### Design Management – A Lean Approach



Faster Forward – Technology in Architectural Practice November 17, 2011



### Bruce Cousins, AIA

- 30 + yrs. Architect & Technology
   Consultant, M Arch.UC Berkeley
- 2.5 Years Sr. Mgr. Virtual Design and Construction, Top 300 General Contractor
- \$0.75B in Virtual Design and Construction (VDC)
- 41 construction professionals managing projects using virtual building models
- Used VDC at all operational levels as extension of employee skill set









### Learning Objectives

- 1. 3D Building Information Modeling technology is changing the way Architects design and deliver a project.
- 2. Combining the "Lean" Process with BIM technology works to facilitate a collaborative design process.
- New Roles and Responsibilities are evolving for Architects to lead and or collaborate with all project stakeholders throughout design and construction process.
- 4. The fundamental building blocks of the Lean Process that can be applied to managing the design process?
  - Design Management, Target Value Design, Set Based Design, Rapid Prototyping, Co-Location, Shared risk & reward.
- 5. Path Forward for Lean, BIM and IPD projects?



Resetting the Operating System

### INTRODUCTION





### What is Not Working?

Denver officials grapple with DIA designs after Santiago Calatrava's exit

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POSTED: 09/25/2011 01:00:00 AM MDT UPDATED: 09/25/2011 09:21:36 AM MDT



Spanish architect Santiago Calatrava is shown with a model of the rail bridge he designed to span Peña Boulevard in July 2010. The bridge was eliminated from plans after the cost of the Denver International Airport South Terminal project was reduced by \$150 million to \$500 million. (THE DENVER POST | RJ SANGOSTI)

Calatrava has prepared a reduced design for South Terminal to save money, Day said. "He said 'Don't tell me what to cut. Tell me your budget."

The result is a new design for the hotel-train-station-plaza complex that is 25 percent reduced in area, and 30 percent reduced in volume, from the original design, she said.

Financial Constraints, unnecessary time delays, deep divisions between the design team and the Program Managers.

Robertina Calatrava - Letter



### What is Not Working?

- ✓ Unrealistic design & production schedules
- ✓ Incomplete documents push decisions downstream
- ✓ Lack of management discipline overwhelms even the most dedicated project team
- ✓ Lack of Accountability within the Team
- ✓ Quality suffers, employees work long hours to meet impossible deadlines
- ✓ Silos of work do not allow transparency & teamwork
- ✓ Lack of Coordinated Documents
- ✓ Frequent Rework to meet project goals



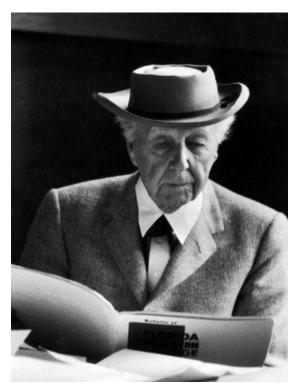
### Master Builder Era



**HH Richardson** 



Le Corbusier



**FLW** 



### The Virtual Building Era



Morphosis



**Gehry Technologies** 



**Ghafari Associates** 



## The Virtual Building Era

VDC-BIM Technology encourages & enhances collaborative design relationships... signaling the end of an era of America's construction industry that has been risk averse, conservative and confrontational...

### NO ONE KNOWS AS MUCH AS EVERYONE

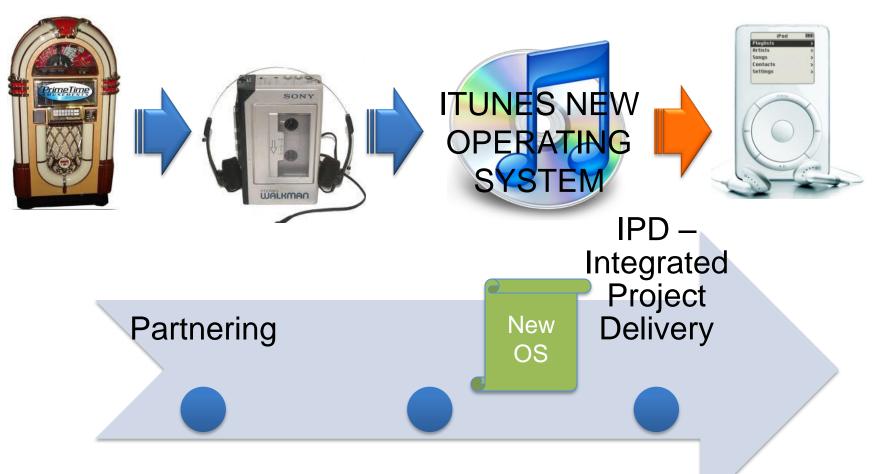


### Tradition Yields to Collaboration...

- ✓ Team agrees change is desired to the conventional design process
- ✓ Team members promise each other that they will work cooperatively to provide the most value to the Client
- ✓ They will commit to redesign the design process
- √ Share risk & reward put profits at risk
- ✓ The Project Team become its own "company"
- ✓ Create a learning environment
- ✓ Everyone feels Vulnerable



### Response to Traditional OS Breakdowns



Design/Build



## Virtual Design & Construction the Dashboard for LEAN Processes





The "New" Operating System

# MANAGING DESIGN IN A COLLABORATIVE PROJECT ENVIRONMENT



### Beginning the Lean Journey...







In Sutter's brave new world of lean construction, the traditional "command and control" mentality of project management is gone. Gone are most lump sum, low-bid contracts. Gone are guaranteed maximum prices. Gone are inflated bids to cover risk. Gone are the adversaries. Gone are most requests for information. And, so far, gone are costly claims." — Nadine Post, Engineering News



### Meet or Exceed the Clients Expectations?

- Ideas Fresh Thinking
- Iconic Imageable Forms
- Predictable Outcomes
- Meet the Project End Users Needs

Value is what a Client wants.



### Design is Messy & Not Sequential

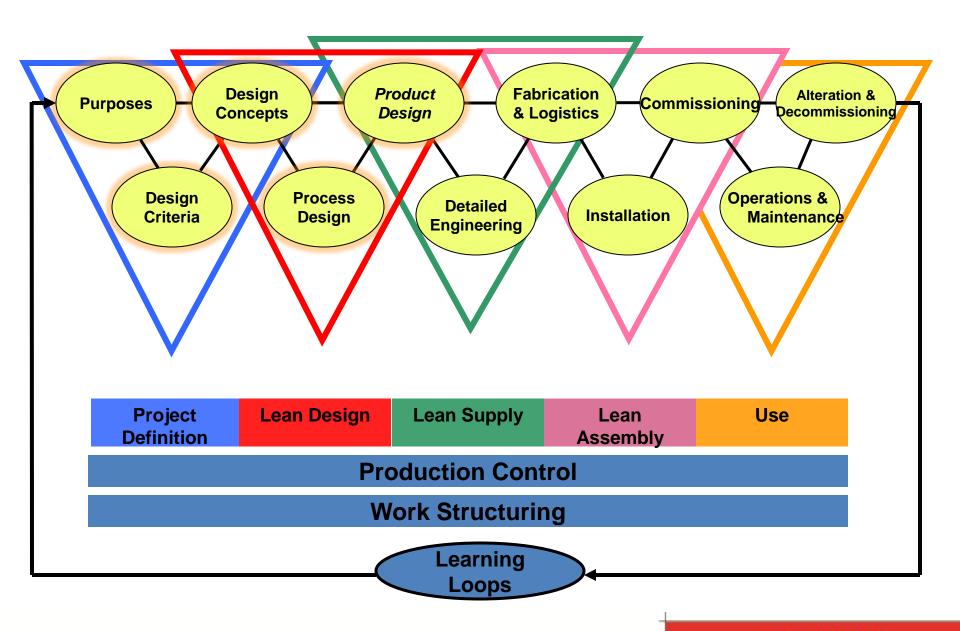






A new design management paradigm must acknowledge this fundamental essence of design thinking. A Lean management approach acknowledges the essence design thinking is fuzzy, iterative, non sequential ...

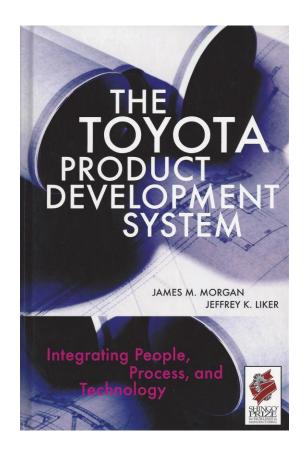


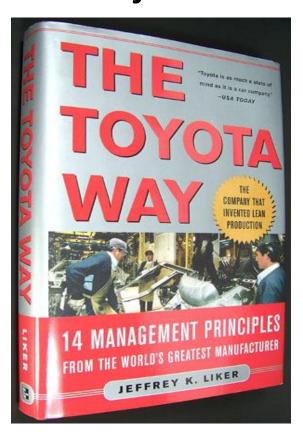


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# Lean Management The OS for Successful Project Delivery





"Anything that does not add value is waste."



## Waste...In Planning & Design

- Lack of Accurate Owner Program
- Early Starts without complete info
- Discovery of the unknown Lack of Sequence
- Waiting Owner and other Review
- Predetermined design solutions that need rework to fit
- Lack of Direct Access to Supply Chain Means & Methods

Source: The Toyota Product Development System



### Waste...In Construction

- Overproduction
- Waiting
- Unnecessary transport or conveyance
- Over processing or incorrect processing
- Excess inventory
- Unnecessary movement
- Defects
- Unused employee creativity

Source: The Toyota Way



# BIM Technology's Contribution to Design Management

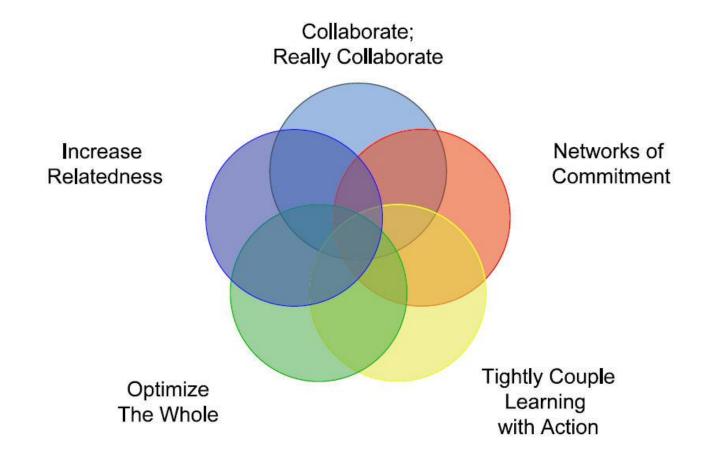
- A 3D Picture is worth a Thousand Words or 2D Drawings
- Transforms ego-based conflict into fact-based conversations
- Increases the Speed of the Design Process Work Flow with less risk of missing key design issues
- Enables effective low cost Rapid Prototyping & Simulation of building performance

Levit, Raymond & John Kunz, *Design Your Project Organization as Engineers Design Bridges* – CIFE Working Paper #73



### Integrated VDC-BIM & Lean

### FIVE BIG IDEAS OF LEAN PROJECT DELIVERY





**Key Concepts** 

# COLLABORATIVE WORKFLOW & DESIGN MANAGEMENT



### Design Management

### **CURRENT STATE**

- Conventional Views Design cannot be measured & understood
- Scope Budgets are a moving target
- Lack of design process transparency is expected
- Rework and back tracking are inevitable
- Direct participation in supply chain will be done later
- Undisciplined & non existent design management
- 3D Models used primarily for presentations
- Lack of Timely Owner Decisions



### Continuum of Design Management

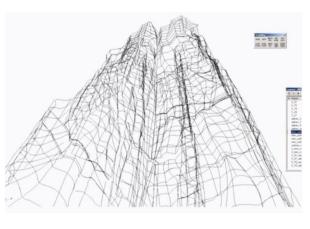
Design projects are unique & therefore cannot be planned or managed



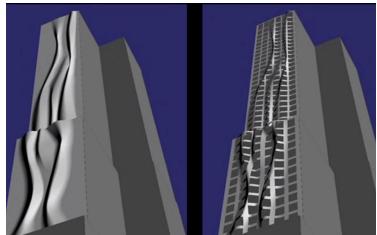
Design is understandable and measurable...therefore can be managed











Translations from Model to Building Michael Kilkelly, Gehry Partners



KA Connect podcast 5/30/11





"Anything that does not add value is waste"

# KEY CONCEPTS OF LEAN PROCESS IN DESIGN MANAGEMENT

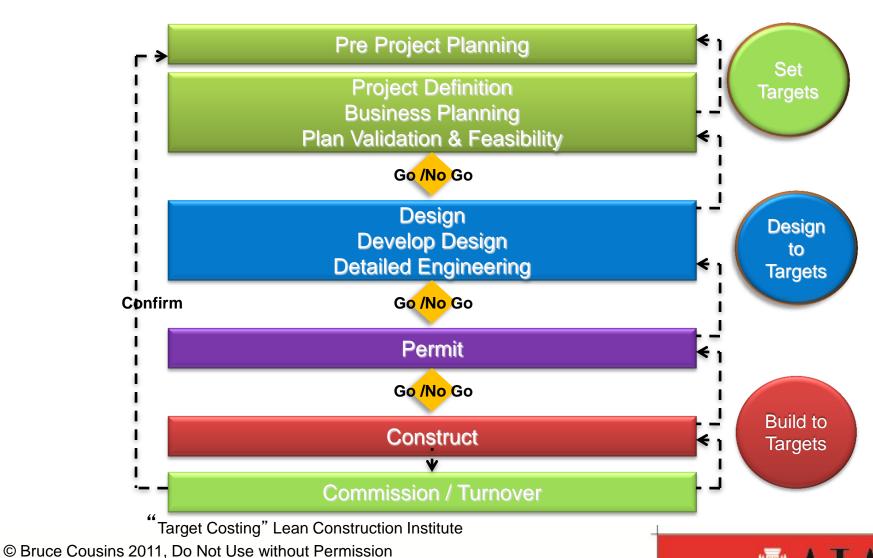


### The Objectives of a Collaborative OS

- Work together to define the issues and produce decisions then design to those decisions vs. Design alone and then come together for group reviews and decisions
- ✓ Work in pairs or a larger group, face to face vs. Work separately
- Design based on a detailed estimate vs. Estimate based on a detailed design.
- Carry design sets far into the design process vs. Narrow choices to proceed with one design
- Design for what is constructible vs. Evaluate the constructability of a design after it is designed



### Lean Project Work Flow



### Establish "Client First" Spirit

Hold kickoff & alignment workshops

The Owner, Architect, Builder work as a team to

solve the Client's Problem

Define Perceived Risks and Constraints

Launch meeting schedule

Establish the BIG room and Co-located

teams



### "Design is principally a social activity."

--Gregory Howell - Lean Construction Institute





### Align Interests & Establish Trust

#### **Expected Outcomes:**

- 1. Agreement by the companies and individuals present concerning their collective appetite for delivering the project under an integrated agreement and using Lean project delivery principles.
- 2. Agreement on the path forward for developing the team's capabilities to deliver the project on a Lean, integrated basis and for negotiating an operating agreement to govern the team.







Set Goals & Objectives

Team Building

DISCOVERY WORKSHOP - WELLINGTON MUNICIPAL CENTER, SKY TRAIN PHOENIX



### WORK TOGETHER FACE TO FACE

### Eat Together & Give Prizes



### Last Planner

- People doing the work are best qualified to schedule their Work
- Design and construction projects are a network of commitments.
- Teams must collaborate and make reliable promises to complete the project

### Make Team Communication Visual









# Target Value Design - TVD



- Set Target Cost Typically lower than the budget that assumed current best practice
- Form Target Value Design Teams by system and allocate the target cost to each team
- Provide cost and performance standards for the Core Building Elements

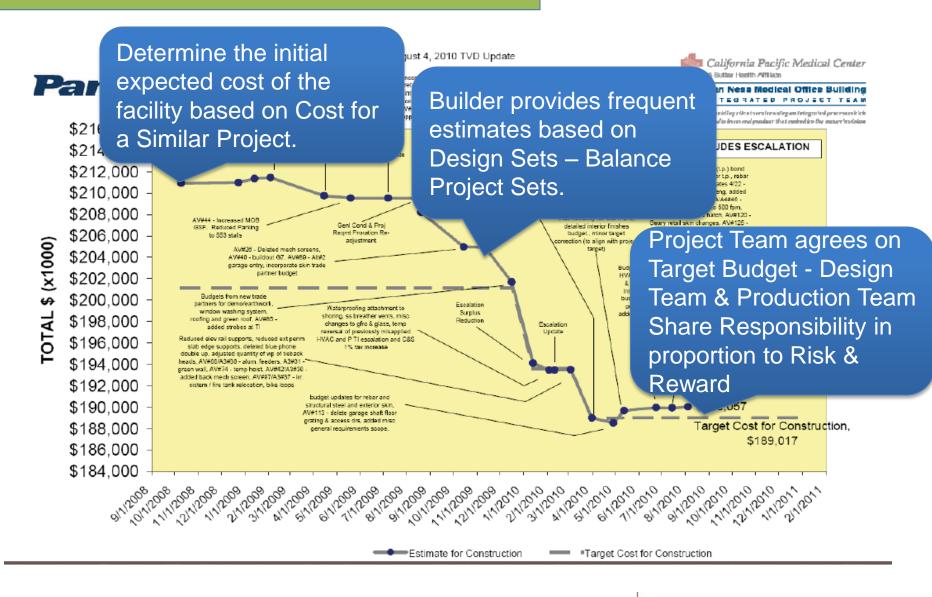
# Target Value Design - TVD



- (1) Entitlements & Permit
- 2 Site / Civil / Foundations
- 3 Structure
- 4 Enclosure
- ⑤ MEP Fire Low Voltage
- 6 Interiors
- (7) Amenities



#### DESIGN BASED ON A DETAILED ESTIMATE





#### DESIGN BASED ON A DETAILED ESTIMATE

# "Real Time" Budget Reviews





#### SET BASED DESIGN

Use a "Set" based Design approach, evaluating Design ALTERNATIVES against target values

- 1. Embrace & Engage the Supply Chain
- 2. Design Build 3D prototypes of Concepts
- 3. Evaluate Sets including Target Budgets
- 4. Production Team must use & Understand BIM
- 5. Use A3 Documentation to generate Sets
- Frequent Review of Sets with key production team members



#### CARRY DESIGN SETS AS FAR AS POSSIBLE

#### **Set Based Design**

Stanford Green Dorm

<b>Building System Matrix</b>		CO	<sup>2</sup> lmp	Impact Life Cycle			de Co	osts							
		Embodied Energy	Mass	Insulation	First Costs	Construction Speed	EQ Losses	Maintenance / Durability	Research Value	Thermal Comfort	Deconstructability	Flexibility	Total (Weighted)	Life Cycle Costs	CO <sup>2</sup> Impact
Dorms / Common Lab Space weight (1-5)					5	1	3	2	4	2	1	1			
Wood Bearing Wall 1,2,3,4		5	2	3	5	3	1	3	1	3	3	2	69	34	120
<ol> <li>Steel Frame / Mtl Deck/Concrete Topping 7.8.</li> </ol>		2	4	3	3	5	4	5	4	4	4	5	83	37	13-
3. Wood Post and Beam 1,3,4,9		5	2	3	3	3	2	3	1	3	4	4	65	27	20
Metal Stud Bearing Wall <sup>3,4,10</sup>			2	3	4	3	2	5	1	3	1	2	58	34	11
5. Concrete Slab and Walls 3,4,10				3	1	2	4	5	4	5	1	4	66	24	11
CMU Bearing Wall/Wood Floor 1.2,3,10,11					3	1	2	4	2	2	2	2	58	26	16
7. Straw-Bale / Wood Frame 12,3,4,13					3	3	1	3	2	5	3	1	67	24	21
Notes  1. FSC Certified Wood  2. Resource Efficient Framing  3. Plywood Shearwalls  4. 1.5" Concrete or Gypcrete Topping  5. Steel Under Discontinuous Walls  6. Low Cernent Concrete (70% Slog, 30% Cernent)  7. Rocking & Restoring Systems w. Replaceable Fuses (FT Cable, Steel Fuses, ECC Fuses)	8. Moment Frames w. Dampers 9. Structural Insulated Panel (SIP) Skins 10. Plywood Floor Diaphragm 11. Rigid Insulation (3") on Exterior Walls 12. Rocking and Restoring Systems w. PT Cable Reinforcement 13. Lime Plaster Skins														

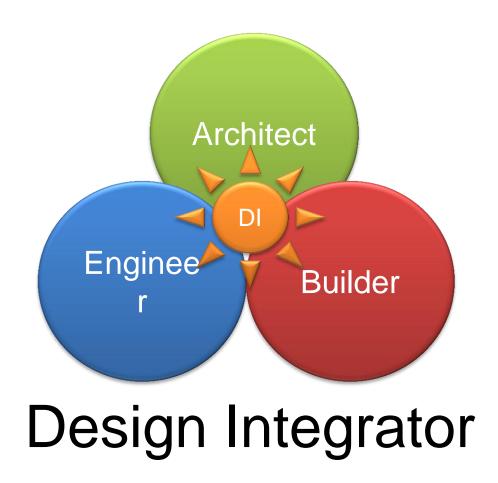
Architect: EHDD Contractor: Pankow Mechanical Engineer: Taylor

TIPPING MAR

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# Who "Drives" Design Management?

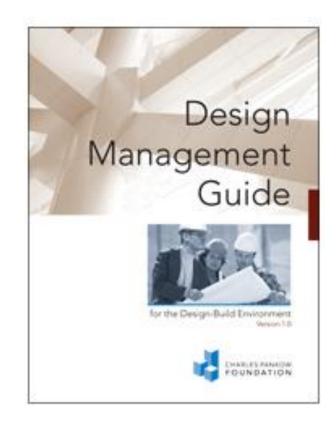




Design Integrator is a person whose primary task is to focus on facilitating the Design Management work flow based both on social coordination and technical integration.

### Characteristics of a Good Design Manager

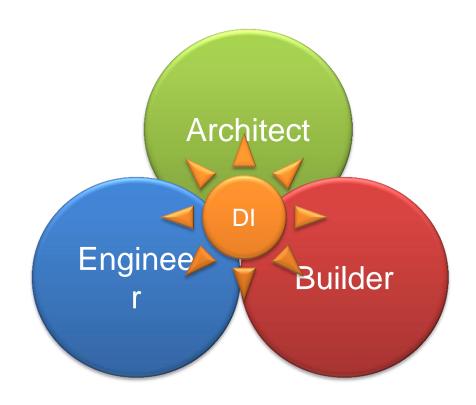
- Empathy with and enthusiasm for the project goals and objectives
- Have a natural ability to direct creative professionals (both designers and builders) toward the project's objectives.
- Ability to make difficult choices often at odds with some stakeholders
- Integrity, ethics, and a reputation for fair dealing
- Disciplined in maintaining project flow
- Level temperament and patience in working with others
- Willingness to give credit to co-workers when due
- Familiarity with project delivery methods
- Training and broad understanding in both design and construction
- Ability to gain & maintain respect of the Project Team



http://www.dbiabooks.com/shopexd.asp?id=8395



# Design Manager or Design Integrator



"Responsibility without Authority"



# Leveraging Lean Project Planning in Design Management

- Define Design Work Flow Identify Risks
- Manage the Design Use TVD to find the right solutions quickly – from months to days
- Structure the Work Not the same old way
- Manage the Supply Chain establish new strategic vendor relationships
- Simulate Construction 3D,4D & 5D technology schedule, materials & methods
  - Rapid Prototyping What If's?
  - Really Collaborate Redefine Risk Reward



Lean Design Management

# THE PATH FORWARD



## Design Management

#### **FUTURE STATE**

- Design Team Understands that Design is manageable
- Rework and back tracking are inevitable Built into Design Schedule and Process
- A COLLABORATIVE ENVIRONMENT IS ESTABLISHED & SUPPORTS AN INTEGRATED
   AND TRANSPARENT DECISION-MAKING PROCESS
- SHARED OBLIGATIONS, RISKS AND REWARDS ARE AGREED UPON
- A "Learning Environment" for Best Practices is in Place
- VDC-BIM is used to plan by simulations and rapid prototyping
- PROJECT IS DESIGNED TO BUDGET (TVD & CLUSTER ESTIMATES)
- EASILY UNDERSTOOD METRICS PLANNED PERCENT COMPLETE (PPC) USED TO TRACK DESIGN TEAMS PROGRESS AND PROJECT BUDGET
- PROJECT TEAMS PRACTICE CONTINUOUS IMPROVEMENT WITH PROCESS CHANGE AND TECHNOLOGICAL INNOVATION



#### LEAN Design ......

### "Shared Obligations, Risks and Rewards"

- ✓ Mutual Respect & Trust
- ✓ Intensive Planning Early
- ✓ Shared Compensation
- ✓ Shared Risk & Reward
- ✓ Early Participation
- ✓ Co Located Design
- ✓ Not Design/Build!!





## Adopting Innovative ways of Project Mgt ...

- Create a Learning Environment
- Devote Time and Resources
- Carefully Plan, Manage & Measure
- Invest in Training
- Use Social Media to Communicate
- Allow for Failure "Failure is not the end of a conversation but the beginning of another one."

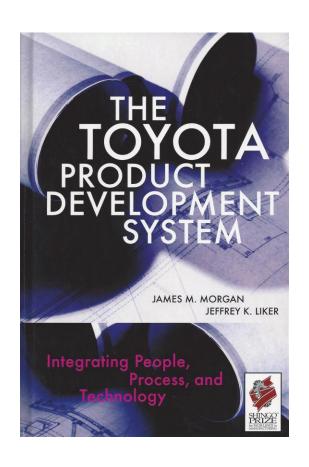


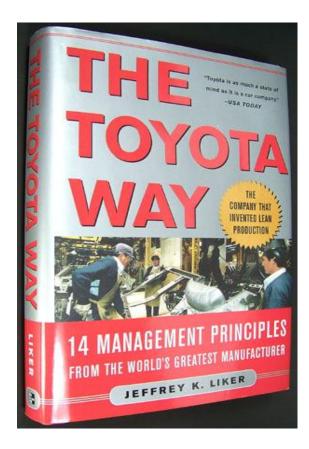
#### PLAN YOUR LEAN JOURNEY - START SMALL

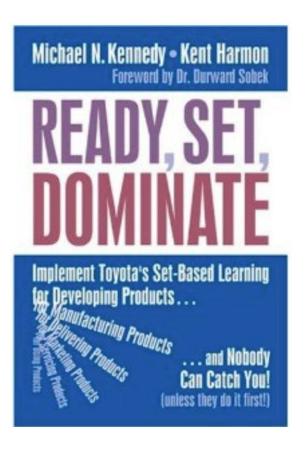
Performance, gaps, and targets			This yea	This year's action plan (milestone chart)												_	
Goal	Possible	e metrics	Goals	Activities	5	1/6	0/0	5/22	5/29	6/5	6/12	6/19	6/26	7/3	7/10	7/17	7/24
Goal Become a learning organization	# of ad	dopted improvements	Become	a learning organization						1							
				Project #1				( X									
				Project #2		x :	<b>(</b> )	( X	х	х	X						
Do projects in a lean way		# of projects on LPS		cts in a lean way													
	PPC - b	y business unit, region, project		Project #3							ļ	х	х				
				Project #4							ļ	ļ		X	x	X	X
				Project #5 Project #6		-				-	ļ			Х	x	X X	X
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## Lean Resources & References

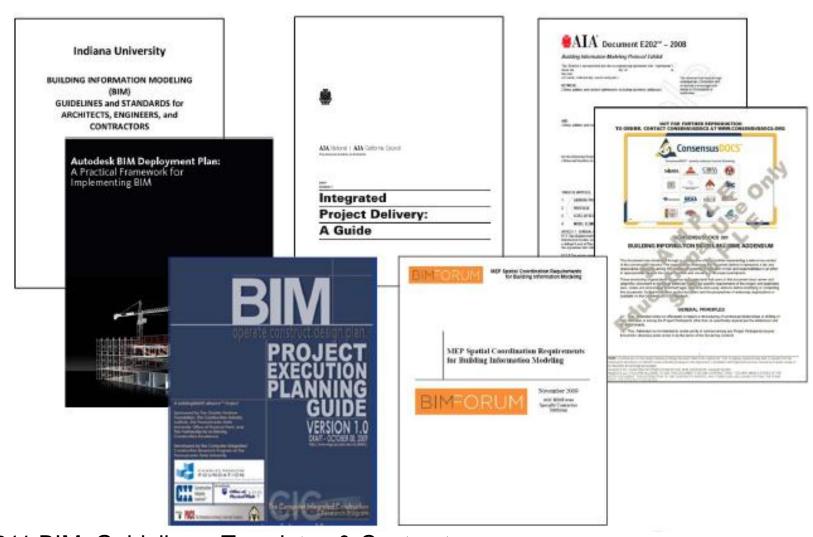








## **VDC-BIM** Resources & References



2011 BIM Guidelines, Templates & Contracts © Bruce Cousins 2011, Do Not Use without Permission



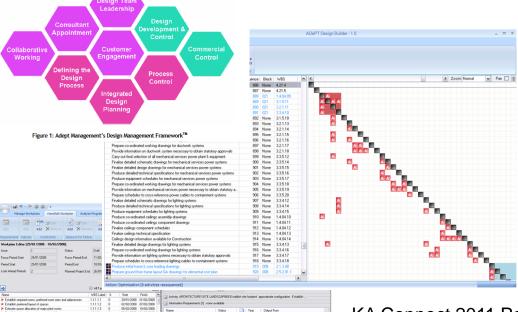
# Design Mgt. Resources & References

The ADePT Design software suite lets you plan and control complex, iterative, and information driven project processes.

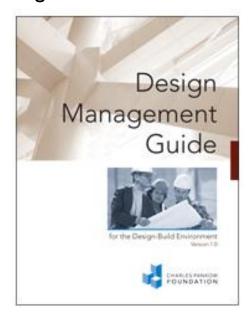




www.leanconstruction.org Lean Design Forum



KA Connect 2011 Podcast Romano Nickerson, Boulder Associates "Learning How to be Lean"



http://www.dbiabooks.com/shopexd.asp?id=8395



Adept Management, Ltd



# Thoughts to change by

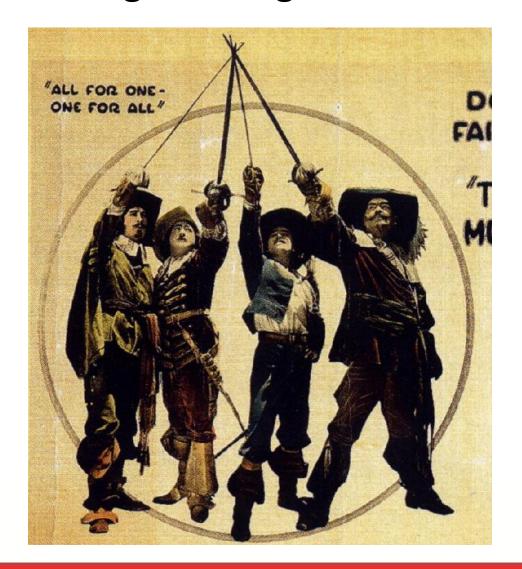
"Don't let great be the enemy of good."

"Keep everything simple, make it visible, trust your people to do the the right thing."

To accomplish great things we must not only act, but also dream; not only plan, but also believe.



### "Design Management – A Lean Approach"





# "Design Management – A Lean Approach"

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