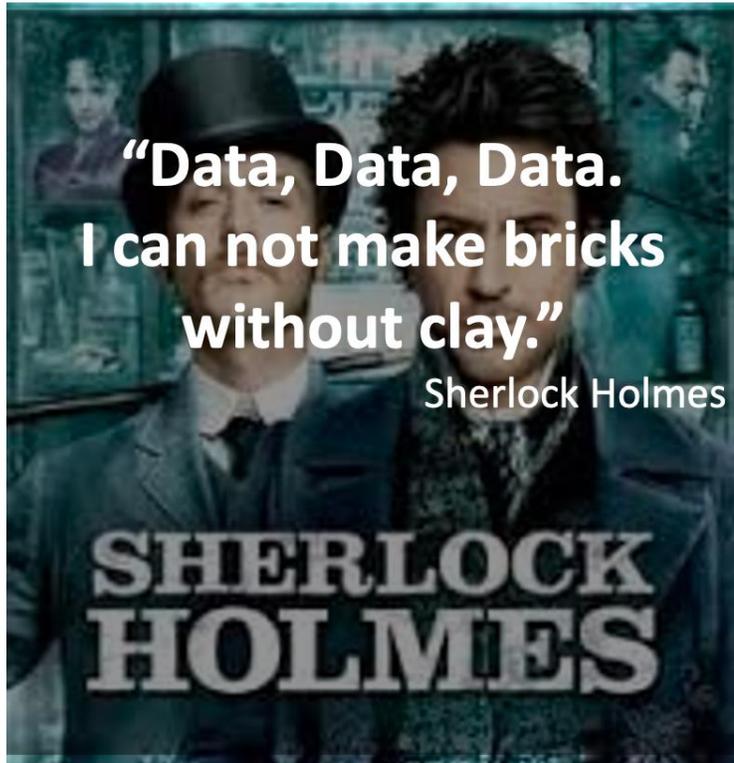


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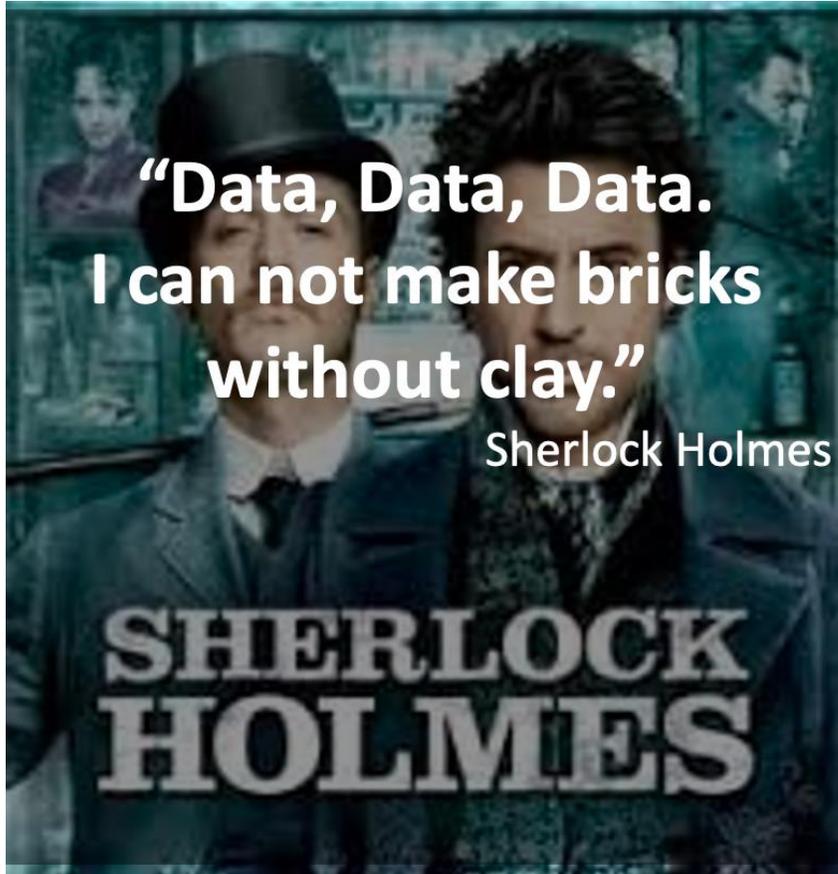
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100 Project Data Research 23 States





100 Project Data Research 20 Builders



AGILIS

BOLDT

Bouma
CORPORATION

**BRASFIELD
& GORRIE**
GENERAL CONTRACTORS

CHRISTMAN
SINCE 1894

CLARK
CONSTRUCTION

CSMGROUP

DPR
CONSTRUCTION

GRANGER

Hathaway
Dinwiddie

mascaro

MCCARTHY

NABHOLZ
CONSTRUCTION SERVICES

pinnacle

RYAN

RUDOLPH AND SLETTEN

SKANSKA

**SOLTEK
PACIFIC**
CONSTRUCTION

TRIANGLE

WEITZ

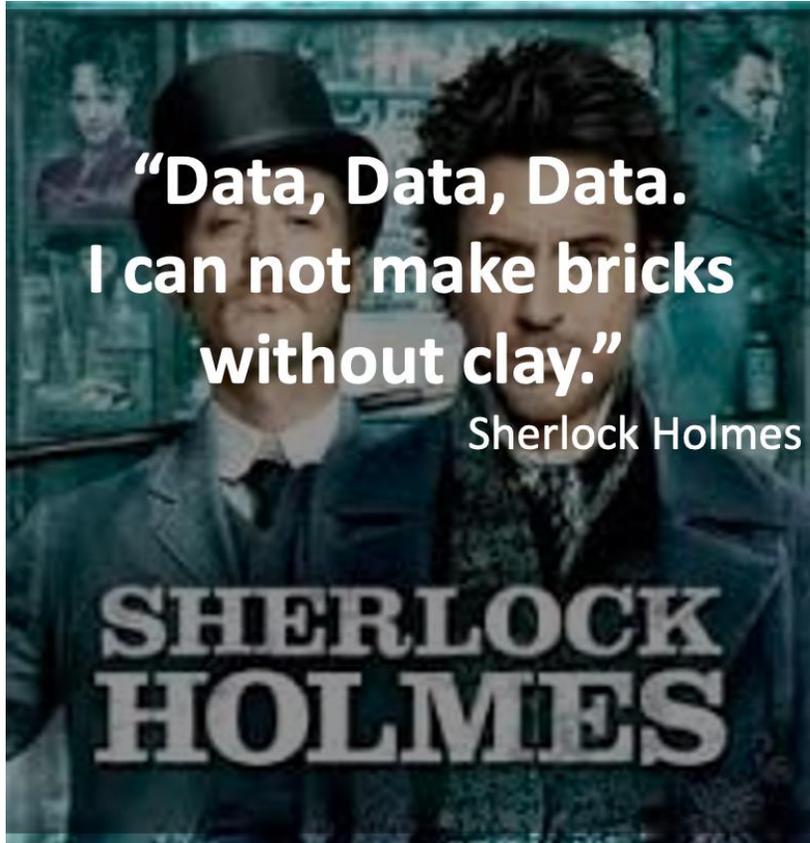


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100 Project Data Research 10 Categories - 26 Types



Hospital

- General
- Critical Access
- Rehabilitation



Higher Ed (University)

- College Academic
- College Science
- Research Engineering



Hospitality

- Hotel (Full Service)



Medical (Ambulatory)

- Medical Center
- Medical Clinic
- Medical (Single Practice)
- Cancer Center
- Freestanding Emergency



K12 Education

- Elementary School
- High School
- Charter School



Industrial

- Manufacturing
- Clean Process
- Warehouse



Office

- Office
- Office (Multi-tenant)



Multi-unit Residential

- Multi-unit Apartment
- Student Housing
- Senior Living
- Skilled Nursing



Data Center

- Tier 2 Data Center

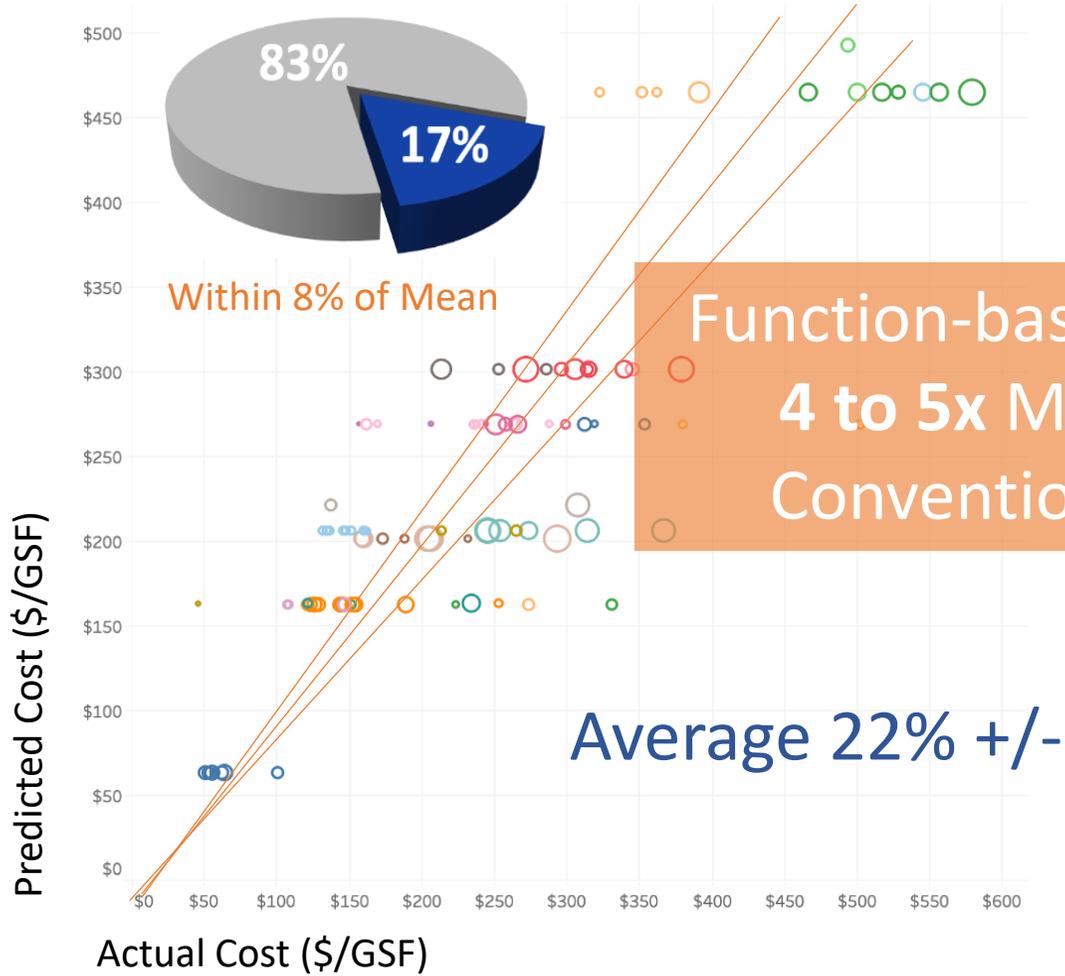


Parking

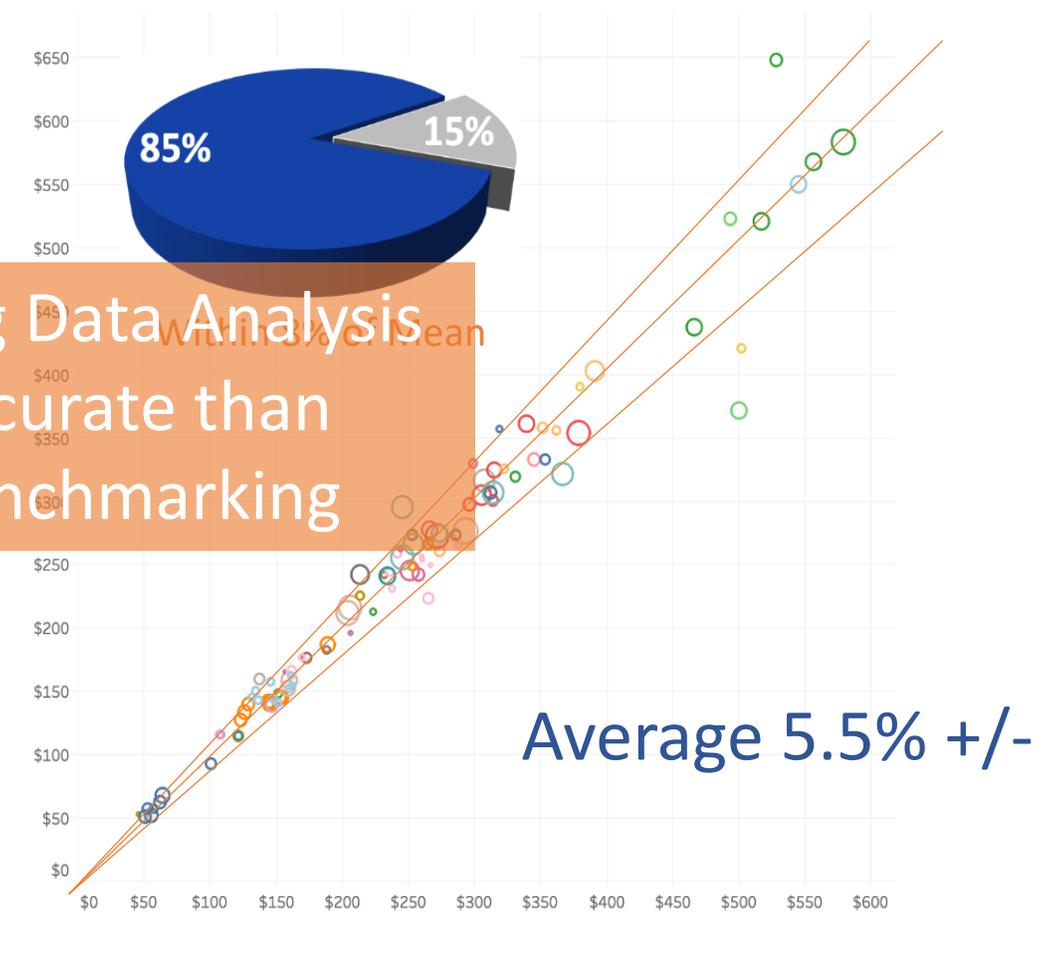
- Parking Deck

100 Project Research Study Results

Conventional Benchmarking (\$/SF across Category)



Function-based Big Data Analysis



Function-based, Big Data Analysis
4 to 5x More Accurate than
Conventional Benchmarking

Actual Cost (\$/GSF)



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Costs normalized to St. Louis, Mo – 2020 Construction Start. Costs for Direct Building Systems - Exclude Sitework and Indirect Costs



Shift 5 –

Realigned Contractual
Structures and Incentives

+

Manufacturing-inspired
Construction (including
integrated supply chain)



2017 Report - McKinsey Global Institute



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Principle

Fixing the building production system (Shift 5)
requires fixing the planning, design and
management system (Shifts 1 thru 4)

*Owners Need Architects to embrace
the first four shifts*

Illustration

Two Rehabilitation Hospitals

Two Different Owners

Two Different Approaches



Rehabilitation Hospital A

Problem: Project Not Feasible if Costs
More than \$500,000 per bed

Rehabilitation Hospital B



Kent Riddle <Kent.Riddle@maryfreebed.com>

Thursday, October 17, 2019 at 11:35 AM

Mark Sands; Jeff Garber; Randy DeNeff; Ryan Podvin; Lorissa MacAllister

[Show Details](#)

← You replied to this message on 10/17/19, 12:37 PM.

Show Reply

Mark, would it be possible for MFB to design/build (as efficiently as possible) a 100 bed (inpatient only) hospital on a site of our choosing [REDACTED] for \$500,000 per bed?

Please let me know.

Thanks.

Kent Riddle | *CEO*

Mary Free Bed Rehabilitation Hospital

235 Wealthy St SE Grand Rapids, MI 49503

office: 616.840.8341

fax: 616.840.9654

maryfreebed.com

11:35 AM

Can a 100 Bed Hospital be designed and built for \$500,000 per bed?



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Building
CATALYST

Projects ▾ Analysis More ▾

Project List
Move Projects
Add Project

mark.sands@buildingcatalyst.com ▾

11:55 AM
Log Into Building Catalyst
and Add Project

Simplify Automate Innovate



Enter Key Attributes About the Project

Add Project ?

To add a project, select a category and purpose for the building from the lists below.

Building Category
 HEALTHCARE (IN-PATIENT)
 Hospital and other In-patient Facilities | [Project Counts...](#)

Building Purpose
 Hospital (Rehabilitation)
 Rehab Hospital with OT/PT/Cardiac Treatment Center

Program Readiness 70% | [More...](#)
 Calibration Strength 60% | [More...](#)

Project Name
 100 Bed Rehabilitation Hospital

State [Placeholder] **Metro Area** [Placeholder]

Construction Start Year (YYYY) 2021 **Month** May

Total Floor Count 2 **Floors Below Main Floor** [Placeholder]

Templating | [More...](#)
 Broad Selection of Rehabilitation Programs

- (Please Select)
- ✓ HEALTHCARE (IN-PATIENT)
 - HEALTHCARE (AMBULATORY)
 - HIGHER EDUCATION
 - K12 EDUCATION
 - DATA CENTER
 - COMMERCIAL
 - HOSPITALITY
 - RESIDENTIAL
 - INDUSTRIAL
 - GOVERNMENT
 - PARKING
 - PUBLIC ASSEMBLY/ACTIVITY
 - PRIVATE ASSEMBLY/ACTIVITY
 - RETAIL & SERVICES
 - SPECIAL PROJECTS

- (Please Select)
- Hospital
 - Hospital (Critical Access)
 - ✓ Hospital (Rehabilitation)
 - Behavioral (In-patient) Care Center

Functional Program ?

Revisions considered "Actual or Target" instead of "Approximate"

= In-patient Floor 7 0 SF ✕

= Out-patient Therapy 8 0 SF ✕

= Clinic 2 0 SF ✕

= Orthotics and Prosthetics 3 0 SF ✕

= Therapy Garden ✕

= Food Service ✕

= Dining ✕

= Under-building Parking ✕

+ Add Program Group

Select/Enter Depts and Functions
(Owners Business Case)

= Patient Floors 5 69,790 SF ✕

Description (optional)

= Bed (Private Rehab)	Beds: 100	58,620 SF	✕
= Active Daily Living	Each: 2	1,950 SF	✕
	24	3,650 SF	✕
	10 Units: 20	5,170 SF	✕
	10 Units: 2	400 SF	✕

In Patient Rehabilitation Care

Area includes patient room, bath, nurse station, toilets, waiting, administration, storage, and other support areas, and corridors. Area excludes corridors, elevator lobby outside of the department, as applicable (See Core and Common Spaces).

Bed (Private Rehab) Enter number of beds

Better Known As

Beds Calculated Area Revise

Enter Bed Count



Returns Dept Area



Confirm/Revise other important Attributes

Definitions

Owner Type
 Private Federal State Local/Public Custom Franchise Non-Profit

Location Type
 Dense Urban Urban Suburban/Residential Rural Campus

HVAC Generation Approach
 Unknown Prepackaged RTU (DX) Central Generation & Air Handling Central Generation with Roof Top Air Handling
 Utility Connection with Central Air Handling Utility Connection with
 Geothermal with Central Air Handling Geothermal with Roof Top
 Unitized (Residential/Lodging) System Not Applicable

Development Stage
 Early Planning Programming Conceptual Design Schematic Design
 Procurement (Bought Out) Final Completion

Scope Exclusions
 Sitework Monumental Sign Communication Systems Security
 Window Coverings Appliances

Indirect Services

	Direct Cost %		
	Exclude	Baseline	
General Conditions	<input type="checkbox"/>	8.00 %	<input type="text"/> %
Permits, Insurance and Bonds	<input type="checkbox"/>	1.50 %	<input type="text"/> %
Construction Fee	<input type="checkbox"/>	4.00 %	<input type="text"/> %
Contingency	<input type="checkbox"/>	5.00 %	<input type="text"/> %
Design (Architecture and Engineering)	<input checked="" type="checkbox"/>	8.00 %	<input type="text"/> %

Standards

Quality Classification
 Unknown Economic Grade Standard (Medium) Grade Standard (High) Grade Premium (High) Design Grade
 Iconic, Monumental Grade

Energy/Environment
 NA LEED Certified LEED Silver LEED Gold LEED Platinum

Continuity of Operations
 Life Safety Critical Systems Only Facility Operational Full Redundancy

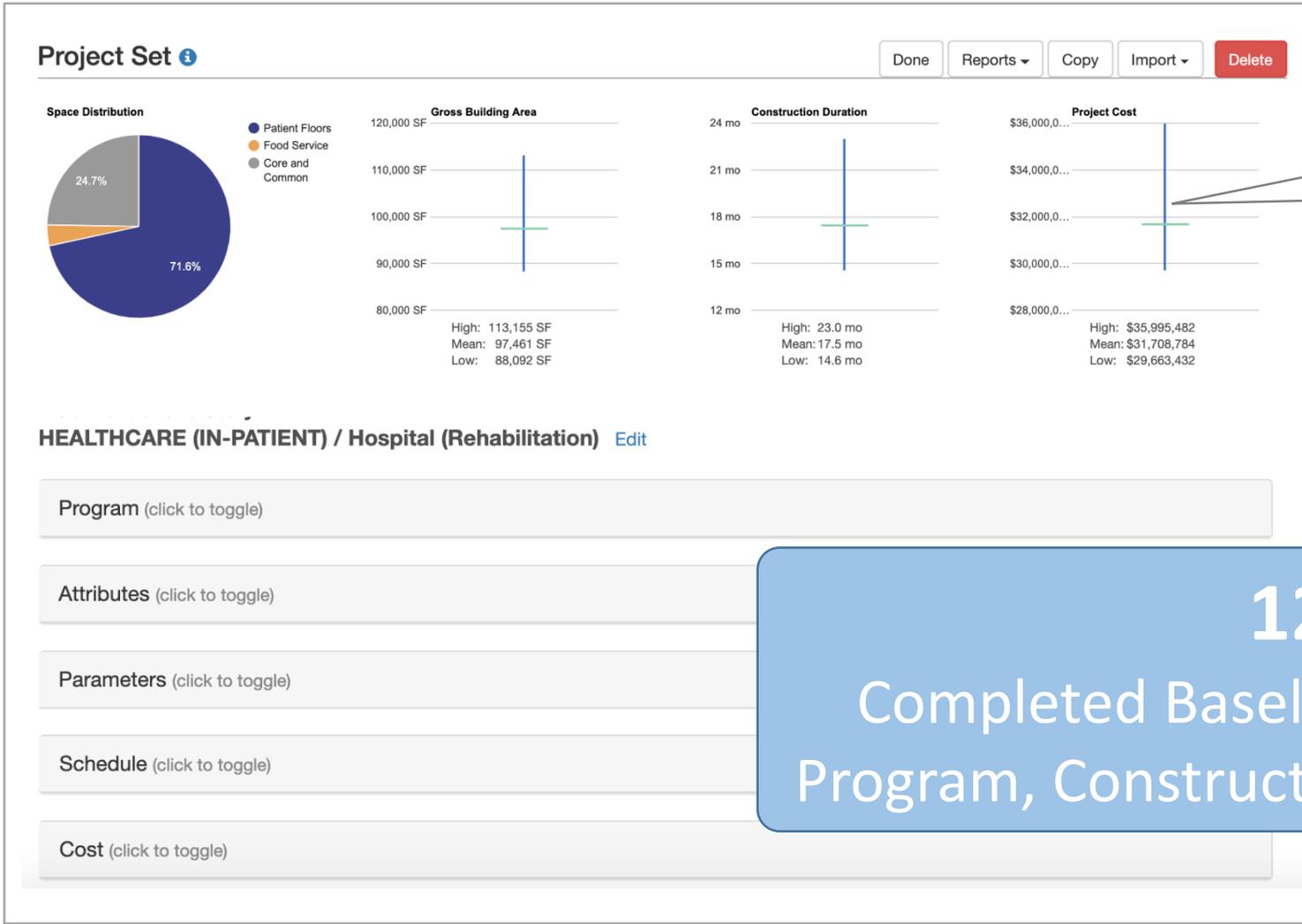
Seismic Design Class
 None SDC A SDC B SDC C SDC D/E

Security Provision
 No Security Building Access Select Security Full Security

Is Hurricane Design
 No Yes

Special Site Requirements
 Unknown Low Average Above Average High Not Applicable

Foundation Bearing Condition
 Unknown Ideal Bearing Conditions Medium Bearing Conditions Poor Bearing Conditions Not Applicable



Low: \$29,663,432
 Mean: \$31,708,784
 High: \$35,995,482

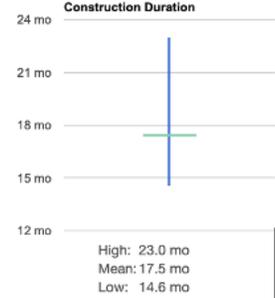
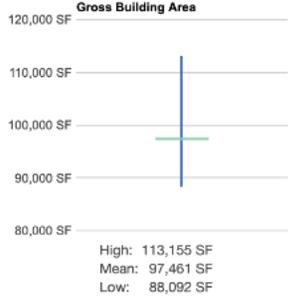
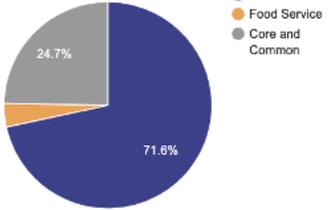
\$300K to \$360K Per Bed

12:10 PM
 Completed Baseline Prediction of Building Program, Construction Duration and Hard Cost

12:20 PM
 Completed Baseline Review and
 Started Benchmarking Study

Project Set ⓘ

Space Distribution



Done Reports Copy

HEALTHCARE (IN-PATIENT) / Hospital (Rehabilitation) Edit

- Program (click to toggle)
- Attributes (click to toggle)
- Parameters (click to toggle)
- Schedule (click to toggle)
- Cost (click to toggle)

Set 1 - Baseline

Location	Greater Ann Arbor, Michigan climate zone CZ5a (Cool)
Floor Count	2 total (0.0 below main)
Construction Start	May, 2021
Construction	New Building / Conversion
Included in project sharing	No

[Edit](#)

Target Gross Building Area	
Target Construction Duration	
Target Project Cost	N/A

[Edit](#)

Benchmark ⓘ

This set can be used as a benchmark for other projects

Benchmarking
 Select from the available list for results to be adjusted to the relative program, scope and/or cost results of a benchmark. Benchmarking is further described in [Basis of Results](#). If you have not recorded or received a shared benchmark, your results will default to the "Building Catalyst Baseline".

Filter: HEALTHCARE (IN-PATIENT)

Select a benchmark for your basis of results.
Metron Rehab Hospital / Final Results

[Save](#) [Cancel](#)

Special Site Requirements	Unknown
Foundation Bearing Condition	Unknown
Interior Renovation Staging/Difficulty Scale	Not Applicable
Existing MEP Services Retrofit Scale	Not Applicable
Building Addition Make-ready Scale	Not Applicable
Building Demolition	Not Applicable

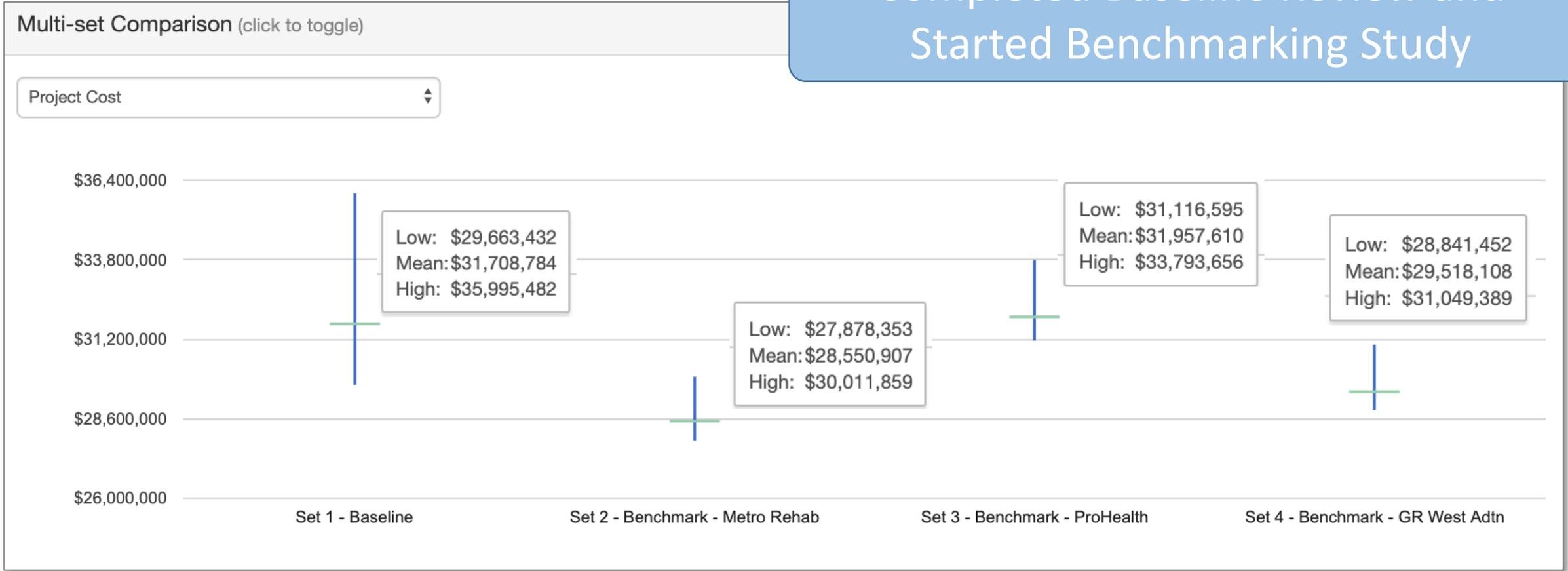
Benchmark

The benchmark used by this set is: **Building CATALYST Baseline**
 This set is **not** available to be used as a benchmark by other projects.

[Edit](#)



12:20 PM
Completed Baseline Review and
Started Benchmarking Study





Mark Sands <msands@agilis.build>

Thursday, October 17, 2019 at 12:37 PM

Kent Riddle; Jeff Garber; Randy DeNeff; Ryan Podvin; Lorissa MacAllister

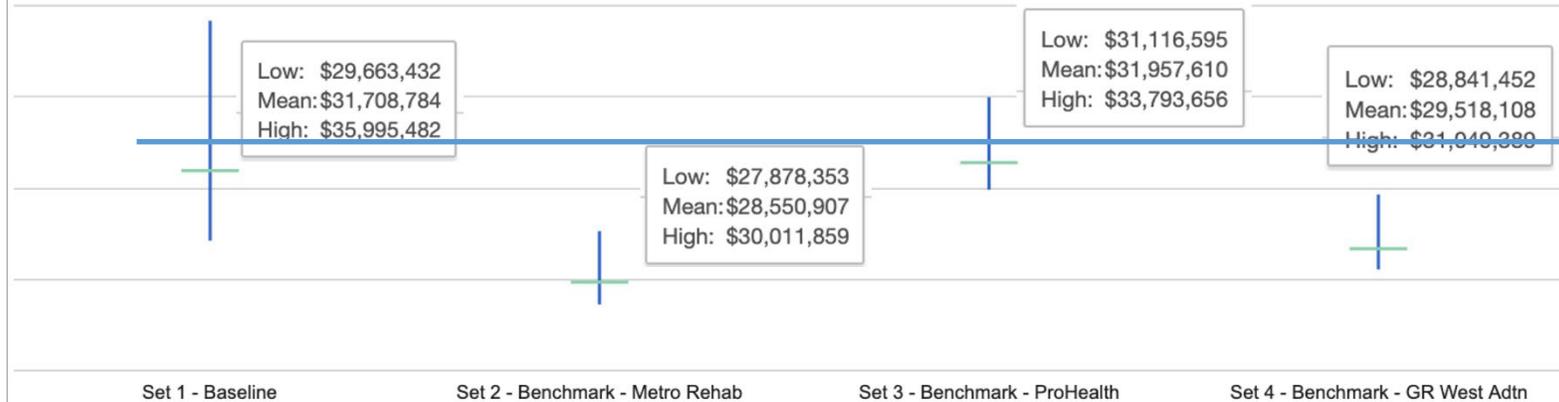
[Show Details](#)

You replied to this message on 10/17/19, 12:43 PM.

Hi [Avatar],

With associated on-floor therapy – the hard cost (site and building) would be about \$330,000 per bed – starting Q1 2021.

12:37 PM
Hard Cost would be about \$330,000 per bed



\$33,000,000

Mark S. Sands, PE
 616-291-1266 | msands@agilis.build

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Project Delivery
 an **AIA** Knowledge Community

Rehabilitation Hospital B



Rehabilitation Hospital B

The Tragedy of the Lack of Knowledge





Rehabilitation Hospital B

March 2018 Feasibility

6 Options

Arch A vs. Market Data

Net to Gross – 30 to 50% Below

Total Gross – 8 to 17% Below

Unit Cost - 9 to 25% Above

June 2018 Update

Reconciled to Market Data

Building Area within 2%

Unit Cost within 10%

July 2019

Architect B Proposes Building Area

30% above Market Data

March 2019 Approved

Budget and Project

September 2019

Consultant A + Proposing CM's

Budget – 25% to 50% Above

Market Data

20 Months Later
No Cost Certainty

2018

2019

May 2018 Update

Consultant A -

Confirms Market Data

But Proposes Unit Cost - 33% Above

August 2019

Architect B Issues Schematic

Plan per Market Data

November 2019

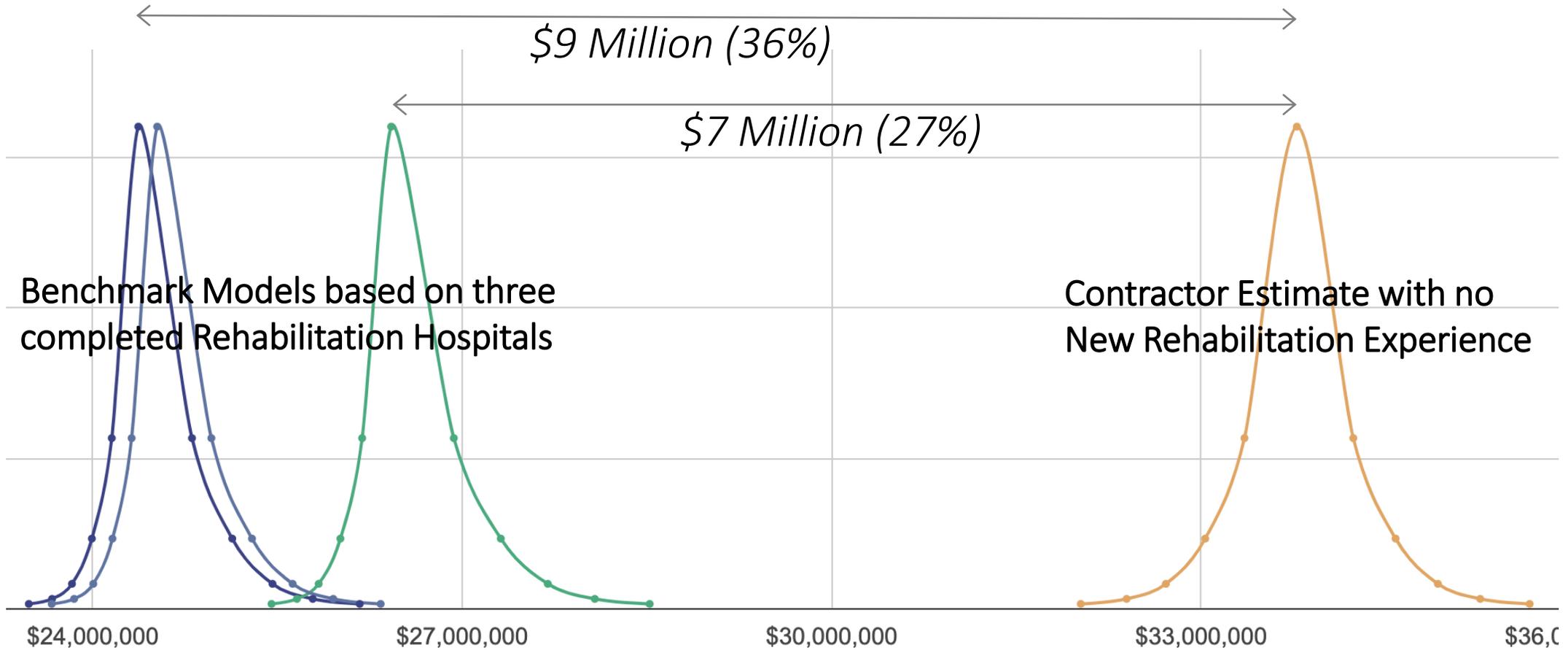
Proposing CM's Budget Estimate

– 27% to 36% above Market Data





Rehabilitation Hospital B Schematic Design Cost Model v. Estimate



Two Rehabilitation Hospitals

A: 20 Months (14,400 Hours) – No Cost Certainty

B: 1 Hour – High Cost Certainty

99.99% Time Reduction

5 Major Shifts to Reinventing Construction

- 1** – Front End, Knowledge-based BIM (Model, Measure & Manage)
- 2** – Purpose-driven (AKA Owners Business Case) Planning and Execution
- 3** – Simple Systems-driven Planning and Execution
- 4** – Industry-wide Knowledge (Big Data) System
- 5** – Realigned Contractual Structures and Incentives + Manufacturing-inspired Construction

5 Opportunities for Architects and Builders

1 – Front End, Knowledge-based BIM (Model, Measure & Manage)

2 – Purpose-driven (AKA Owners Business Case) Planning and Execution

3 – Simple Systems-driven Planning and Execution

4 – Industry-wide Knowledge (Big Data) System

5 – Realigned Contractual Structures and Incentives + Manufacturing-inspired Construction



1. Higher Value for Owner
2. Reduced Effort and Time to Deliver
3. More Spectacular Design Afforded
4. Significant Risk Reduction
5. Substantial Increase in Return on Effort



Welcome to the Knowledge Movement



The American
Institute
of Architects

Project Delivery

an **AIA** Knowledge Community

Testimonials



BOLDT

Jayme Couchene

Development Director

“Building Catalyst is addicting”

“On multiple occasions, I’ve been asked if I was a medical planner”



SHAWMUT

Jourdan Trice

Cost Modeling and Technology
Integration Manager

“How can I buy into this company?”

Ron Simoneau

VP Higher Education

*“This is exactly what we need.
This is fantastic.”*



RYAN

Scott Warren

VP Preconstruction

“We have to move in this direction. Technology is the key to our future.”