

Big Firm, Little Firm

Best Practices

Sunday, September 9, 2012 Newport, Rhode Island

Today's Panelists

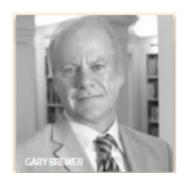




Rob Heselbarth

Editorial Director
Residential Design+Build
Arlington Heights, Ill.
Moderator





Gary Brewer, AIA

Partner
Robert A.M. Stern Architects
New York
Large firm





Michael Imber, FAIA

President
Michael G. Imber Architect
San Antonio, Texas
Medium firm





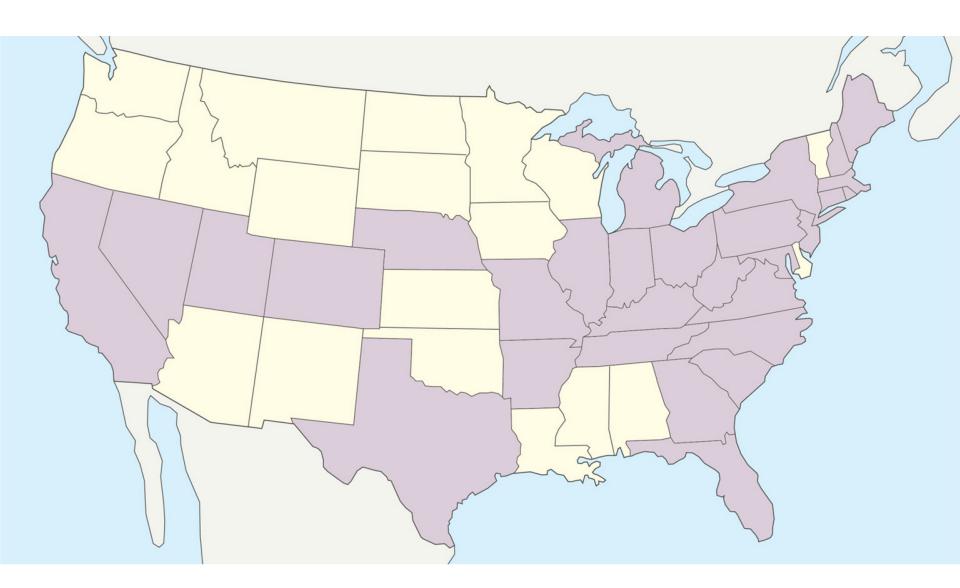
Allan Shope, AIA

President
Allan Shope Architect
Wassaic, N.Y.
Small firm



Robert A.M. Stern Architects













































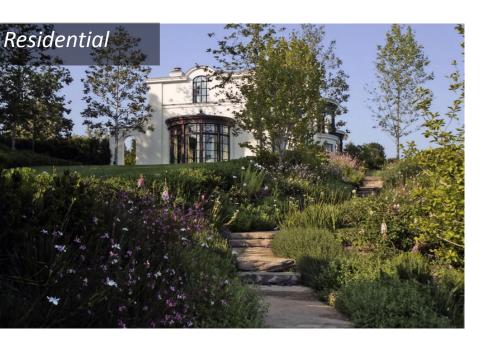








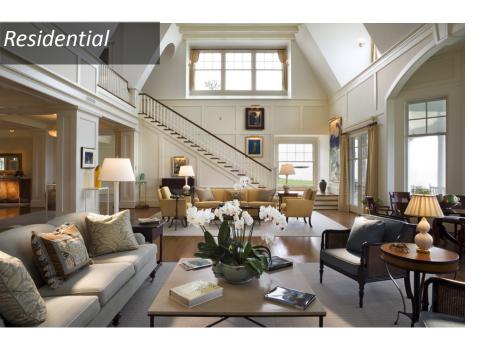




















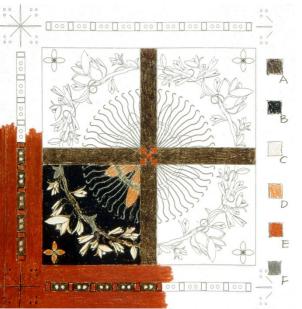




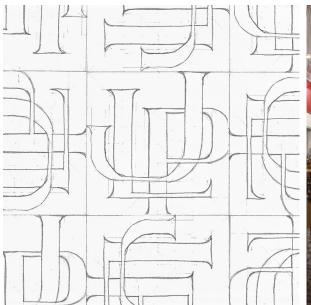






































































































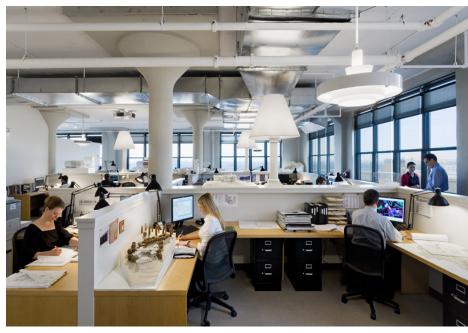


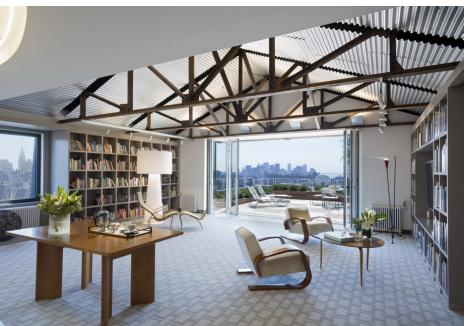


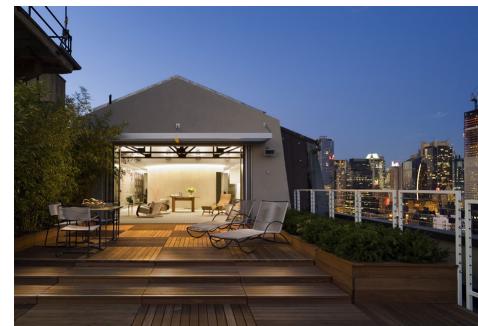


































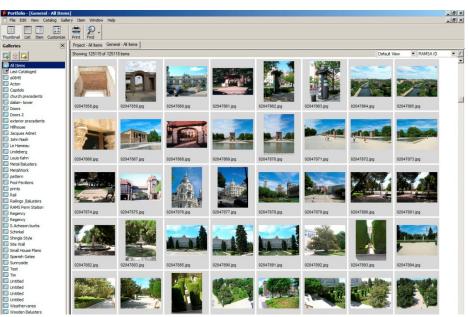




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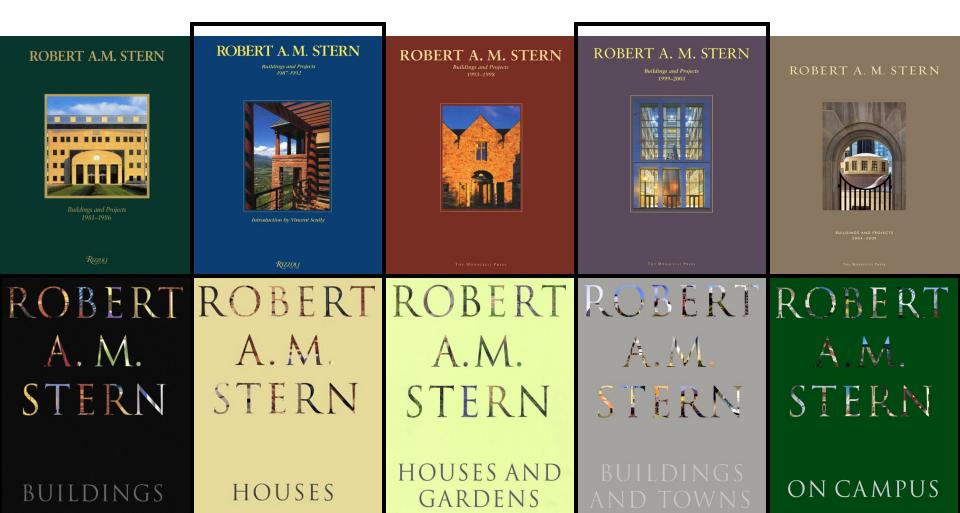
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NEW YORK 1880 ROBERT A.M. STERN, THOMAS MELLINS, AND DAVID FISHMAN









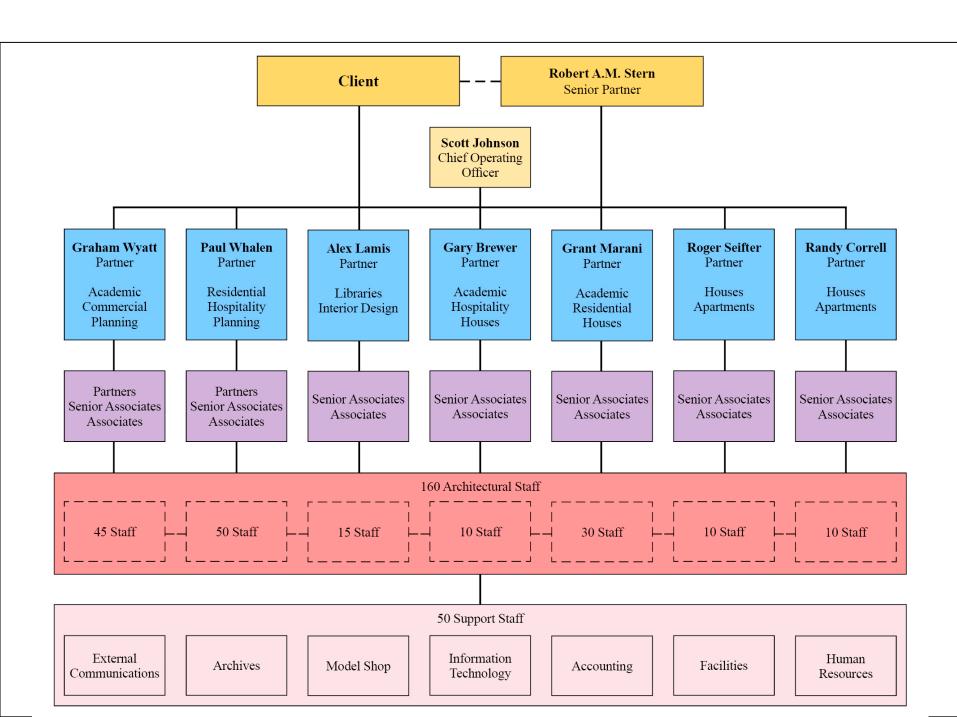


THE MONACELLI PRESS



ROBERT A. M. STERN, DAVID FISHMAN, AND JACOB TILOVE



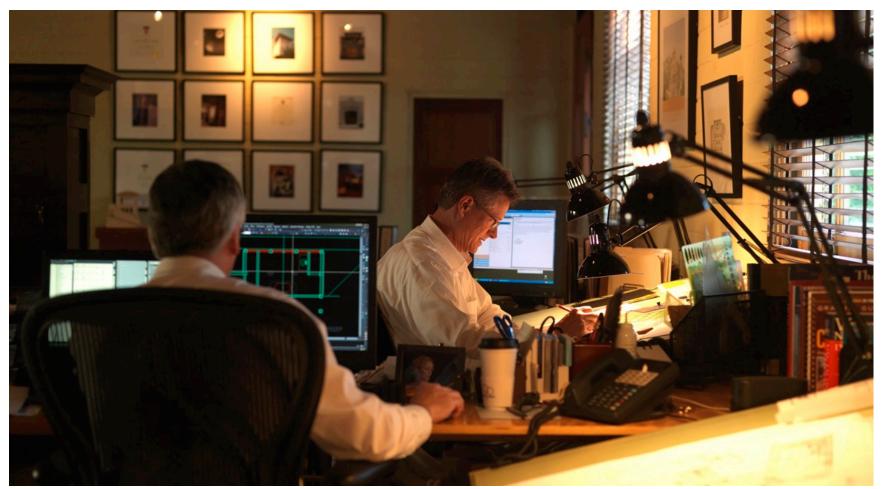


Michael G. Imber Architect





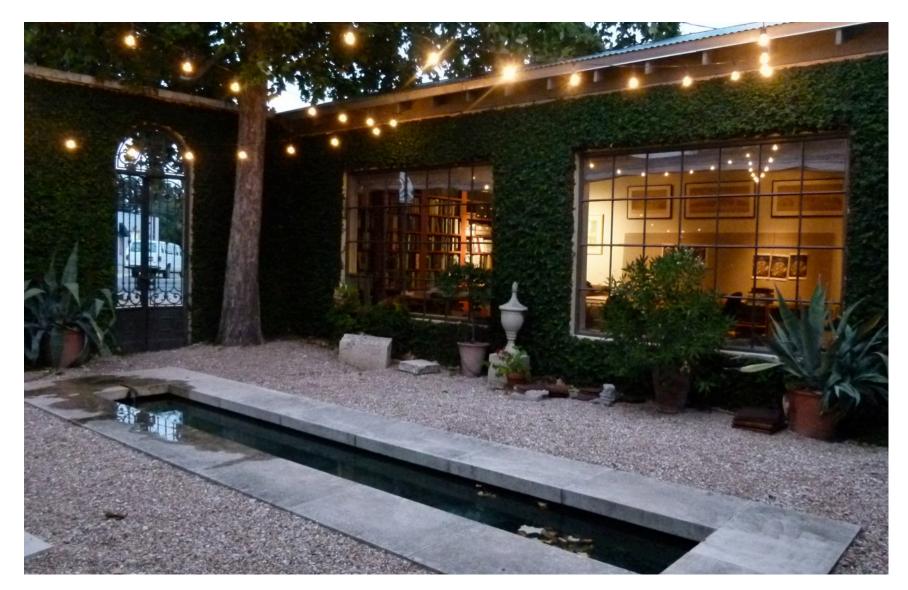


























Allan Shope Architect



Allan P. Shope

Employees: 5
Gross Annual Revenue
\$1,000,000

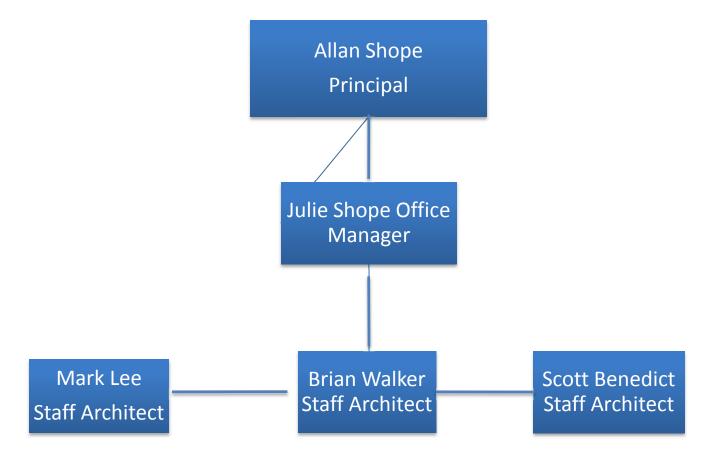






Allan Shope Architect

(organizational chart)















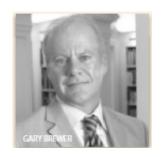






The discussion





Gary Brewer Large firm



Michael Imber Medium firm



Allan
Shope
Small firm



Questions?



Thank you

